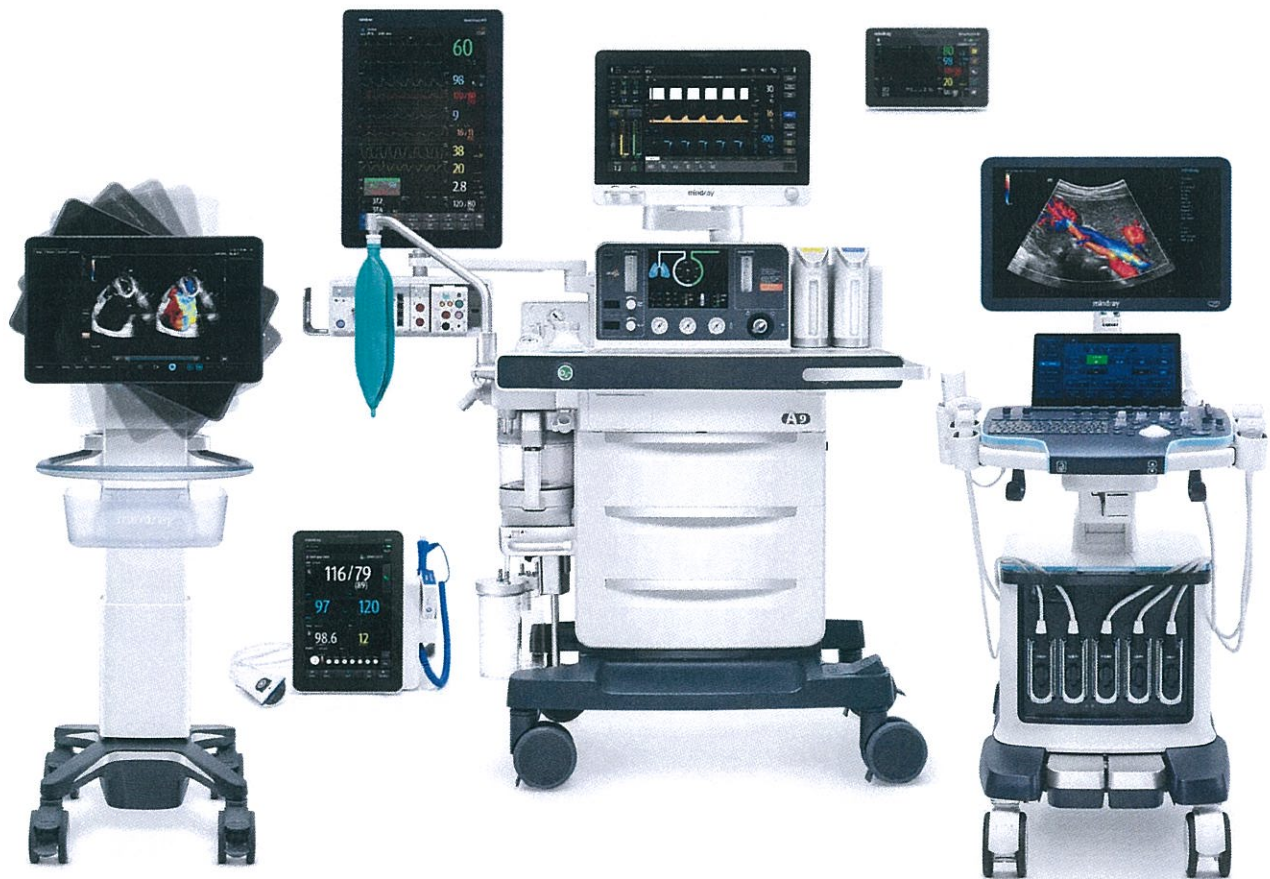


A GLOBAL LEADER IN PATIENT MONITORING, ANESTHESIA AND ULTRASOUND SYSTEMS

**PROPOSAL FOR:
SAN BERNADINO CNTY. ON BEHALF OF ARMC**

**PREPARED BY:
Justin Rosenthal
Jul 24, 2024**



monitoring | anesthesia | ultrasound

Proposal Summary

Proposal Date: Jul 24, 2024
Proposal Number: Q-145536
Proposal Exp. Date: Oct 22, 2024
Sales Rep: Justin Rosenthal
Proposal For: SAN BERNADINO CNY. ON BEHALF OF ARMC

Mindray DS USA, Inc.
800 MacArthur Blvd.
Mahwah, NJ 07430
Tel: 201-995-8000
Fax: 800.266.9624

Contact: Greg Young
Title: GME
Phone: Manager
Email: 909-580-1000
younggr@armc.sbcounty.gov

Total Price By Department

Group1

Department Name	List Price	Departmental Discount	Net Price
Group1	USD 143,675.01	USD -78,675.00	USD 65,000.01
		Group1 TOTAL:	USD 65,000.01

