SAN BERNARDINO COUNTY

Contract Number	24-613 A2
SAP Number	

Innovation and Technology Department

Department Contract Representative	Jordan Black
Telephone Number	909-388-0539
Contractor	Gartner, Inc.
Contractor Representative	Amy Collingwood
Telephone Number	831-917-1207
Contract Term	8-1-2024 through 7-31-2029
Original Contract Amount	$454,820
Amendment Amount	$3,415,280
Total Contract Amount	$3,870,100
Cost Center	

IT IS HEREBY AGREED AS FOLLOWS*:*

Amendment No. 2

This Amendment No. 2 ("Amendment") is made by and between Gartner, Inc. (Contractor) and San Bernardino County (County) effective as of June 10, 2025, and modifies the Contract executed between the parties as of August 1, 2024 (Contract).

1. Amend **Section B.1** to read as follows:

   B.1 Contractor will provide the following information technology subscription-based research and related education services for the prices listed in Contractor's County of Ventura Contract #9658 ("Framework") Approved on 4-29-2025, Item #27 in Exhibit A, attached hereto and incorporated herein by this reference.

2. Amend **Section C.50** to read as follows:

   Levine Act - Campaign Contribution Disclosure (formerly referred to as Senate Bill 1439)
   Contractor has disclosed to the County using Attachment C – Levine Act - Campaign Contribution Disclosure (formerly referred to as Senate Bill 1439), whether it has made any campaign contributions of more than $500 to any member of the Board of Supervisors or other County elected officer [Sheriff, Assessor-Recorder-Clerk, Auditor-Controller/Treasurer/Tax Collector and the District Attorney] within the

earlier of: (1) the date of the submission of Contractor's proposal to the County, or (2) 12 months before the date this Contract was approved by the Board of Supervisors. Contractor acknowledges that under Government Code section 84308, Contractor is prohibited from making campaign contributions of more than $500 to any member of the Board of Supervisors or County elected officer for 12 months after the County's consideration of the Contract.

In the event of a proposed amendment to this Contract, the Contractor will provide the County a written statement disclosing any campaign contribution(s) of more than $500 to any member of the Board of Supervisors or other County elected officer within the preceding 12 months of the date of the proposed amendment.

Campaign contributions include those made by any agent/person/entity on behalf of the Contractor or by a parent, subsidiary or otherwise related business entity of Contractor.

3. Amend **Section D. TERM OF CONTRACT** to read as follows:

   This Contract is effective as of August 1, 2024, and expires July 31, 2029 but may be terminated earlier in accordance with provisions of this Contract.

4. Amend **Section F.1** to read as follows:

   The maximum amount of payment under this Contract shall not exceed $3,870,100. The consideration to be paid to Contractor, as provided herein, shall be in full payment for all Contractor's services and expenses incurred in the performance hereof, including travel and per diem.

5. Add to **Attachment C - Levine Act – Campaign Contribution Disclosure**, as attached hereto and incorporated herein.

6. Add **Exhibit A, Gartner RAS Products Fee Schedule**, as attached hereto and incorporated herein.

All other terms of Contract No. 24-613 remain in full force and effect.

This Amendment may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Amendment. The parties shall be entitled to sign and transmit an electronic signature of this Amendment (whether by facsimile, PDF, or other mail transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Amendment upon request.

IN WITNESS WHEREOF, the San Bernardino County and the Contractor have each caused this Contract to be subscribed by its respective duly authorized officers, on its behalf.

SAN BERNARDINO COUNTY

► _____

Dawn Rowe, Chair, Board of Supervisors

Dated: _____

SIGNED AND CERTIFIED THAT A COPY OF THIS
DOCUMENT HAS BEEN DELIVERED TO THE
CHAIRMAN OF THE BOARD

                    Lynna Monell
                    Clerk of the Board of Supervisors
                    of the San Bernardino County

By _____
                          Deputy

_____
                       Gartner, Inc.

By ► _____
              (Authorized signature - sign in blue ink)

              Ashley Beluch

Name _____
           (Print or type name of person signing contract)

Title Senior Contracts Specialist
                  (Print or Type)

Dated: _____

Address _____

_____

FOR COUNTY USE ONLY

Approved as to Legal Form	Reviewed for Contract Compliance	Reviewed/Approved by Department
► _____	► _____	► _____
Kaleigh Ragon, Deputy County Counsel		
Date _____	Date _____	Date _____

The following is a list of items that are not covered by the Levine Act. A Campaign Contribution Disclosure Form will not be required for the following:

- Contracts that are competitively bid and awarded as required by law or County policy
- Contracts with labor unions regarding employee salaries and benefits
- Personal employment contracts
- Contracts under $50,000
- Contracts where no party receives financial compensation
- Contracts between two or more public agencies
- The review or renewal of development agreements unless there is a material modification or amendment to the agreement
- The review or renewal of competitively bid contracts unless there is a material modification or amendment to the agreement that is worth more than 10% of the value of the contract or $50,000, whichever is less
- Any modification or amendment to a matter listed above, except for competitively bid contracts.

DEFINITIONS

Actively supporting or opposing the matter: (a) Communicate directly with a member of the Board of Supervisors or other County elected officer [Sheriff, Assessor-Recorder-Clerk, District Attorney, Auditor-Controller/Treasurer/Tax Collector] for the purpose of influencing the decision on the matter; or (b) testifies or makes an oral statement before the County in a proceeding on the matter for the purpose of influencing the County's decision on the matter; or (c) communicates with County employees, for the purpose of influencing the County's decision on the matter; or (d) when the person/company's agent lobbies in person, testifies in person or otherwise communicates with the Board or County employees for purposes of influencing the County's decision in a matter.

Agent: A third-party individual or firm who, for compensation, is representing a party or a participant in the matter submitted to the Board of Supervisors.   If an agent is an employee or member of a third-party law, architectural, engineering or consulting firm, or a similar entity, both the entity and the individual are considered agents.

