

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

June 18, 2025

FROM

ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center

SUBJECT

Amendment to Supply Agreement with Haemonetics Corporation for Reagents, Supplies, and Preventative Maintenance Services

RECOMMENDATION(S)

Approve **Amendment No. 2 to Supply Agreement No. 22-689** with Haemonetics, Corporation for reagents, supplies, and preventative maintenance services, increasing the not to exceed contract amount by \$146,763, from \$522,134 to \$668,897, and extending the term of the Agreement by 12 months for a total contract period of July 12, 2022 through July 31, 2026. (Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$146,763 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2024-25 budget and have been included in the 2025-26 recommended budget.

BACKGROUND INFORMATION

Approval of Amendment No. 2 (Amendment) to Agreement No. 22-689 (Agreement) with Haemonetics Corporation (Haemonetics) will allow ARMC to continue to purchase reagents, supplies, and receive service on two analyzers. The total increase in the agreement amount is based on the anticipated need for an additional 12 months.

Reagents are substances or mixtures that are used in the ARMC Laboratory for chemical analysis. Haemonetics will provide continuous reagents, supplies, and service for related analyzers needed to conduct testing for Trauma and Cardiac patients. The reagents and supplies are used for tests that will help healthcare providers decide which blood products to use in blood transfusions.

On July 12, 2022 (Item No. 11), as the result of a non-competitive procurement, the Board of Supervisors (Board) approved Agreement No. 22-689 with Haemonetics for reagents, supplies,

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and preventative maintenance services for two TEG 6s Analyzers, for a not to exceed contract amount of \$392,134, for a total contract period of July 12, 2022, through July 30, 2025.

On July 23, 2024 (Item No. 8), the Board approved Amendment No. 1 to Agreement No. 22-689 with Haemonetics to increase the not to exceed contract amount by \$130,000, from \$392,134 to \$522,134, with no change to the contract period of July 12, 2022 through July 30, 2025.

ARMC recommends approval of the Amendment to continue to provide for the health and safety of County residents by ensuring the hospital has access to necessary supplies and reagents for patient testing.

PROCUREMENT

Not applicable.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Supervising Deputy County Counsel, 387-5455) on May 21, 2025; Purchasing (Veronica Pedace, Buyer III, 387-2464) on May 22, 2025; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on May 22, 2025; Finance (Jenny Yang, Administrative Analyst, 387-4884) on May 23, 2025; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on May 28, 2025.

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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Curt Hagman Seconded: Joe Baca, Jr.
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: June 18, 2025



cc: ARMC - Goldfrach w/agree
 Contractor - c/o ARMC w/agree
 File - w/agree
CCM 06/26/2025