TOTAL: USD 65,000.01



To: Greg Young
 SAN BERNADINO CNTY.
 ON BEHALF OF ARMC
 400 NORTH PEPPER AVE.
 COLTON, CA 92324

Sales Representative: Justin Rosenthal
Quote Number: Q-145536

Proposal Date: Jul 24, 2024

Phone: +1 9492310684
E-mail: j.rosenthal@mindray.com

Affiliation: VIZ3

Group1						
Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
1	121-002254-00	TE X Plus Diagnostic Ultrasound System Sales BOM (2149E-PA00002) Four transducer connectors, 23.8-inch Seamless Touch Screen, iBeam™ (Spatial Compounding Imaging), iClear™ (Speckle Suppression Imaging), iTouch™ (Auto Image Optimization), Smart Track (Real Time Color Flow Tracking and Optimization), Qpath™ Access, CW Doppler, TDI Tissue Doppler, Smart TTQA, Auto EF Plus, Auto DFR (Auto Diastolic function E/ A E/E' measurement), Smart Echovue(Auto detect the heart standard plane), Smart B-Lines, Smart VTI, Smart IVC, Shock Application #Shock diagram and workflow), Respiration Application (Respiration diagram and workflow), Trauma Application #Trauma/eFast diagram and workflow), iWorks, Smart FHR OB1, Smart Nerve (Auto detect Brachial plexus), DICOM Basic, HL7 worklist, MPPS, Query/Retrieve & Dicom Structured Report for Cardiac, Vascular, OB/GYN, Breast, Small parts, Abdomen, Shared Service Package include: Abdomen/General, Obstetrics, Gynecology, Cardiac, Small parts, Urology, Vascular, Nerve, Emergency & Pediatric package, ClamAV #anti-virus SW under Linux), iScanHelper, Lithium-ion Battery Pack (6 Battery Configuration), Mobile Trolley Retractable Cord & Towlette Holder, Internal Wifi	USD 92,500.00	USD 46,250.00	1	USD 46,250.00
2	115-083504-03	TE X Upgrade Package V1.5.0	USD 0.01	USD 0.01	1	USD 0.01
3	110-008993-00	iNeedle™ (Needle Visualization Enhancement)	USD 2,500.00	USD 0.00	1	USD 0.00
4	120-018883-00	SC6-1s convex array transducer. Suggested applications: Adult Abdominal, Pediatrics Gynecology, Obstetrics, Vascular, Musculoskeletal	USD 12,500.00	USD 6,250.00	1	USD 6,250.00
5	120-018861-00	L12-3RCs Linear array transducer	USD 12,500.00	USD 6,250.00	1	USD 6,250.00
6	120-002703-00	SP5-1s single crystal phased array transducer. Suggested applications: Adult Cardiac, Pediatric Cardiac, Adult Cranial, Adult Abdominal. Bandwidth*: 1.1-4.4 MHz. Needle guide bracket: NGB-011	USD 12,500.00	USD 6,250.00	1	USD 6,250.00
7	803-071081-00	Total Care - Accidental Damage Coverage Ultrasound System and 3 Standard / VNS Probes under Standard Warranty (4 exchanges over term - VNS limited to 1 exchange over term).	USD 11,175.00	USD 0.00	1	USD 0.00
Group1 TOTAL:						USD 65,000.01

To: Greg Young
SAN BERNADINO CTY. ON
BEHALF OF ARMC
400 NORTH PEPPER AVE.
COLTON, CA 92324

Sales Representative: Justin Rosenthal
Quote Number: Q-145536

Proposal Date: Jul 24, 2024

Phone: +1 9492310684
E-mail: j.rosenthal@mindray.com

Affiliation: VIZ3

Affiliation Notes: Vizient Supply, LLC - Tier 3
Ultrasound Agreement #XR0923 - M9 Premium, TE5, TE7, TE7 Max, TEX Ultrasound Machines & Transducers (Excluding 4D & TEE Transducers - Standard one year) have a standard five-year warranty. Resona7, Resona9 Ultrasound Machine & Transducers - Standard 5 Year Warranty. ME8 -Standard 5 Years, DC-90 - Standard 5-year warranty. Hepatus6 -Standard 5 Year Warranty, Hepatus5 – Standard 3 Year Warranty, ZOne Pro Emerald systems include a 5-year warranty except for the TEE and any refurbished transducers which carry the first-year warranty. Ultrasound Accessories - 1 Year Warranty, 6 Month Warranty for Batteries. EXCEPTION: Mindray Certified Refurbished ultrasound systems and transducers (excluding specialty transducers): One (1) year.

Patient Monitoring Agreement #CE7634 - BeneVision DMS – Standard 1 year warranty. Accutorr3 & VS9 Monitors - Standard 3-year warranty. BeneVision N-Series (Modular N12-N22 patient monitors, N1 Monitor/Module, BeneLink, N-Series AG multi-gas, AG/BIS multi-gas, Platinum MPM, parameter and recorder modules, module racks and docks) - Standard 5-year warranty. ePM Monitors (Configured multi-parameter patient monitors and ePM multi-gas module) - Standard 3-year warranty. DEMO PATIENT MONITOR EQUIPMENT (12 MONTHS ONLY) AND RELATED-MODULES/ACCESSORIE (6 MONTHS ONLY). DEMO DMS/EGW EQUIPMENT (12 MONTHS ONLY) and RELATED ACCESSORIES (6 MONTHS ONLY). **DEMO PATIENT MONITOR & MODULE EQUIPMENT (12 MONTHS ONLY) AND RELATED ACCESSORIES (6 MONTHS ONLY).