Otherwise related entity: An otherwise related entity is any for-profit organization/company which does not have a parent-subsidiary relationship but meets one of the following criteria:

(1) One business entity has a controlling ownership interest in the other business entity;
(2) there is shared management and control between the entities; or
(3) a controlling owner (50% or greater interest as a shareholder or as a general partner) in one entity also is a controlling owner in the other entity.

For purposes of (2), "shared management and control" can be found when the same person or substantially the same persons own and manage the two entities; there are common or commingled funds or assets; the business entities share the use of the same offices or employees, or otherwise share activities, resources or personnel on a regular basis; or there is otherwise a regular and close working relationship between the entities.

Parent-Subsidiary Relationship: A parent-subsidiary relationship exists when one corporation has more than 50 percent of the voting power of another corporation.

Contractors must respond to the questions on the following page. If a question does not apply respond N/A or Not Applicable.

1. Name of Contractor: Gartner, Inc.
   _____

2. Is the entity listed in Question No.1 a nonprofit organization under Internal Revenue Code section 501(c)(3)?

   Yes ☐   If yes, skip Question Nos. 3-4 and go to Question No. 5   No [X]

3. Name of Principal (i.e., CEO/President) of entity listed in Question No. 1, <u>if</u> the individual actively supports the matter <u>and</u> has a financial interest in the decision:
   N/A_____

4. If the entity identified in Question No.1 is a corporation held by 35 or less shareholders, and not publicly traded ("closed corporation"), identify the major shareholder(s): N/A

   _____

5. Name of any parent, subsidiary, or otherwise related entity for the entity listed in Question No. 1 (see definitions above):

Company Name	Relationship
N/A	

6. Name of agent(s) of Contractor:

Company Name	Agent(s)	Date Agent Retained (if less than 12 months prior)
N/A		

7. Name of Subcontractor(s) (including Principal and Agent(s)) that will be providing services/work under the awarded contract if the subcontractor (1) actively supports the matter <u>and</u> (2) has a financial interest in the decision <u>and</u> (3) will be possibly identified in the contract with the County or board governed special district.

Company Name	Subcontractor(s):	Principal and//or Agent(s):
<u>N/A</u>		

8. Name of any known individuals/companies who are not listed in Questions 1-7, but who may (1) actively support or oppose the matter submitted to the Board <u>and</u> (2) have a financial interest in the outcome of the decision:

Company Name	Individual(s) Name
N/A	

9. Was a campaign contribution, of more than $500, made to any member of the San Bernardino County Board of Supervisors or other County elected officer within the prior 12 months, by any of the individuals or entities listed in Question Nos. 1-8?

   No   [X]   If **no**, please skip Question No. 10.

   Yes ☐   If **yes**, please continue to complete this form.

10. Name of Board of Supervisor Member or other County elected officer: _____

   Name of Contributor: _____

   Date(s) of Contribution(s): _____

   Amount(s): _____

   Please add an additional sheet(s) to identify additional Board Members or other County elected officers to whom anyone listed made campaign contributions.

By signing the Contract, Contractor certifies that the statements made herein are true and correct. Contractor understands that the individuals and entities listed in Question Nos. 1-8 are prohibited from making campaign contributions of more than $500 to any member of the Board of Supervisors or other County elected officer while award of this Contract is being considered and for 12 months after a final decision by the County.

Ventura County Contract #9658

Gartner RAS Products Fee Schedule

Gartner delivers deep, global functional and technology insight to senior leaders and their teams in every major role across the enterprise. Our expert guidance and tools enable faster, smarter decisions for organizations to execute on their mission-critical priorities.

| Customer Service & Support | Finance | Human Resources | Information Technology | Legal & Compliance | Marketing & Communications | Product Management | Research & Development | Sales | Supply Chain |

19K+ Founded in 1979, we have **nearly 19,500 associates** in ~85 offices around the world

15K+ We serve **more than 15,000 client enterprises** in 90+ countries and territories in the public and private sectors

460K+ Delivering insight fueled in part by more than **460,000 yearly client interactions**

Working with Gartner

Technology and cross-function roles work together to drive digital transformation for your organization. Gartner works with your team across the organization—from strategy to execution— to help drive better outcomes.

Gartner Research and Insights for Technology Leaders and Their Teams

Click role to view available products and pricing.

Chief Information Officer (CIO)	Chief Data & Analytics Officer (CDAO) / Chief Data Officer (CDO) / Head of Data & Analytics	Chief Information Security Officer (CISO) / Head of Security & Risk Management	Head of IT Infrastructure & Operations	Head of Artificial Intelligence	Head of Software Engineering	Head of Enterprise Applications	Head of Enterprise Architecture	Head of Program & Portfolio Management	Head of Sourcing, Procurement & Vendor Management

Gartner Research and Insights for Cross-Functional Leaders and Their Teams

Click role to view available products and pricing.

Head of Customer Service & Support	Chief Financial Officer (CFO) / Finance Leader	Chief Human Resource Officer (CHRO) / Head of HR	General Counsel (GC) / Chief Legal Officer / Assurance Leader	Chief Marketing Officer (CMO) / Marketing Leader	Chief Communications Officer (CCO) / Communications Leader	Head of Research & Development/ R&D Leader	Chief Supply Chain Officer (CSCO & Global CSCO) / Supply Chain Leader

Additional Products

Click role to view available products and pricing.

Conferences	Limited Availability	Structured Applied Research and Advisory Services

Table 1 - Research and Advisory Services Subscription Fee Schedule

Unit prices for each year are effective for purchase orders received on or before December 31st of the year indicated with a license start date no later than January 1st of the following year. To be eligible for these rates, purchasing entity must be a United States government entity, public sector entity, or a nonprofit wholly owned and operated by government. Other purchasing entities at Gartner's discretion.

Prices for Year 2026 to Year 2029 are fixed maximum not to exceed rates. Please check with account representative for actual pricing before purchasing. The actual price an eligible client will pay for the renewal of any existing license(s) or the issuance of a new order will be consistent with the then current Gartner Public Sector pricing or the rates herein, **whichever is less**, plus any applicable administrative fee(s) for the Service(s) ordered. Gartner reserves the right to refresh its pricing and product offerings annually. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or upon the Agreement's annual renewal date.

