

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF SAN BERNARDINO COUNTY  
AND RECORD OF ACTION**

**June 11, 2024**

**FROM**

**ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center**

**SUBJECT**

Amendment to Agreement with Ancile Solutions Inc for uPerform Implementation Services, Cloud Subscription, Support Services

**RECOMMENDATION(S)**

Approve **Amendment No.1 to Agreement No. 24-461** (4400023140) with Ancile Solutions Inc., for uPerform implementation services, cloud subscription and support services, increasing the contract amount by \$1,126,317, from \$198,875 to a total not-too-exceed amount of \$1,325,192, with no change to the term of June 30, 2023 through June 29, 2028.  
(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$1,126,317 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2023-24 budget and will be included in future recommended budgets.

**BACKGROUND INFORMATION**

Ancile Solutions, Inc. (Ancile) provides uPerform Cloud Subscription, uPerform Add-ons Epic API and Polly, and uPerform Implementation Services (collectively Services) software for Epic, ARMC's electronic health record system. uPerform prepares clinicians for roll-outs and upgrades with role-based training and support content within Epic work flow. This has transformed the training environment with a just in time learning platform. It delivers learning opportunities to nurses and physicians directly in Epic with tools that accelerate content creation and simplify content management for training teams.

On June 28, 2023, the Purchasing Department (Purchasing) executed a Master Subscription Agreement (Agreement) with Ancile, with an initial term of five years, for the software Services.

However, Purchasing approved the Agreement in an amount of \$198,875 based on the first year of service of June 30, 2023 through June 29, 2024, not accounting for the remainder four years in the Agreement. ARMC is requesting funding for the remainder of the term. The

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additional funding will allow the continued use of this subscription and provide cloud subscription and support services.

ARMC recommends the approval of Amendment No. 1 to provide for the safety, health and social services needs of County residents by delivering learning opportunities to nurses and physicians directly in Epic.

**PROCUREMENT**

Purchasing continues to support this non-competitive procurement, as Uperform's specialized software is proprietary and not available from other vendors.

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Bonnie Uphold, Supervising Deputy County Counsel, 387-5455) on May 7, 2024; Purchasing (Veronica Pedace, Buyer III, 387-2464) on May 14, 2024; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on May 17, 2024; Finance (Jenny Yang, Administrative Analyst, 387-4884) on May 21, 2024; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on May 21, 2024.

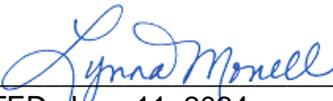
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Record of Action of the Board of Supervisors  
San Bernardino County

**APPROVED (CONSENT CALENDAR)**

Moved: Joe Baca, Jr. Seconded: Curt Hagman  
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY  \_\_\_\_\_  
DATED: June 11, 2024



cc: ARMC - Goldfrach w/agree  
Contractor - c/o ARMC w/agree  
File - w/agree  
CCM 06/24/2024