Anesthesia Agreement #CE7153 - Anesthesia Machines - Standard 3-year warranty. Vaporizers – Standard 1 year warranty.

Payment Terms: NET 45 DAYS (Subject to Credit Approval)

Shipping Terms: F.O.B. SUPPLIERS Dock (Freight & Insurance Prepaid on Contracted Products Only)
"To ensure on-time delivery of your orders, Mindray may drop ship products directly from our overseas factories or distribution warehouses"

Proposal Notes: This Quote may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Quote. The parties shall be entitled to sign and transmit an electronic signature of this Quote (whether by facsimile, PDF or other mail transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Quote upon request.

Product Notes: Biomedical training credits issued to customers at the time of sale, are for the sole use of employees of the facility purchasing the equipment, and are non transferable.

Central Station - Hospitals, or buying groups, that require special containment procedures while opening plenum spaces including the use of a negative chamber tent system will be billed separately for the containment costs. These cost will include, but not be limited to, rental of a containment system, plus the additional cost incurred by the cable installer and the Mindray Representative who are required to use the system. This will also apply to any containment costs incurred after the installation for Mindray Representatives when performing maintenance on the system.

Trash Removal responsibility

Mindray is not responsible for the disposal of packing material associated with newly installed Mindray products. Mindray will work with the customer to collect and centralize the packing material for ease of disposal by the customers' personnel. The customer will be responsible for sorting and disposal of packing material.

De-Installation of existing cabling

Mindray is not responsible for the de-installation of existing cabling associated with an existing patient monitoring system. Mindray will provide this service on a time and material basis in the event that the customer would like to have this work done by Mindray at the time of the installation. Customer will be responsible for pulling of cable and certification, if these items are not charged on the body of this quote.

Fiber Optics Requirements

In the event that fiber optics network runs are necessary due to the location of the central rack, then it will be the customer's responsibility to add the necessary fiber optic run(s). Mindray Technology service will provide this service on a T+M basis in the event that the customer would like to have this work done by Mindray.

Pricing for cable pull and certification is based on nonunion labor. If Union labor is required customer will be invoiced for any additional cost. Pricing for cablepull includes installation of cables above ceilings or any horizontal/vertical pathways and shall be supported per BISC standards utilizing communications rated J-hooks. Pricing does not include major structural changes to go between walls or floors, e.g., penetration of interior or exterior cement walls or the installation of conduit/Raceway.

Certified Refurbished products is subject to inventory availability.

Product Notes:

Please complete at time of purchase:

Uncrating Needed: YES / NO

Receiving Dock Hours: _____

Debris Removal: YES / NO

Lift Gate Required: YES / NO

Prior Notification: YES / NO

Inside Delivery Required: YES / NO

Contact Name: _____

Department: _____

Contact Phone #(s) _____

E-mail Address(s) _____

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

This quotation contains no provisions for Biomedical training tuition or credits.

If your terms are Cash-in-advance, please remit check directly to:

Mindray DS USA, Inc. 24312 Network Place, Chicago, IL 60673-1243

Total Price By Department

Group1

Department Name	Departmental Discount	List Price	Net Price
Group1	USD -78,675.00	USD 143,675.01	USD 65,000.01
Group1 TOTAL:			USD 65,000.01

TOTAL: USD 65,000.01

Quotation

Total List Amount	USD 143,675.01
Total GPO Discount	USD 65,000.00
Total Additional Discount/TradeIn	USD 13,675.00
Total Net Amount	USD 65,000.01

Mindray Capital Leasing Options

Monthly Lease Payment Amount:

36 months USD 2,074.80
48 months USD 1,615.90
60 months USD 1,340.30

Leasing Notes:

This quote is non-binding and is subject to credit approval and acceptance by Mindray Capital. Monthly payments do not include applicable freight and taxes.



Total Net Price For Purchase:

USD 65,000.01

To: Greg Young
SAN BERNADINO CNTY.
ON BEHALF OF ARMC
400 NORTH PEPPER AVE.
COLTON, CA 92324

Sales Representative: Justin Rosenthal
Quote Number: Q-145536

Proposal Date: Jul 24, 2024

Phone: +1 9492310684
E-mail: j.rosenthal@mindray.com

Affiliation: VIZ3

Title of Buyer	Printed Name of the Buyer
Chair, Board of Supervisors	San Bernardino County on behalf of Arrowhead Regional Medical Center Dawn Rowe

Purchase Order Number	Date	Signature of the Buyer

Ship to Address:

Bill to Address:

Mindray North America:

Name: John Du
Title: Senior Vice President, Finance

Date: 8/28/2024

**Mindray North America now has a \$150 minimum order policy.
Unless otherwise stated, the total net price of this quotation does not include, freight or sales tax.**