Refer to Purchasing Guidelines for purchasing requirements and product configuration.

Gartner RAS Subscriptions

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Chief Information Officer (CIO)					
Executive Programs v2					*Back to cover page*
Executive Programs v2 Guided Team [2]					
Guided Team Leader	134,900	141,645	148,728	156,165	163,974
CIO Guided Member or CIO Guided Leader Member	134,900	141,645	148,728	156,165	163,974
CDAO, CISO, I&O, EA, or Software Engineering Leaders Guided Member *	133,600	140,280	147,294	154,659	162,392
CDAO, CISO, I&O, EA, or Software Engineering Leaders Guided Leader Member *	133,600	140,280	147,294	154,659	162,392
AI Leaders Guided Member Limited Availability	133,600	140,280	147,294	154,659	162,392
Partner Member or Partner Leader Member Limited Availability	133,600	140,280	147,294	154,659	162,392
CIO Self-Directed Member or CIO Self-Directed Leader Member	76,800	80,640	84,672	88,906	93,352
CDAO, CISO, I&O, EA, or Software Engineering Leaders Self-Directed Member *	69,700	73,185	76,845	80,688	84,723
CDAO, CISO, I&O, EA, or Software Engineering Leaders Self-Directed Leader Member *	69,700	73,185	76,845	80,688	84,723
Advisor Member or Advisor Leader Member	58,700	61,635	64,717	67,953	71,351
Cross Function Member	38,300	40,215	42,226	44,338	46,555
* Other role-based domains may be available; check with account representative.					

Gartner RAS Subscriptions

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Executive Programs v2 Self-Directed Team [2]					
Self-Directed Team Leader	76,800	80,640	84,672	88,906	93,352
CIO Self-Directed Member or CIO Self-Directed Leader Member	76,800	80,640	84,672	88,906	93,352
CDAO, CISO, I&O, EA, or Software Engineering Leaders Guided Member *	133,600	140,280	147,294	154,659	162,392
CDAO, CISO, I&O, EA, or Software Engineering Leaders Guided Leader Member *	133,600	140,280	147,294	154,659	162,392
AI Leaders Guided Member — Limited Availability	133,600	140,280	147,294	154,659	162,392
CDAO, CISO, I&O, EA, or Software Engineering Leaders Self-Directed Member *	69,700	73,185	76,845	80,688	84,723
CDAO, CISO, I&O, EA, or Software Engineering Leaders Self-Directed Leader Member *	69,700	73,185	76,845	80,688	84,723
Advisor Member or Advisor Leader Member	58,700	61,635	64,717	67,953	71,351
Cross Function Member	38,300	40,215	42,226	44,338	46,555
* Other roles may be available; check with account representative.					
Executive Programs v2 Extended Team [2]					
Guided CDAO, CISO, I&O, EA, or Software Engineering Leaders Team Member	51,000	53,550	56,228	59,040	61,992
Self-Directed CDAO, CISO, I&O, EA, or Software Engineering Leaders Team Member	46,300	48,615	51,046	53,599	56,279
Advisor Member	46,300	48,615	51,046	53,599	56,279
Cross Function Member	27,700	29,085	30,540	32,067	33,671
Executive Programs v2 Individual Access [1]					
Guided Individual Access — Single License	148,400	155,820	163,611	171,792	180,382
Multi License	134,900	141,645	148,728	156,165	163,974
Self-Directed Individual Access — Single License	84,600	88,830	93,272	97,936	102,833
Multi License	76,800	80,640	84,672	88,906	93,352

Gartner RAS Subscriptions

Executive Programs

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Executive Programs Leadership Team Plus for Global Enterprises [2]						
Global Enterprises Team Leader		168,300	176,715	185,551	194,829	204,571
Global Enterprises IT Executive		168,300	176,715	185,551	194,829	204,571
Global Enterprises Partner	Limited Availability	145,500	152,775	160,414	168,435	176,857
Advisor Team Leader		52,500	55,125	57,882	60,777	63,816
Cross Function Team Member		36,400	38,220	40,131	42,138	44,245
Executive Programs Leadership Team Plus [2]						
Team Leader		126,700	133,035	139,687	146,672	154,006
IT Executive Team Member or IT Executive Team Leader		126,700	133,035	139,687	146,672	154,006
Partner Team Member or Partner Team Leader	Limited Availability	118,800	124,740	130,977	137,526	144,403
Delegate Team Member or Delegate Team Leader	Renewal Only	68,300	71,715	75,301	79,067	83,021
Advisor Team Member or Advisor Team Leader		52,500	55,125	57,882	60,777	63,816
Cross Function Team Member		36,400	38,220	40,131	42,138	44,245
Executive Programs Leadership Team [2]						
Team Leader		115,600	121,380	127,449	133,822	140,514
IT Executive Team Member or IT Executive Team Leader		115,600	121,380	127,449	133,822	140,514
Partner Team Member or Partner Team Leader	Limited Availability	108,400	113,820	119,511	125,487	131,762
Delegate Team Member or Delegate Team Leader	Renewal Only	TBD	TBD	TBD	TBD	TBD
Advisor Team Member or Advisor Team Leader		42,200	44,310	46,526	48,853	51,296
Cross Function Team Member		30,500	32,025	33,627	35,309	37,075
Role Team Member		22,900	24,045	25,248	26,511	27,837

