

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

May 21, 2024

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Contract with Odyssey Power Corp. for Emergency Generator Maintenance and Repair Services

RECOMMENDATION(S)

Approve **Contract No. 24-399** with Odyssey Power Corp. to provide maintenance and unforeseen repair services to the hospital emergency generator systems, in the not-to-exceed amount of \$705,000 for the contract term of June 1, 2024 through May 31, 2027.
(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$705,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2023-24 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

Approval of this Contract will allow Odyssey Power Corp. (Odyssey) to perform maintenance and unforeseen repairs of seven Detroit Diesel Generators on the campus of ARMC in a timely and cost-effective manner. These high-voltage generators require unique, specialized certifications for repair and maintenance. The generators are utilized when ARMC experiences power disruptions. ARMC is experiencing an increase in unforeseen repairs and failures to the generators due to the age of the generators and increase in usage due to more frequent power outages. Also, the parts needed for the repairs have seen a dramatic increase in cost.

ARMC recommends approval of the Contract to provide for the health and safety of County residents by ensuring the hospital has the infrastructure in place to service and maintain the hospital equipment.

PROCUREMENT

The County Administrative Office approved Request for Proposal (RFP) No. ARMC124-ARMC-5255 for Emergency Generator Maintenance and Repair Services on January 25, 2024. The intent of the RFP was to procure emergency generator maintenance and repair services. On

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January 25, 2024, the RFP was released through the County's Electronic Procurement network. Four proposals were received in response to the RFP.

The company names and locations of all proposers who submitted a proposal in response to the RFP are provided below:

Vendor	Location
Odyssey Power Systems	Orange, CA
Duthie Electric Service Corp. dba Duthie Power Systems	Long Beach, CA
West Coast Energy Systems	Corona, CA
Quinn Power	City of Industry, CA

Evaluation of the proposals was completed by a committee comprised of representatives from ARMC Facilities Management department. All proposals were evaluated based on the criteria of Qualification, Experience, Technical, Cost, and References. The evaluation committee determined that Odyssey best met ARMC's needs and is being recommended for award. On April 4, 2024, a tentative award letter was sent to Odyssey. On the same day, the vendors not recommended for contract award were notified in writing and advised of the opportunity to submit a formal written protest based on the criteria in the RFP. No protest letter was received by the deadline.

The Purchasing Department supports this competitive procurement based on the RFP above.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Supervising Deputy County Counsel, 387-5455) on April 25, 2024; Purchasing (Veronica Pedace, Buyer III, 387-2464) on April 23, 2024; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on April 29, 2024; Finance (Jenny Yang, Administrative Analyst, 387-4884) on May 1, 2024; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on May 1, 2024.

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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Curt Hagman Seconded: Joe Baca, Jr.
Ayes: Col. Paul Cook (Ret.), Dawn Rowe, Curt Hagman, Joe Baca, Jr.
Absent: Jesse Armendarez

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: May 21, 2024



cc: ARMC - Gilbert w/agree
 Contractor - c/o ARMC w/agree
 File - w/agree
CCM 05/23/2024