

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF THE COUNTY OF SAN BERNARDINO
AND RECORD OF ACTION**

July 28, 2020

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Contract with ePlus Technology, Inc. for the Purchase of RES Software Products

RECOMMENDATION(S)

Approve correction to Item No. 12, presented on July 10, 2018, **Contract No. 18-442** with ePlus Technology, Inc., revising the contract term to the period of August 1, 2018 to July 31, 2023 in the total contract amount of \$730,400, for license of the RES ONE Automation and RES ONE Workspace software and support, including required updates.

(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of the recommendation will not result in the use of Discretionary General Funding (Net County Cost) as the total cost of \$730,400 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Sufficient appropriation and revenue is included in the Arrowhead Regional Medical Center (ARMC) 2020-21 budget and future recommended budgets.

BACKGROUND INFORMATION

On July 10, 2018 (Item No. 12), the Board of Supervisors approved the recommendation in Item No. 12 related to Contract No. 18-442, "to Approve Contract with ePlus Technology, Inc. for license of the RES ONE Automation and RES ONE Workspace software maintenance and support, including required updates, in the amount of \$125,694 for the one-year period of August 1, 2018 to July 31, 2019." The current recommended action corrects the July 10, 2018 recommendation to reflect the contract period, as stated in the executed contract, to August 1, 2018 through July 31, 2023, and the total amount of \$730,400 for the contract period.

ARMC requires specific software to manage the desktop applications throughout the hospital and Family Health Centers on multiple types of electronic devices. ARMC utilizes RES Software products to facilitate the necessary management and security control of our CITRIX virtual desktops. The product provides all of the vital desktop management components required to present our doctors and nurses access to a single desktop that is able to roam with them from patient location to patient location. This is imperative as time management is a critical element of acute patient care settings. This current request will allow for the continuation of

**Contract with ePlus Technology, Inc. for the Purchase of RES Software
Products
July 28, 2020**

software licensing and software support which provides ARMC access to the latest patches, hotfixes and upgrades of the product to ensure near 100% uptime. Use of these software platforms support fiscally-responsible and business-like operations by eliminating risk of error, creating a stronger audit trail, and freeing up resources for other ARMC projects, resulting in increased security and reduced costs in resources

PROCUREMENT

On July 10, 2018 (Item No. 12), as the result of a competitive process, the Board approved Contract No. 18-442 with ePlus Technology, Inc. for license of the RES ONE Automation and RES ONE Workspace software maintenance and support, including required updates, in the amount of \$125,694 for the one-year period of August 1, 2018 to July 31, 2019. The current recommended action corrects the July 10, 2018 recommendation.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5455) on July 8, 2020; Purchasing Department (Michelle Churchill, Supervising Buyer, 387-2070) on July 10, 2020; ARMC Finance (Chen Wu, Finance Budget Officer, 580-3165) on July 7, 2020; Finance (Yael Verduzco, Administrative Analyst, 387-5285) on July 10, 2020; and County Finance (Matthew Erickson, County Chief Financial Officer, 387-5423) on July 13, 2020.

**Contract with ePlus Technology, Inc. for the Purchase of RES Software
Products
July 28, 2020**

Record of Action of the Board of Supervisors
County of San Bernardino

APPROVED (CONSENT CALENDAR)

Moved: Josie Gonzales Seconded: Robert A. Lovingood

Ayes: Robert A. Lovingood, Janice Rutherford, Dawn Rowe, Curt Hagman, Josie Gonzales

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: July 28, 2020



cc: File- w/agree
la 07/29/2020