

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF SAN BERNARDINO COUNTY  
AND RECORD OF ACTION**

June 11, 2024

**FROM**

**PETE MENDOZA, Director, Purchasing Department**

**SUBJECT**

Amendment to Contract with Troy Alarm, Inc. for Assignment to RapidFire Safety & Security LLC dba Troy Alarm

**RECOMMENDATION(S)**

Approve **Amendment No. 1 to Contract No. 19-533** for assignment of the agreement from Troy Alarm, Inc. to RapidFire Safety & Security LLC dba Troy Alarm, effective February 1, 2024, with no changes to the existing fixed contract rates or original term of August 6, 2019 through August 5, 2024.

(Presenter: Pete Mendoza, Director, 387-2073)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Operate in a Fiscally-Responsible and Business-Like Manner.**

**Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of additional Discretionary General Funding (Net County Cost). Departments that require building access control systems are responsible for ensuring there is adequate funding in their current and future budgets. The impact on each respective department's budget and Discretionary General Funding (Net County Cost) is dependent upon the need for building access control systems and services. Expenditures under Contract No. 19-533 (Contract) are approximately \$380,000 per year.

**BACKGROUND INFORMATION**

On August 6, 2019 (Item No. 37), the Board of Supervisors (Board) approved the Contract with Troy Alarm, Inc. for building access control systems and services throughout County facilities, at fixed rates, for the term of August 6, 2019 through August 5, 2024.

In February 2024, the County received a letter from Troy Alarm, Inc., that it had been acquired by RapidFire Safety & Security LLC dba Troy Alarm (Troy Alarm) as of February 1, 2024. Amendment No. 1 (Amendment) to the Contract will allow for the assignment of the Contract from Troy Alarm, Inc. to Troy Alarm, enabling departments to continue to procure and maintain access control systems to secure County buildings and assets, and to provide for the safety of employees and the public.

The County uses two building access control systems, Kantech and Lenel. The Information Services Department manages access control groups for departments who request it, including redundancy in the event of system failure. There are approximately 123 County buildings

**Amendment to Contract with Troy Alarm, Inc. for Assignment to  
RapidFire Safety & Security LLC dba Troy Alarm  
June 11, 2024**

(primarily Human Services) that utilize the Lenel access control system and the remaining 76 County buildings utilize the Kantech access control system. Troy Alarm services the Kantech access control system.

County departments are required to submit security project requests for review by the County's Internal Security Assessment Subcommittee (Security Committee) prior to submission as a Capital Improvement Program project for approval. In 2017, the Security Committee established standards for access control system equipment, to ensure keycards can work from one system to another. These standards specify card reader, door hardware, software, services and maintenance requirements to ensure interoperability between the systems. The Security Committee will also ensure that access control systems will integrate with other security measures to accomplish a complete security solution for County occupied buildings.

Approval of the Amendment will allow the County to assign the Contract to Troy Alarm. The item is being presented at this time as it is the first available Board date following the necessary time to complete the required fiscal, administrative, and legal reviews.

**PROCUREMENT**

N/A

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Adam Ebright, Deputy County Counsel, 387-5455) on April 3, 2024; Purchasing (Alberto Cazares, Lead Buyer, 387-3376) on April 3, 2024; Finance (Kathleen Gonzalez, Administrative Analyst, 387-5412) on May 6, 2024; and County Finance and Administration (Paloma Hernandez-Barker, Deputy Executive Officer, 387-5423) on May 13, 2024.

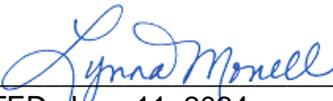
**Amendment to Contract with Troy Alarm, Inc. for Assignment to  
RapidFire Safety & Security LLC dba Troy Alarm  
June 11, 2024**

Record of Action of the Board of Supervisors  
San Bernardino County

**APPROVED (CONSENT CALENDAR)**

Moved: Joe Baca, Jr. Seconded: Curt Hagman  
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY  \_\_\_\_\_  
DATED: June 11, 2024



cc: Purchasing - Cazares w/agree  
Contractor - c/o Purchasing w/agree  
File - w/agree  
CCM 06/26/2024