PRESIDIO™

TO:
San Bernardino County- ISD
Quote Team
670 E Gilbert Street
San Bernardino, CA 92415

Quote.Team@isd.sbcounty.gov
(p) 909-388-0691

FROM:
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SHIP TO:
COUNTY OF SAN BERNARDINO
Quote Team
670 E GILBERT ST
SAN BERNARDINO, CA 92415-0912

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(p) 909-388-0691

Customer#:	COUNT221	
Account Manager:	Chris Sanchez	
Inside Sales Rep:	Jacob Gutierrez	
Title:	SBC ITD - Donny - Cisco Network Equipment - 49498	

Contract Vehicle: California NASPO ValuePoint Cisco AR3227 CA# 7-20-70-47-01

#	Part #	Description	List Price	Unit Price	Qty	Discount	Tax	Ext List Price	Ext Price
2nd Floor IDF									
C9410R-96U-BNDL-A									
1	C9410R-96U-BNDL-A	Catalyst 9400 Series 10 slot,1xSup, 2xLC, DNA-A LIC	$37,407.56	$17,628.44	1	52.88%	$1,542.48	$37,407.56	$17,628.44
2	C9400-DNA-A	Cisco Catalyst 9400 DNA Advantage Term License	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
3	C9400-DNA-A-3Y	Cisco Catalyst 9400 DNA Advantage 3 Year License	$15,200.07	$0.00	1	100.00%	$0.00	$15,200.07	$0.00
4	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
5	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
6	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
7	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
8	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
9	C9400-PWR-BLANK	Cisco Catalyst 9400 Series Power Supply Blank Cover	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
10	TE-C9K-SW	TE agent for IOSXE on C9K	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
11	C9400-QSFP-CVR	QSFP port EMI and dust protection cover	$0.00	$0.00	8	0.00%	$0.00	$0.00	$0.00
12	S9400UK9-1712	Cisco Catalyst 9400 XE 17.12 UNIVERSAL	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
13	C9400-PWR-3200AC	Cisco Catalyst 9400 Series 3200W AC Power Supply	$2,413.09	$1,137.18	6	52.88%	$597.02	$14,478.54	$6,823.08
14	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	$0.00	$0.00	6	0.00%	$0.00	$0.00	$0.00

#	Part	Description			Qty				
15	CAB-CON-C9K-RJ45	Console Cable 6ft with RJ-45-to-RJ-45	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
16	CAB-GUIDE-10R	10-SLOT CHASSIS CABLE MANAGEMENT GUIDES for 9400	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
17	C9K-ACC-ADP-DB9	ADAPTER FOR DB9F TO RJ45 for 9400	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
18	C9K-ACC-SCR-12	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 12	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
19	C9400X-SUP-2XL/2	Cisco Catalyst 9400 Series Redundant Supervisor 2XL Module	$29,019.38	$13,675.48	1	52.88%	$1,196.60	$29,019.38	$13,675.48
20	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	1	52.88%	$174.13	$4,222.90	$1,990.05
21	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$8,871.64	$4,180.79	1	52.88%	$365.82	$8,871.64	$4,180.79
22	C9400X-SUP-2XL-B	Catalyst 9400 Series SUP2XL BUNDLE PID ONLY-NOT ACTUAL HW	$12,072.06	$5,689.00	1	52.88%	$497.79	$12,072.06	$5,689.00
23	C9400X-SUP-2XL	Cisco Catalyst 9400 Series Supervisor 2XL Module	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
24	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	1	52.88%	$174.13	$4,222.90	$1,990.05
25	C9400-LC-48P-B	Catalyst 9400 2xC9400-LC-48P BUNDLE PID ONLY-NOT ACTUAL HW	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
26	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$8,871.64	$4,180.79	1	52.88%	$365.82	$8,871.64	$4,180.79
27	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$8,871.64	$4,180.79	1	52.88%	$365.82	$8,871.64	$4,180.79
28	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$8,871.64	$4,180.79	1	52.88%	$365.82	$8,871.64	$4,180.79
29	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$8,871.64	$4,180.79	1	52.88%	$365.82	$8,871.64	$4,180.79
30	C9400-LC-48HN	Cisco Catalyst 9400 Series 48-Port UPOE+ 5G (RJ-45)	$14,194.62	$6,689.27	1	52.88%	$585.31	$14,194.62	$6,689.27
31	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
32	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
33	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
							Total:		**$75,389.32**
						Total (2nd Floor IDF):		**$175,176.23**	**$75,389.32**

Server Room

C9300-48P-A

#	Part	Description			Qty				
34	C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage	$11,974.90	$5,643.21	1	52.88%	$493.78	$11,974.90	$5,643.21
35	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
36	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	$4,459.48	$0.00	1	100.00%	$0.00	$4,459.48	$0.00