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Executive Programs Individual Access [1]						
Individual Access Member	Single License	130,200	136,710	143,546	150,724	158,261
	Multi License	115,900	121,695	127,780	134,169	140,878
Executive Programs Leadership Team Plus with Industry [2] (one industry)				Upon request		
Executive Programs Leadership Team with Industry [2] (one industry)						
Team Leader		127,000	133,350	140,018	147,019	154,370
IT Executive Team Member or IT Executive Team Leader		127,000	133,350	140,018	147,019	154,370
Partner Team Member or Partner Team Leader	Limited Availability	119,100	125,055	131,308	137,874	144,768
Delegate Team Member or Delegate Team Leader	Renewal Only	TBD	TBD	TBD	TBD	TBD
Advisor Team Member or Advisor Team Leader		51,400	53,970	56,669	59,503	62,479
Cross Function Team Member		34,300	36,015	37,816	39,707	41,693
Role Team Member		25,600	26,880	28,224	29,636	31,118
Executive Programs Individual Access with Industry [1] (one industry)						
Individual Access Member	Single License	140,200	147,210	154,571	162,300	170,415
	Multi License	125,800	132,090	138,695	145,630	152,912

Gartner for CIOs

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Gartner for CIOs Team Plus					
Team Leader [2]	71,400	74,970	78,719	82,655	86,788
Advisor Team Member or Advisor Team Leader	52,500	55,125	57,882	60,777	63,816
Cross Function Team Member	36,400	38,220	40,131	42,138	44,245

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Gartner for CIOs Individual Access						
Individual Access Advisor [1]	Single License	78,500	82,425	86,547	90,875	95,419
	Multi License	71,400	74,970	78,719	82,655	86,788
Gartner for CIOs Team Plus with Industry [2] (one industry)		Upon request				
Gartner for CIOs with Industry Individual Access [1] (one industry)		Upon request				

Data and Analytics

Back to cover page

Gartner for CDAOs Executive						
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992
Tech Professional Team Member	Renewal Only	20,300	21,315	22,381	23,501	24,677
Gartner for CDAOs						
Individual Access Advisor [1]	Single License	76,700	80,535	84,562	88,791	93,231
	Multi License	69,700	73,185	76,845	80,688	84,723
Team Leader [2]		69,700	73,185	76,845	80,688	84,723
Team Member		46,300	48,615	51,046	53,599	56,279
Tech Professional Team Member	Renewal Only	17,600	18,480	19,404	20,375	21,394

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Artificial Intelligence						*Back to cover page*
Gartner for AI Leaders Guided	Limited Availability [3]					
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
InfoSec / Cybersecurity						*Back to cover page*
Gartner for CISOs Executive						
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992
Tech Professional Team Member	Renewal Only	20,300	21,315	22,381	23,501	24,677
Gartner for CISOs						
Individual Access Advisor [1]	Single License	76,700	80,535	84,562	88,791	93,231
	Multi License	69,700	73,185	76,845	80,688	84,723
Team Leader [2]		69,700	73,185	76,845	80,688	84,723
Team Member		46,300	48,615	51,046	53,599	56,279
Tech Professional Team Member	Renewal Only	17,600	18,480	19,404	20,375	21,394

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Software Engineering						*Back to cover page*
Gartner for Software Engineering Leaders Executive						
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992
Gartner for Software Engineering Leaders						
Individual Access Advisor [1]	Single License	76,700	80,535	84,562	88,791	93,231
	Multi License	69,700	73,185	76,845	80,688	84,723
Team Leader [2]		69,700	73,185	76,845	80,688	84,723
Team Member		46,300	48,615	51,046	53,599	56,279

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Infrastructure & Operations						*Back to cover page*
Gartner for I&O Leaders Guided						
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992
Gartner for I&O Leaders Self-Directed						
Individual Access Advisor [1]	Single License	76,700	80,535	84,562	88,791	93,231
	Multi License	69,700	73,185	76,845	80,688	84,723
Team Leader [2]		69,700	73,185	76,845	80,688	84,723
Team Member		46,300	48,615	51,046	53,599	56,279

Gartner RAS Subscriptions		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Enterprise Architecture						*Back to cover page*
Gartner for EA Leaders Guided						
Individual Access Advisor [1]	Single License	147,000	154,350	162,068	170,172	178,681
	Multi License	133,600	140,280	147,294	154,659	162,392
Team Leader [2]		133,600	140,280	147,294	154,659	162,392
Team Member		51,000	53,550	56,228	59,040	61,992
Gartner for EA Leaders Self-Directed						
Individual Access Advisor [1]	Single License	76,700	80,535	84,562	88,791	93,231
	Multi License	69,700	73,185	76,845	80,688	84,723
Team Leader [2]		69,700	73,185	76,845	80,688	84,723
Team Member		46,300	48,615	51,046	53,599	56,279

Enterprise IT Leaders — Limited Availability	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
					Back to cover page
Enterprise IT Leadership Team Plus for Global Enterprise [2]					
Global Team Leader	131,200	137,760	144,648	151,881	159,476
Global Advisor Team Leader	41,400	43,470	45,644	47,927	50,324
Advisor Team Member	41,400	43,470	45,644	47,927	50,324
Cross Function Team Member	25,100	26,355	27,673	29,057	30,510
Enterprise IT Leadership Team Plus [2]					
Team Leader	112,100	117,705	123,591	129,771	136,260
Advisor Team Member	41,400	43,470	45,644	47,927	50,324
Cross Function Team Member	25,100	26,355	27,673	29,057	30,510

Gartner RAS Subscriptions	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Enterprise IT Leadership Team [2]					
Team Leader	102,200	107,310	112,676	118,310	124,226
Advisor Team Member	38,500	40,425	42,447	44,570	46,799
Cross Function Team Member	23,300	24,465	25,689	26,974	28,323
Role Team Member	15,300	16,065	16,869	17,713	18,599
Essentials Team Member	13,700	14,385	15,105	15,861	16,655
Enterprise IT Leadership Team Plus with Industry [2] (one industry)	Upon request				
Enterprise IT Leadership Team with Industry [2] (one industry)	Upon request				

IT Leaders

IT Leaders					
IT Leadership Team Plus [2]					
Team Leader	41,400	43,470	45,644	47,927	50,324
Advisor Team Member	41,400	43,470	45,644	47,927	50,324
Cross Function Team Member	25,100	26,355	27,673	29,057	30,510
IT Leadership Team [2]					
Team Leader	38,500	40,425	42,447	44,570	46,799
Advisor Team Member	38,500	40,425	42,447	44,570	46,799
Cross Function Team Member	23,300	24,465	25,689	26,974	28,323
Role Team Member	15,300	16,065	16,869	17,713	18,599
Essentials Team Member	13,700	14,385	15,105	15,861	16,655

