

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF SAN BERNARDINO COUNTY  
AND RECORD OF ACTION**

September 10, 2024

**FROM**

**ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center**

**SUBJECT**

Agreement with Polynovo North America, LLC for the Purchase of Skin Grafts

**RECOMMENDATION(S)**

Approve an **Agreement No. 24-833** with Polynovo North America, LLC for the purchase of biodegradable skin grafts, for a total amount not to exceed \$600,000, for the period of September 16, 2024 through September 15, 2025.

(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost) as the cost of \$600,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2024-25 budget and will be included in the 2025-26 recommended budget.

**BACKGROUND INFORMATION**

Approval of this Agreement with Polynovo North America, LLC (Polynovo) will allow ARMC to purchase biodegradable skin grafts that do not contain animal byproducts. The skin grafts utilize a synthetic bilayer dermal matrix designed to heal the wound and help new tissue growth. The top-layer sealing membrane seals the wound, protecting it from external contamination and creating an oxygen-limiting, moist environment ideal for healing. The biodegradable matrix acts as a scaffold for tissue ingrowth. When ready, the sealing membrane is peeled-off, leaving behind a reinforced vascularized dermal bed that supports successful definitive closure of full-thickness wounds within a single application.

ARMC recommends approval of this Agreement as it provides a necessary tool to help patients recover for a variety of wounds.

**PROCUREMENT**

This is a non-competitive procurement based on functional specification as the Polynovo skin grafts are the only biodegradable skin grafts that do not utilize animal byproducts, eliminating

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the need for tissue tracking and reporting requirements. The Purchasing Department supports this non-competitive procurement.

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Charles Phan, Supervising Deputy County Counsel, 387-5455) on August 13, 2024; Purchasing (Ariel Gill, Supervising Buyer, 387-2070) on August 14, 2024; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on August 16, 2024; Finance (Jenny Yang, Administrative Analyst, 387-4884) on August 20, 2024; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on August 21, 2024.

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Record of Action of the Board of Supervisors  
San Bernardino County

**APPROVED (CONSENT CALENDAR)**

Moved: Curt Hagman   Seconded: Joe Baca, Jr.  
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY *Lynna Monell*  
DATED: September 10, 2024



cc:    ARMC - Goldfrach w/agree  
      Contractor - c/o ARMC w/agree  
      File - w/agree  
CCM   09/12/2024