#	Part	Description			Qty				
37	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
38	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
39	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
40	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
41	C9300-NW-A-48	C9300 Network Advantage, 48-port license	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
42	SC9300UK9-1712	Cisco Catalyst 9300 XE 17.12 UNIVERSAL	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
43	PWR-C1-1100WAC-UP	Upgrade option 1100W AC 80+ platinum Config 1 Power Supply	$1,242.03	$429.23	1	65.45%	$37.55	$1,242.03	$429.23
44	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	$2,247.48	$1,059.14	1	52.88%	$92.68	$2,247.48	$1,059.14
45	CAB-TA-NA	North America AC Type A Power Cable	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
46	SSD-240G	Cisco pluggable USB3.0 SSD storage	$1,774.33	$836.16	1	52.88%	$73.16	$1,774.33	$836.16
47	STACK-T1-1M	1M Type 1 Stacking Cable	$236.58	$111.49	1	52.88%	$9.75	$236.58	$111.49
48	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	$118.29	$55.74	1	52.88%	$4.88	$118.29	$55.74
49	TE-C9K-SW	TE agent for IOSXE on C9K	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
50	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
51	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
52	CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
53	C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module	$3,029.37	$1,427.60	1	52.88%	$124.93	$3,029.37	$1,427.60
54	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
							Total:		**$9,562.57**
						Total (Server Room):		**$25,082.46**	**$9,562.57**

1st and 3rd IDF

C9407R-96U-BNDL-A

#	Part	Description			Qty				
55	C9407R-96U-BNDL-A	Catalyst 9400 Series 7 slot, 1xSup, 2xLC, DNA-A LIC	$23,104.11	$10,887.89	2	52.88%	$1,905.39	$46,208.22	$21,775.78
56	C9400-DNA-A	Cisco Catalyst 9400 DNA Advantage Term License	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
57	C9400-DNA-A-3Y	Cisco Catalyst 9400 DNA Advantage 3 Year License	$15,200.07	$0.00	2	100.00%	$0.00	$30,400.14	$0.00
58	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
59	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00

60	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
61	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
62	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License	$0.00	$0.00	4	0.00%	$0.00	$0.00	$0.00
63	C9400-PWR-BLANK	Cisco Catalyst 9400 Series Power Supply Blank Cover	$0.00	$0.00	8	0.00%	$0.00	$0.00	$0.00
64	C9400-S-BLANK	Cisco Catalyst 9400 Series Slot Blank Cover	$0.00	$0.00	4	0.00%	$0.00	$0.00	$0.00
65	TE-C9K-SW	TE agent for IOSXE on C9K	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
66	C9400-QSFP-CVR	QSFP port EMI and dust protection cover	$0.00	$0.00	16	0.00%	$0.00	$0.00	$0.00
67	S9400UK9-1712	Cisco Catalyst 9400 XE 17.12 UNIVERSAL	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
68	C9400-PWR-3200AC	Cisco Catalyst 9400 Series 3200W AC Power Supply	$2,413.09	$1,137.18	8	52.88%	$796.02	$19,304.72	$9,097.44
69	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	$0.00	$0.00	8	0.00%	$0.00	$0.00	$0.00
70	CAB-CON-C9K-RJ45	Console Cable 6ft with RJ-45-to-RJ-45	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
71	CAB-GUIDE-7R	7-SLOT CHASSIS CABLE MANAGEMENT GUIDES for 9400	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
72	C9K-ACC-ADP-DB9	ADAPTER FOR DB9F TO RJ45 for 9400	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
73	C9K-ACC-SCR-12	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 12	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
74	C9400X-SUP-2XL/2	Cisco Catalyst 9400 Series Redundant Supervisor 2XL Module	$29,019.38	$13,675.48	2	52.88%	$2,393.21	$58,038.76	$27,350.96
75	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	2	52.88%	$348.26	$8,445.80	$3,980.10
76	C9400-LC-48HN	Cisco Catalyst 9400 Series 48-Port UPOE+ 5G (RJ-45)	$14,194.62	$6,689.27	2	52.88%	$1,170.63	$28,389.24	$13,378.54
77	C9400X-SUP-2XL-B	Catalyst 9400 Series SUP2XL BUNDLE PID ONLY-NOT ACTUAL HW	$12,072.06	$5,689.00	2	52.88%	$995.58	$24,144.12	$11,378.00
78	C9400X-SUP-2XL	Cisco Catalyst 9400 Series Supervisor 2XL Module	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
79	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	2	52.88%	$348.26	$8,445.80	$3,980.10
80	C9400-LC-48P-B	Catalyst 9400 2xC9400-LC-48P BUNDLE PID ONLY-NOT ACTUAL HW	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
81	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
82	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
83	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00