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
IT Leader Individual Access [1]						
Individual Access Advisor	Single License	51,900	54,495	57,220	60,081	63,086
	Multi License	38,500	40,425	42,447	44,570	46,799
Reference	Single License	36,300	38,115	40,021	42,023	44,125
	Multi License	22,600	23,730	24,917	26,163	27,472
Industry Advisory Services Leadership Team Plus [2] (one industry)						
Team Leader		49,600	52,080	54,684	57,419	60,290
Advisor Team Member		49,600	52,080	54,684	57,419	60,290
Cross Function Team Member		30,400	31,920	33,516	35,192	36,952

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Industry Advisory Services Leadership Team [2] (one industry)					
Team Leader	45,500	47,775	50,164	52,673	55,307
Advisor Team Member	45,500	47,775	50,164	52,673	55,307
Cross Function Team Member	27,800	29,190	30,650	32,183	33,793
Role Team Member	17,200	18,060	18,963	19,912	20,908
Essentials Team Member	13,700	14,385	15,105	15,861	16,655

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Industry Advisory Services Individual Access [1] (one industry)						
Individual Access Advisor	Single License	58,800	61,740	64,827	68,069	71,473
	Multi License	45,500	47,775	50,164	52,673	55,307
Reference	Single License	39,800	41,790	43,880	46,074	48,378
	Multi License	27,100	28,455	29,878	31,372	32,941

Gartner RAS Subscriptions	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Technology Professionals					*Back to cover page*
Technical Professionals Team [4, 5] (Includes 1 Team Leader and up to 4 Team Member)	70,400	73,920	77,617	81,502	85,580
Additional Team Member	13,500	14,175	14,884	15,629	16,411
Technical Professionals Department [4, 5] (per agency)					
Advisor Department	156,100	163,905	172,101	180,707	189,743
Reference Department	104,900	110,145	115,653	121,436	127,508

Customer Service & Support					*Back to cover page*
Customer Service & Support Leaders					
Individual Access Advisor [1] Single License	51,400	53,970	56,669	59,503	62,479
Multi License	38,500	40,425	42,447	44,570	46,799
Team Leader [2]	38,500	40,425	42,447	44,570	46,799
Advisor Member	38,500	40,425	42,447	44,570	46,799
Reference Member	17,200	18,060	18,963	19,912	20,908

Finance					*Back to cover page*
Chief Financial Officers					
Individual Access Advisor [1] Single License	126,600	132,930	139,577	146,556	153,884
Multi License	114,600	120,330	126,347	132,665	139,299
Team Leader [2]	114,600	120,330	126,347	132,665	139,299
Advisor Member or Advisor Leader	38,500	40,425	42,447	44,570	46,799
Reference Member	17,900	18,795	19,735	20,722	21,759

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Finance Leaders						
Individual Access Advisor [1]	Single License	51,400	53,970	56,669	59,503	62,479
	Multi License	38,500	40,425	42,447	44,570	46,799
Team Leader [2]		38,500	40,425	42,447	44,570	46,799
Advisor Member		38,500	40,425	42,447	44,570	46,799
Reference Member		17,900	18,795	19,735	20,722	21,759

Human Resources						*Back to cover page*
Chief Human Resources Officers						
Individual Access Advisor [1]	Single License	126,600	132,930	139,577	146,556	153,884
	Multi License	114,600	120,330	126,347	132,665	139,299
Team Leader [2]		114,600	120,330	126,347	132,665	139,299
Advisor Member or Advisor Leader		38,500	40,425	42,447	44,570	46,799
Reference Member		21,100	22,155	23,263	24,427	25,649
Human Resources Leaders						
Individual Access Advisor [1]	Single License	51,400	53,970	56,669	59,503	62,479
	Multi License	38,500	40,425	42,447	44,570	46,799
Team Leader [2]		38,500	40,425	42,447	44,570	46,799
Advisor Member		38,500	40,425	42,447	44,570	46,799
Reference Member		21,100	22,155	23,263	24,427	25,649
Human Resources Professionals [4]						
Reference - Up to 20 HR Professionals		47,400	49,770	52,259	54,872	57,616
Reference - Up to 5 HR Professionals		29,500	30,975	32,524	34,151	35,859

Legal, Risk and Compliance

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Gartner for General Counsel		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Individual Access Advisor [1]	Single License	126,600	132,930	139,577	146,556	153,884
	Multi License	114,600	120,330	126,347	132,665	139,299
Team Leader [2]		114,600	120,330	126,347	132,665	139,299
Advisor Member or Advisor Leader		38,700	40,635	42,667	44,801	47,042
Reference Member		15,200	15,960	16,758	17,596	18,476
Legal, Risk and Compliance Leaders **or Legal, Risk and Compliance Leaders for Audit & Risk**						
Individual Access Advisor [1]	Single License	44,200	46,410	48,731	51,168	53,727
	Multi License	38,700	40,635	42,667	44,801	47,042
Team Leader [2]		38,700	40,635	42,667	44,801	47,042
Advisor Member		38,700	40,635	42,667	44,801	47,042
Reference Member		15,200	15,960	16,758	17,596	18,476

Marketing

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Chief Marketing Executives		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Individual Access Member [1]	Single License	139,400	146,370	153,689	161,374	169,443
	Multi License	124,600	130,830	137,372	144,241	151,454
Team Leader [2]		124,600	130,830	137,372	144,241	151,454
Advisor Member or Advisor Leader		48,000	50,400	52,920	55,566	58,345
Reference Member		18,900	19,845	20,838	21,880	22,974

