

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

December 19, 2023

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Agreement with Crisis Prevention Institute, Inc for the Provision of Crisis Training Services

RECOMMENDATION(S)

Approve an **Agreement No. 23-1320** with Crisis Prevention Institute, Inc. for the provision of crisis intervention training services for a not-to-exceed amount of \$750,000, for the period beginning December 19, 2023 through December 18, 2028.
(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of the item will not result in the use of Discretionary General Funding (Net County Cost) as the cost of \$750,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2023-24 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

The Agreement with Crisis Prevention Institute, Inc. (CPI) will give ARMC the ability to conduct trainings and gain necessary tools in management of assaultive behavior which will help staff to de-escalate violent behavior and prevent assaults at different settings within a general healthcare setting. Trainings will be tailored to provide education levels of interventions based on the job roles, functions, and expected level of interaction with patient populations. Trainings will include multiple methods of delivery ranging from online learning to in-person education.

ARMC recommends approval of this Agreement as the training provides staff with the necessary skills to de-escalate combative situations and provide for the safety, health, and social service needs of County residents.

PROCUREMENT

The Request for Proposal (RFP) No. ARMC122-ARMC-4983 for Crisis Intervention Training was released through the County's Electronic Procurement (ePro) network on June 1, 2023. Three proposals were received in response to the RFP, as follows:

Agency	Location
--------	----------

**Agreement with Crisis Prevention Institute, Inc for the Provision of
Crisis Training Services
December 19, 2023**

CPI	Milwaukee, WI
Building Block Resolution, Inc.	Marina del Rey, CA
Phoenix Training Group	San Marino, CA

Evaluation of the proposals was completed by a committee comprised of representatives from ARMC's Administration and supporting staff. All proposals were evaluated based on qualifications and experience, cost, references, and technical review. The evaluation committee determined, based on the depth of knowledge and familiarity with the proposal requirements, that CPI best met the needs of ARMC and was recommended for a contract. On November 6, 2023, a tentative award letter was sent to CPI. No protests were received. The Purchasing Department supports this competitive procurement based on the formal solicitation above.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5455) on November 16, 2023; Purchasing (Ariel Gill, Supervising Buyer, 387-2070) on November 17, 2023; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on November 27, 2023; Finance (Jenny Yang, Administrative Analyst, 387-4884) on November 30, 2023; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on November 30, 2023.

**Agreement with Crisis Prevention Institute, Inc for the Provision of
Crisis Training Services
December 19, 2023**

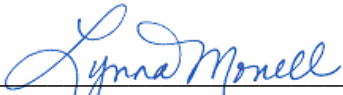
Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Curt Hagman Seconded: Col. Paul Cook (Ret.)

Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: December 19, 2023



cc: ARMC - Gilbert w/agree
Contractor - c/o ARMC w/agree
File - w/agree

CCM 12/22/2023