Total:	**$90,940.92**
Total (1st and 3rd IDF):	**$223,376.80** **$90,940.92**

Telco-Demarc

C9404R-48U-BNDL-A

#	Part	Description			Qty				
84	C9404R-48U-BNDL-A	Catalyst 9400 Series 4 slot, 1xSup, 1xLC, DNA-A LIC	$20,304.23	$9,568.44	1	52.88%	$837.23	$20,304.23	$9,568.44
85	C9400-DNA-A	Cisco Catalyst 9400 DNA Advantage Term License	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
86	C9400-DNA-A-3Y	Cisco Catalyst 9400 DNA Advantage 3 Year License	$15,200.07	$0.00	1	100.00%	$0.00	$15,200.07	$0.00
87	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
88	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
89	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
90	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
91	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License	$0.00	$0.00	2	0.00%	$0.00	$0.00	$0.00
92	TE-C9K-SW	TE agent for IOSXE on C9K	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
93	C9400-QSFP-CVR	QSFP port EMI and dust protection cover	$0.00	$0.00	8	0.00%	$0.00	$0.00	$0.00
94	S9400UK9-1712	Cisco Catalyst 9400 XE 17.12 UNIVERSAL	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
95	C9400-PWR-3200AC	Cisco Catalyst 9400 Series 3200W AC Power Supply	$2,413.09	$1,137.18	4	52.88%	$398.01	$9,652.36	$4,548.72
96	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	$0.00	$0.00	4	0.00%	$0.00	$0.00	$0.00
97	CAB-CON-C9K-RJ45	Console Cable 6ft with RJ-45-to-RJ-45	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
98	CAB-GUIDE-4R	4-SLOT CHASSIS CABLE MANAGEMENT GUIDES for 9400	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
99	C9K-ACC-ADP-DB9	ADAPTER FOR DB9F TO RJ45 for 9400	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
100	C9K-ACC-SCR-12	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 12	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
101	C9400X-SUP-2XL/2	Cisco Catalyst 9400 Series Redundant Supervisor 2XL Module	$29,019.38	$13,675.48	1	52.88%	$1,196.60	$29,019.38	$13,675.48
102	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	1	52.88%	$174.13	$4,222.90	$1,990.05
103	C9400-LC-24XY	Cisco Catalyst 9400 Series 20-Port 25GE and 4-Port 10GE	$35,175.00	$16,576.34	1	52.88%	$1,450.42	$35,175.00	$16,576.34
104	C9400X-SUP-2XL-B	Catalyst 9400 Series SUP2XL BUNDLE PID ONLY-NOT ACTUAL HW	$12,072.06	$5,689.00	1	52.88%	$497.79	$12,072.06	$5,689.00
105	C9400X-SUP-2XL	Cisco Catalyst 9400 Series Supervisor 2XL Module	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
106	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor)	$4,222.90	$1,990.05	1	52.88%	$174.13	$4,222.90	$1,990.05
107	C9400-LC-48P-B1	Catalyst 9400 1xC9400-LC-48P BUNDLE PID ONLY-NOT ACTUAL HW	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00

108	C9400-LC-48P	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
109	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	$0.00	$0.00	1	0.00%	$0.00	$0.00	$0.00
							Total:		$54,038.08
SFP-10/25G-LR-S=									
110	SFP-10/25G-LR-S=	10/25GBASE-LR SFP28 Module	$2,774.19	$1,016.83	16	63.35%	$1,423.56	$44,387.04	$16,269.28
							Total:		$16,269.28
SFP-1G-LH=									
111	SFP-1G-LH=	1000BASE-LX/LH SFP transceiver module for SFP+ ports	$1,608.00	$757.78	2	52.88%	$132.62	$3,216.00	$1,515.56
							Total:		$1,515.56
SFP-10G-LR=									
112	SFP-10G-LR=	10GBASE-LR SFP Module	$4,882.17	$1,789.46	2	63.35%	$313.16	$9,764.34	$3,578.92
							Total:		$3,578.92
						Total (Telco-Demarc):		$187,236.28	$75,401.84
Wireless LAN									
CW9166I-MR									
113	CW9166I-MR	Catalyst 9166I AP (W6E, tri-band 4x4) w/MERAKI	$2,507.48	$1,050.36	38	58.12%	$3,492.45	$95,284.24	$39,913.68
							Total:		$39,913.68
						Total (Wireless LAN):		$95,284.24	$39,913.68
WAN									
MX67-HW									
114	MX67-HW	Meraki MX67 Router/Security Appliance	$822.11	$301.33	1	63.35%	$26.36	$822.11	$301.33
							Total:		$301.33
						Total (WAN):		$822.11	$301.33

Total List Price:	$706,978.12
Sub Total:	$291,509.66
Estimated Tax:	$25,507.10
Grand Total:	$317,016.76

THIS QUOTE IS GOVERNED BY THE TERMS AND CONDITIONS OF NAPSO VALUEPOINT CISCO CONTRACT AR3227 CALIFORNIA 7-20-70-47-01

QUOTE IS VALID FOR 30 DAYS FROM DATE SHOWN ABOVE.

PURSUANT TO THIS CONTRACT YOUR PO MUST REFLECT THE FOLLOWING CONTRACT:
NAPSO VALUEPOINT CISCO CONTRACT AR3227 CALIFORNIA 7-20-70-47-01

Tax ID# 76-0515249; Size Business: Large; CAGE Code: 639L4; DUNS#11-436-9671

Credit: Net 45 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Terms Destination

No signed quote. PO required.