

# EXHIBIT A - CONTRACTOR'S FEE SCHEDULE

San Bernardino County  
Department of Public Works  
Special Districts

Request for Proposal  
**On-Call Electrical Installation,  
Maintenance and Repair  
Services**

No. SDD-045  
SPD126-SPDAD-6097  
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## ATTACHMENT E – COST

Proposers are to submit a company rate schedule.

Proposer shall provide Labor and Expense Rates to be used to perform the as-needed Scope of Work items contained in Section V – Scope of Work for Fiscal Years 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029. Proposer may provide rates for each individual Fiscal Year if that is their preference or may provide current rate schedule with annual escalation fee. Please note that only those costs directly incurred in the preparation and delivery of a work product will be reimbursable under any agreements with a Consultant.

- a. At a minimum the Time and Materials portion of the COST/FEE PROPOSAL must include: 
  - i. Schedule of ALL hourly rates for ALL disciplines and employees that will be working on this Contract.
  - ii. Any and all anticipated direct charge rates such as: Mileage (at current IRS or governmental rate), Reproductions, Travel, etc. (Per County assignment);
  - iii. Listing of anticipated reimbursable expenses (if any);
  - iv. Specific costs for specific services (i.e., Program Manager Cost per hour);
  - v. Flat fees (if any);
  - vi. Mark-up percentage on any out-sourced, subcontracted, or other services (capped at 10%)
  
- b. Please note that only mileage that occurred while traveling within San Bernardino County limits will be reimbursed. Mileage will be reimbursed using the distance from the office (222 W. Hospitality Lane, 2nd Floor, San Bernardino, CA 92415) as the starting point, or the point where personnel cross the County line when traveling from the selected Proposer's closest office (whichever starting point is closer).
- c. Please note that the County will not reimburse the selected Proposer separately for indirect project costs. This includes overhead general and administrative costs (including, but not limited to, invoicing, contract/project review, task order preparation, etc.).
- d. Please note that the County will not reimburse the selected Proposer for use of "tools of the trade". "Tools of the trade" shall include computer equipment, vehicle usage (mileage is the only compensation allowed), camera, sample collection equipment, and other tools necessary for getting to a site and performing requisite activities.
- e. Instrumentation will be compensated on a rental cost only basis. County will not reimburse the selected Proposer for shipping or delivery costs related to rented equipment.

Name (printed) of Authorized Representative: Francisco Cervantes

Signature & Title of Authorized Representative: 

Company / Firm: GA Technical Services, Inc.

Date: 11/25/2025

Attachment E "Fee Proposal Sheet" shall be uploaded in ePro separately or mailed in separately to be included in the Proposal.

**GA TECHNICAL SERVICES, INC.**  
**ATTACHMENT E - COST/FEE PROPOSAL**  
**On-Call Electrical Installation, Maintenance and Repair Services**  
RFP No. SDD-045 / SPD126-SPDAD-6097 - San Bernardino County

**SECTION A: LABOR RATE SCHEDULE**

Classification	ST Hourly Rate	OT Rate (1.5x)	DT/Holiday Rate (2x)
Inside Wireman (Journeyman Electrician)	\$129.24	\$171.06	\$193.84
Electrical Foreman	\$135.65	\$182.79	\$194.60
General Foreman	\$135.65	\$182.79	\$194.60
Cable Splicer-Welder (Fiber/Cable Specialist)	\$135.76	\$182.79	\$194.60
Comm & System Technician (Network/Data)	\$113.50	\$156.56	\$180.00
Comm & System Installer (Basic)	\$111.25	\$154.65	\$179.50
1st Year Apprentice - Electrician (40%)	\$82.64	\$101.05	\$123.53
2nd Year Apprentice - Electrician (50%)	\$90.24	\$111.21	\$135.08
3rd Year Apprentice - Electrician (60%)	\$97.84	\$121.17	\$146.64
4th Year Apprentice - Electrician (70%)	\$105.44	\$131.53	\$158.19
5th Year Apprentice - Electrician (80%)	\$113.04	\$141.69	\$169.74
1st Year Apprentice - Comm/System (40%)	\$54.58	\$145.69	\$80.36
2nd Year Apprentice - Comm/System (50%)	\$60.25	\$74.96	\$88.98
3rd Year Apprentice - Comm/System (60%)	\$65.92	\$82.66	\$97.60
4th Year Apprentice - Comm/System (70%)	\$71.69	\$90.60	\$106.22

**SECTION B: NON-PREVAILING WAGE PROFESSIONAL SERVICES**

Classification	Hourly Rate
Project Manager	\$128.50
Estimator / Pre-Construction	\$128.50
Superintendent (Non-Tools)	\$128.50
Administrative Support	\$101.25

**SECTION C: REIMBURSABLE EXPENSES & DIRECT CHARGES**

Expense Type	Rate / Terms
Mileage (within San Bernardino County only)	\$0.70/mile (2025 IRS Rate)
Travel/Per-Diem	N/A
Reproductions/Printing	At cost, no markup
Materials	At cost + 15% handling
Equipment Rental (Instrumentation)	Rental Cost + 12% markup
Tools of the Trade	NOT REIMBURSABLE per County policy

**SECTION D: SUBCONTRACTOR MARKUP**

Markup on Subcontracted Services	10% (Maximum per County RFP)
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**SECTION E: MULTI-YEAR PRICING (FY 2024-2029)**

Annual Escalation	3.0% per fiscal year OR per DIR wage determination updates
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**NOTES & ASSUMPTIONS**

- All prevailing wage rates based on California DIR determinations
- ST = Straight Time; OT = Overtime (1.5x); DT = Double-Time/Holiday (2.0x)
- Mileage reimbursed only within San Bernardino County per RFP requirements
- Rates valid for contract term; subject to annual DIR updates

Company / Firm:  
Authorized Representative:  
Date:

GA Technical Services, Inc.  
Francisco Cervantes, President   
12/1/25