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Marketing Leaders						
Individual Access Advisor [1]	Single License	57,600	60,480	63,504	66,680	70,014
	Multi License	48,000	50,400	52,920	55,566	58,345
Team Leader [2]		48,000	50,400	52,920	55,566	58,345
Advisor Member		48,000	50,400	52,920	55,566	58,345
Reference Member		18,900	19,845	20,838	21,880	22,974

Communications

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Communications Leaders						
Individual Access Advisor [1]	Single License	51,400	53,970	56,669	59,503	62,479
	Multi License	38,500	40,425	42,447	44,570	46,799
Team Leader [2]		38,500	40,425	42,447	44,570	46,799
Advisor Member		38,500	40,425	42,447	44,570	46,799
Reference Member		21,100	22,155	23,263	24,427	25,649

Research & Development

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
R&D Leaders						
Individual Access Advisor [1]	Single License	51,400	53,970	56,669	59,503	62,479
	Multi License	38,500	40,425	42,447	44,570	46,799
Team Leader [2]		38,500	40,425	42,447	44,570	46,799
Advisor Member		38,500	40,425	42,447	44,570	46,799
Reference Member		21,100	22,155	23,263	24,427	25,649

Gartner RAS Subscriptions

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Supply Chain					
Executive Chief Procurement Officer [1] Limited Availability					
Individual Access Member Single License	147,300	154,665	162,399	170,519	179,045
Multi License	132,600	139,230	146,192	153,502	161,178
Team Leader	132,600	139,230	146,192	153,502	161,178
Advisor Team Member	44,500	46,725	49,062	51,516	54,092
Reference Team Member	26,100	27,405	28,776	30,215	31,726
Chief Procurement Officer [1] Limited Availability					
Individual Access Single License	78,200	82,110	86,216	90,527	95,054
Multi License	71,100	74,655	78,388	82,308	86,424
Team Leader	71,100	74,655	78,388	82,308	86,424
Advisor Team Member	44,500	46,725	49,062	51,516	54,092
Reference Team Member	26,100	27,405	28,776	30,215	31,726
Chief Supply Chain Officer Limited Availability					
Individual Access Member [1] Single License	144,400	151,620	159,201	167,162	175,521
Multi License	129,900	136,395	143,215	150,376	157,895
Team Leader	129,900	136,395	143,215	150,376	157,895
Partner Team Member	104,700	109,935	115,432	121,204	127,265
Advisor Team Member	43,600	45,780	48,069	50,473	52,997
Cross Function Team Member	25,600	26,880	28,224	29,636	31,118

Gartner RAS Subscriptions		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Enterprise Supply Chain Leadership Team [2]	Limited Availability					
Team Leader		104,700	109,935	115,432	121,204	127,265
Advisor Team Member		43,600	45,780	48,069	50,473	52,997
Cross Function Team Member		25,600	26,880	28,224	29,636	31,118
Essentials Team Member		13,700	14,385	15,105	15,861	16,655
Supply Chain Leaders						
Individual Access Reference [1]	Single License	39,800	41,790	43,880	46,074	48,378
	Multi License	24,700	25,935	27,232	28,594	30,024
Individual Access Advisor [1]	Single License	58,700	61,635	64,717	67,953	71,351
	Multi License	43,600	45,780	48,069	50,473	52,997
Team Leader		43,600	45,780	48,069	50,473	52,997
Advisor Team Member		43,600	45,780	48,069	50,473	52,997
Cross Function Team Member		25,600	26,880	28,224	29,636	31,118
Essentials Team Member		13,700	14,385	15,105	15,861	16,655

Conferences

North America Conferences [7] (price per ticket)		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
IT Symposium/Xpo		5,925	TBD	TBD	TBD	TBD
Summit (D&A, Security, IOCS, or Apps)		4,025	TBD	TBD	TBD	TBD
Summit (excludes D&A, Security, IOCS, or Apps)		3,425	TBD	TBD	TBD	TBD
Finance Conference		3,500	TBD	TBD	TBD	TBD
ReImagineHR Conference		4,125	TBD	TBD	TBD	TBD
Marketing Symposium/Xpo		4,250	TBD	TBD	TBD	TBD
Supply Chain Symposium/Xpo		4,850	TBD	TBD	TBD	TBD

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Limited Availability [3]					*Back to cover page*	
Core Connect Individual Access [1]						
Advisor	Single License	47,600	49,980	52,479	55,103	57,859
	Multi License	34,100	35,805	37,596	39,476	41,450
Reference	Single License	31,700	33,285	34,950	36,698	38,533
	Multi License	17,900	18,795	19,735	20,722	21,759
News and Insights						
IT News and Insights		820	870	920	970	1,020
News and Insights		820	870	920	970	1,020
Strategic Advisory Services [3] Availability only to clients with research subscriptions licenses.						
Internal Advisory Session		24,100	25,305	26,571	27,900	29,295
Remote Advisory Services		12,400	13,020	13,671	14,355	15,073
Technical Professionals Small & Midsize Business (SMB) [4] (per agency)						
Advisor SMB		78,100	82,005	86,106	90,412	94,933
Reference SMB		52,500	55,125	57,882	60,777	63,816
Technical Professionals for Higher Education [4,8] (per student campus)						
Advisor		78,100	82,005	86,106	90,412	94,933
Reference		52,500	55,125	57,882	60,777	63,816

Gartner RAS Subscriptions	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Core IT Research Reference for Higher Education [4,8] (per student campus)					
Core Reference HE Campus for a community college	1 Advisor level individual user license required				
Core Reference HE Campus for a college or university with 1 to 4,999 Student FTE	1 Advisor level individual user license required				
Core Reference HE Campus for a college or university with 5,000 to 9,999 Student FTE	2 Advisor level individual user licenses required				
Core Reference HE Campus for a college or university with 10,000 to 24,999 Student FTE	3 Advisor level individual user licenses required				
Core Reference HE Campus for a college or university with 25,000+ Student FTE	4 Advisor level individual user licenses required				
Gartner for IT Associates [4] – 100 Research Notes	35,600	37,380	39,249	41,212	43,273

