

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF THE COUNTY OF SAN BERNARDINO
AND RECORD OF ACTION**

May 18, 2021

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Amendment to Custom Cost-Per-Reportable Agreement with Sysmex America Inc. for the Usage of a Hematology Automation System

RECOMMENDATION(S)

Approve **Amendment No. 1** to the Custom Cost-Per-Reportable **Agreement No. 21-355** (Contract No. 4400003653) with Sysmex America Inc., to increase the amount by \$300,000, from \$1,073,102 to \$1,373,102, and to clarify the agreement term of May 23, 2018 through May 22, 2023, for the continued usage of the Hematology Automation System.
(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Costs). The additional cost of \$300,000 is funded by State Medi-Cal, Federal Medicare, private insurances and other departmental revenues. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2020-21 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

Approval of this item will allow ARMC the continued use of the Sysmex America Inc. (Sysmex) Hematology Automation System (System). The System is used for routine screening, diagnosis of hematological conditions including anemia and leukemia, diagnosis relating to the management of blood loss and transfusions, and diagnosis of sepsis. Increased demand for these types of diagnostics test has resulted in the need to increase the agreement amount.

On October 31, 2017 (Item No. 10), the Board of Supervisors authorized the Purchasing Agent to issue Contract No. 4400003653, in the amount of \$1,073,102, with Sysmex for the rental costs, reagents, and maintenance of Sysmex HST-N XE-5000 Hematology Automation System, for the period of October 31, 2017, through October 30, 2022.

The agreement term is for five years, but the stated term of October 31, 2017 through October 30, 2022 described in (Item No. 10) was incorrect as the start date for the agreement is based on the System installation date, which was May 23, 2018. The inclusion of the serial number

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“HST-N XE-5000” was incorrect as well. The amendment clarifies that the end date of the Agreement is May 22, 2023—five years after the System was installed.

PROCUREMENT

This is a non-competitive procurement based on an existing agreement. County Purchasing supports the recommended amendment of the existing agreement.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5465) on April 22, 2021; Purchasing Department (Ariel Gill, Buyer, 777-0722) on April 29, 2021; ARMC Finance (Chen Wu, Finance Budget Officer, 580-3165) on April 27, 2021; Finance (Yael Verduzco, Administrative Analyst, 387-5285) on April 29, 2021; and County Finance and Administration (Matthew Erickson, County Chief Financial Officer, 387-5423) on May 2, 2021.

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Record of Action of the Board of Supervisors
County of San Bernardino

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Janice Rutherford

Ayes: Col. Paul Cook (Ret.), Janice Rutherford, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: May 18, 2021



cc: ARMC- Gilbert w/agree
Contractor- C/O ARMC w/agree
File- w/agree
LA 05/19/2021