

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

January 28, 2025

FROM

ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center

SUBJECT

Revenue Funding Agreement with Inland Empire Health Plan for Partial Reimbursement of Licensing Fees

RECOMMENDATION(S)

Approve Revenue Funding **Agreement No. 25-48** with Inland Empire Health Plan for the partial reimbursement of monthly licensing fees for Safety Net Connect, Inc.'s eConsult and Referral Management Software as a Service Platform, in the total amount of \$222,000, for the period beginning on the date of execution through January 31, 2026.

(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

**Provide for the Safety, Health and Social Service Needs of County Residents. Pursue County Goals and Objectives by Working with Other Agencies.
Operate in a Fiscally-Responsible and Business-Like Manner**

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost) as this Funding Agreement (Agreement) with Inland Empire Health Plan (IEHP) is a reimbursement agreement. IEHP will pay Arrowhead Regional Medical Center (ARMC) a lump sum of \$37,000 within 30 days of the execution of this Agreement and an additional \$18,500 per month for ten months beginning March 2025 for a total of \$222,000. Adequate appropriation and revenue have been included in ARMC 2024-25 budget and will be included in 2025-26 recommended budget.

BACKGROUND INFORMATION

This Funding Agreement with IEHP is for a partial reimbursement of the total cost of Arrowhead Regional Medical Center (ARMC)'s utilization of Safety Net Connect, Inc.'s (Safety Net) eConsult and Referral Management Software as a Service platform (Software). The eConsult platform is a secure online communication tool that allows Primary Care Providers to request evaluation from a Specialist Reviewer. It is designed to improve patient care, increase appropriate access to Specialist Providers and improve patient experience. IEHP has agreed to partially reimburse ARMC for IEHP-covered patients that are referred via this Software.

On February 11, 2020 (Item No. 11), the Board of Supervisors approved Agreement No. 20-67 between ARMC and Safety Net in the amount of \$1,570,000 for the period of March 1, 2020

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through February 28, 2025 for licensing and professional fees associated with the use of the Software.

ARMC recommends the approval of this Agreement with IEHP for the total reimbursement of \$222,000 for the Software's licensing fees.

PROCUREMENT

Not applicable.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Bonnie Uphold, Supervising Deputy County Counsel, 387-5455) on December 27, 2025; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on January 3, 2025; Finance (Jenny Yang, Administrative Analyst, 387-4884) on January 7, 2025; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387- 5423) on January 8, 2025.

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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Curt Hagman Seconded: Joe Baca, Jr.

Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY _____
DATED: January 28, 2025



cc: ARMC - Goldfrach w/agree
Contractor - c/o ARMC w/agree
File - w/agree
MBA 01/28/2025