Renewal Only Services					*Back to cover page*
Executive Programs Member Basic for MSE [1]					
Individual Access [1] — Single License	89,700	94,185	98,895	103,840	109,032
Multi License	80,400	84,420	88,641	93,074	97,728
Executive Programs Member Basic for MSE with Industry [1]	Upon request				
IT Executives [1]					
IT Executives CIO Signature — Single License	145,500	152,775	160,414	168,435	176,857
CIO Signature Additional Delegate Add-on — Single License	62,800	65,940	69,237	72,699	76,334
IT Executives CIO — Single License	133,200	139,860	146,853	154,196	161,906
Multi License	118,600	124,530	130,757	137,295	144,160
IT Executives CIO Essentials — Single License	89,200	93,660	98,343	103,261	108,425
Multi License	79,900	83,895	88,090	92,495	97,120
Industry Add-on (one industry) — Single License	13,400	14,070	14,774	15,513	16,289

Gartner RAS Subscriptions

		Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Enterprise IT Leaders Individual Access [1]						
Individual Access [1]	Single License	121,700	127,785	134,175	140,884	147,929
	Multi License	102,200	107,310	112,676	118,310	124,226
Industry Add-on (one industry)	Single License	13,400	14,070	14,774	15,513	16,289
Enterprise IT Leadership Initiative Team [2]						
Team Leader		116,100	121,905	128,001	134,402	141,123
Advisor Team Member		55,100	57,855	60,748	63,786	66,976
Enterprise IT Leadership Team Initiative with Industry [2] (one industry)		Upon request				
Enterprise Supply Chain Leaders Individual Access [1]						
Individual Access [1]	Single License	115,100	120,855	126,898	133,243	139,906
	Multi License	104,700	109,935	115,432	121,204	127,265

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Add-On for Executive Programs, Enterprise IT, and Supply Chain Leaders					
Executive Programs - Two Additional Meetings Add-on	28,400	29,820	31,311	32,877	34,521
Enterprise IT Leaders - Two Additional Meetings Add-on	28,400	29,820	31,311	32,877	34,521
Enterprise Supply Chain Leaders - Two Additional Meetings Add-on	28,400	29,820	31,311	32,877	34,521

Legacy Core IT Research	Renewing Subscriber [6] (before 01-Jan-2007). Price per license based on aggregate license quantity price level.					
Core IT Research Advisor	Single License	48,800	51,240	53,802	56,493	59,318
	2 to 9 license quantity	35,000	36,750	38,588	40,518	42,544
	10 to 24 license quantity	21,005	22,056	23,159	24,317	25,533

Gartner RAS Subscriptions	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
25 to 49 license quantity	17,765	18,654	19,587	20,567	21,596
50+ license quantity	15,884	16,679	17,513	18,389	19,309
Core IT Research Reference — Single License	32,600	34,230	35,942	37,740	39,627
2 to 9 license quantity	21,841	22,934	24,081	25,286	26,551
10 to 24 license quantity	16,929	17,776	18,665	19,599	20,579
25 to 49 license quantity	11,809	12,400	13,020	13,671	14,355
50+ license quantity	9,614	10,095	10,600	11,130	11,687

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Product Availability

The availability of products may change; check with your Gartner account executive before purchasing. Should a product listed herein be no longer available for new license purchases, Gartner will notify client of the change or provide an amended price list designating such product as renewal only or for renewing subscriber. For products not listed herein, Gartner may offer to an eligible client rates consistent with the then-current Gartner Public Sector pricing plus any applicable administrative fees for the service(s) ordered or rates consistent with a similar product listed herein as a substitution provided the product has the same license type and pricing. Check with your Gartner account executive before purchasing.

Multi-Year Purchase

Gartner Account Executive can provide multi-year pricing upon Client's request. Any multi-year price quote is expressly conditioned upon the individual Client agreeing to waive its right to terminate for convenience. The pricing for each year will be listed on the completed Service Agreement. The order will contain the following terms:

"This is a promotional offer for a purchase of a non-cancellable multi-year term. Due to the multi-year term of this Service Agreement, Client expressly waives its right to terminate for convenience. Any additional or renewal purchases shall be at the then-current contract fees."

Product Description

The service description for each product is provided as a hyperlink in blue font in the product name.

Purchasing Guidelines

[1] "Single License" applies to a buying center that has one individual license; "Multi License" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi License price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi License pricing qualification.

[2] Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are Limited Availability services as indicated in the pricing table. A maximum of one (1) Leader and three (3) to ten (10) Members per team unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

Product specific team solution guidelines:

Executive Programs v2 Team:

- CIO Guided Member, CIO Guided Leader Member, Partner Member, and Partner Leader Member require an Executive Programs v2 Guided Team Guided Team Leader. CIO and Partner Leader Member licenses requires Executive Programs v2 Extended Team Advisor or Cross Function Members.
- Role-based (CDAO, CISO, Software Engineering Leaders, etc.) Leader Member licenses requires EXP v2 Extended Team Members with the same role-based domain and the same guided or self-directed designation. Other roles may be available. Contact Gartner account representative for availability.

Executive Programs Leadership Team Plus for Global Enterprises:

- Global IT Executive, Partner, and Advisor Team Leader may purchase Gartner for IT Leadership Team Plus Team Members.

Executive Programs Leadership Team Plus and Gartner for CIOs Team Plus:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Plus Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

Executive Programs Leadership Team:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

Gartner for Chief Financial Officers Team:

- Advisor Team Leader requires Gartner for Finance Leaders Team Members.

Gartner for Chief Human Resources Officers Team:

- Advisor Team Leader requires Gartner for Human Resources Leaders Team Members.

Gartner for Chief Marketing Officers Team:

- Advisor Team Leader requires Gartner for Marketing Leaders Team Members.

[3] Availability is limited. Please check with your Gartner representative before ordering.

4 Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

5 Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

6 Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

   * Aggregate Legacy Core IT Research Reference and Advisor licenses at the Agency/Operating Unit level only on a single Purchase Order to determine license quantity price level. Once the Legacy Core IT Research aggregate drops to a lower license quantity price level, lower license quantity price level applies going forward and no longer qualifies to raise the price level to a higher licenses quantity price level. Core IT Research to IT Leaders or Industry Advisory Services promotional migration options may be available. Please check with your Gartner Account Executive for details.

7 Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, ticket prices for Year 2025 applies to orders received on or before December 31, 2025. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

8 Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities with undergraduate students pursuing two-year associate or four-year baccalaureate degrees in information technology. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing. Technical Professionals for Higher Education is only available to IT staff of the designated college or university.

Table 2 - Gartner Structured Applied Research and Advisory Services Fee Schedule

Gartner Consulting extends the value of Gartner Research from insight to action, helping our clients harness the power of Gartner's actionable, objective insight to achieve their strategic technology outcomes. Structured Applied Research and Advisory Services are based on our extensive library of Gartner toolkits covering critical IT and business capabilities. The offerings below assist our clients with applying Gartner Research to their specific environment and addressing their mission-critical priorities.

Gartner Structured Applied Research and Advisory Services include the following types of engagements:

A. Assessments
B. Discovery Workshops
C. Strategy and Roadmap Development
D. Program Management and Value Realization Services

Topic areas covered include:

Application, Infrastructure and Security
- Enterprise Applications
- Cloud and Technology Modernization
- Cybersecurity and Resilience
- Infrastructure
- DevSecOps

Data, Analytics, and Artificial Intelligence (AI)
- Data Analytics & AI Strategy
- Data Analytics & AI Use Case Selection & Prioritization
- Data Analytics & AI Governance and Architecture
- Data Analytics & AI Management and Execution

Digital Business, Technology and Organization Transformation
- Technology / Digital Strategy
- Customer / Constituent / Employee Experience
- Operating Model and Organization Design
- Talent and Culture
- Market Scan and Trend / Sentiment Analysis

Sourcing and Spend Optimization
- Sourcing Strategy and Requirements Development
- Vendor Selection and Acquisition
- Technology and Spend Optimization

Contract and Cost Optimization
- Deal Advisory and Procurement
- IT Contract Negotiation and Cost Optimization

Program Management and Value Realization
- Program Management and Value Realization (set-up and execution)
- Independent Verification & Validation (IV&V)
- Organizational Change Management and Communications
- Technology Governance
- Partner and Vendor Management
- Agile Project Management

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029

Gartner Structured Applied Research and Advisory Services

Note: Pricing for Structured Applied Research and Advisory Services varies based on the relative complexity/level of effort of the anticipated work, including the subject matter expertise and experience/skill necessary to deliver each project. The contractual category will be identified by Gartner and jointly agreed to in a project Statement of Work prior to the start of any compensable work.

A. Assessments - Evaluate current state technology, process, and/or organizational components using Gartner frameworks, considering industry trends and best practices. Deliverables may include one or more of the following: Maturity Assessment, Peer Benchmark, Project/Program Health Evaluation, Readiness Assessment, Skills/Capability Inventory, Customer Sentiment Analysis and Market Scan. Assessment duration will vary based on scope and are typically completed within 2-12 weeks.

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Rapid Assessment (Weekly Rate) - Application of Gartner tools and frameworks without customization for a single topic area.	30,000	30,900	31,827	32,782	33,765
Complex Assessment (Weekly Rate) - Tailored version of Gartner tools and frameworks applied across one or more topic areas requiring extensive data gathering (e.g., surveys, interviews, focus groups, etc.) and synthesis of results.	35,000	36,050	37,132	38,245	39,393

B. Discovery Workshops - Expert-facilitated sessions with key stakeholders to gain consensus on business drivers, issues and opportunities for improvement. Output will be summarized in a Discovery Workshop Report that provides a high-level action plan for the client to proceed toward their objectives. *Note: Pricing is based on a single Topic Area. Additional Topic Areas will be priced as additional workshop line items.*

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Discovery Workshop (Single topic) - 1–4-hour workshop delivered remotely with preparation and wrap-up completed within 5 consecutive business days.	30,000	30,900	31,827	32,782	33,765

C. Strategy & Roadmap Development - Develop a business-aligned strategy, analyze target state alternatives, prepare a case for change, identify recommendations and/or document an actionable path forward. Deliverables may include Use Cases, Journey Maps, Alternatives Analysis, Target State Operating Model, Go-Forward Strategy, Strategic Roadmap, Implementation Plan, Business Case, Resource Plan, Cost Model, Value Proposition, etc. *Note: Pricing is provided below by the week. Individual engagement pricing will depend on the number of weeks to complete the agreed-upon scope. For example, High-Level Strategic Planning engagements typically take 2-4 weeks, Operating Model and Roadmap engagements typically take 8-12 weeks, and more detailed Strategy, Architecture, and Planning engagements can take 12-16 weeks or longer.*

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Strategy & Roadmap Development (Weekly Rate)	44,000	45,320	46,680	48,080	49,522

D. Program Management and Value Realization Services - Support successful initiative execution through oversight, program and project management, governance, change leadership, performance metrics definition, hands-on coaching and IT contract negotiations support. Deliverables will vary based on the business objectives of the individual engagements. *Note: Pricing is provided below by the week, per program to be supported. Individual engagement pricing will depend on the number of weeks of services required and the number of programs or contracts to be supported.*

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Independent Oversight of Client-led Program(s) (Weekly Rate - Per Program)	28,000	28,840	29,705	30,596	31,514

	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Program Management Services (Weekly Rate - Per Program)	33,000	33,990	35,010	36,060	37,142
Sourcing Support Services (Weekly Rate - Per Program)	33,000	33,990	35,010	36,060	37,142
Strategy Execution Support (Weekly Rate - Per Program)	44,000	45,320	46,680	48,080	49,522
IT Contract Negotiations Assistance (By contract)	*Success-based fee based on a percentage of savings achieved.*				

Prices herein are fixed maximum not to exceed rates inclusive of travel and other reimbursable expenses. Gartner reserves the right to refresh its pricing and product offerings annually. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or upon the Agreement's annual renewal date.