

## AMENDMENT NO. 2 TO NASPO MASTER AGREEMENT 23020

**THIS AMENDMENT** is by and between the State of Minnesota, acting through its Commissioner of Administration (“State”), and Pure Storage, Inc., 2555 Augustine Drive, Santa Clara, CA 95051 (“Contractor”).

**WHEREAS**, the State has an agreement with the Contractor identified as NASPO Master Agreement 23020, July 1, 2023, through June 30, 2025 (“Master Agreement”), to provide Computer Equipment, Peripherals, & Related Services; and

**WHEREAS**, Minn. Stat. § 16C.03, subd. 5, affords the Commissioner of Administration, or delegate pursuant to Minn. Stat. § 16C.03, subd. 16, the authority to amend contracts; and

**WHEREAS**, the terms of the Master Agreement allow the State to amend the Master Agreement as specified herein, upon the mutual agreement of the Office of State Procurement and the Contractor in a fully executed amendment to the Master Agreement.

**NOW, THEREFORE**, it is agreed by the parties to amend the Master Agreement as follows:

1. That Master Agreement 23020 is extended to June 30, 2028, at the same terms and conditions.
2. That Master Agreement 23020 is amended as follows: Exhibit D: Price Schedule, is deleted in its entirety and replaced with the attached “Exhibit D: Price Schedule, Amendment 2.”

This Amendment is effective beginning June 30, 2025, or upon the date that the final required signatures are obtained, whichever occurs later, and shall remain in effect through contract expiration, or until the Master Agreement is canceled, whichever occurs first.

Except as herein amended, the provisions of the Master Agreement between the parties hereto are expressly reaffirmed and remain in full force and effect.

**IN WITNESS WHEREOF**, the parties have caused this Amendment to be duly executed intending to be bound thereby.


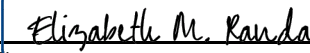
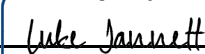
<p><b>1. PURE STORAGE, INC.</b></p> <p>The Contractor certifies that the appropriate person(s) have executed this Amendment on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.</p> <p>DocuSigned by:                By: <u>Eric Simon</u>  <small>Signature 46441BAB946A...</small>  <u>Eric Simon</u>  <small>Printed Name</small></p> <p>Title: <u>AVP Pure Storage Public Sector</u></p> <p>Date: <u>4/1/2025</u></p>	<p><b>2. OFFICE OF STATE PROCUREMENT</b></p> <p>In accordance with Minn. Stat. § 16C.03, subd. 3.</p> <p>DocuSigned by:                By: <u>Elizabeth M. Randa</u>  <small>Signature 42DE739C8ED492...</small>  <u>Elizabeth M. Randa</u>  <small>Printed Name</small></p> <p>Title: <u>Acquisition Management Specialist</u></p> <p>Date: <u>4/1/2025</u></p>
<p><b>3. COMMISSIONER OF ADMINISTRATION</b></p> <p>Or delegated representative.</p> <p>DocuSigned by:                By: <u>Luke Jannett</u>  <small>Signature 0266C0BD8EF44DE...</small>  <u>Luke Jannett</u>  <small>Printed Name</small></p> <p>Title: <u>Acquisitions Manager</u></p> <p>Date: <u>4/1/2025</u></p>	

Exhibit D: Price Schedule, Amendment 2

NASPO ValuePoint Computer Equipment (2023-2028)

CONTROL SET

Master Agreement: 23020  
Contractor Name: Pure Storage, Inc.

Awarded Bands:  
\_\_\_\_\_ Band 1: Personal Computing Devices (Windows)  
\_\_\_\_\_ Band 2: Personal Computing Devices (Non-Windows)  
    x     Band 3: Servers and Storage

Band	Category Code	Category Description	Discount off Baseline List
3	3B	Band 3 - Minimum Discount	41.0%
3	3T	Band 3 - Third Party Product Minimum Discount	41.0%
	S	All Services	6.0%

Exhibit D: Price Schedule, Amendment 2

Discount Structure

Master Agreement:23020

Contractor Name:Pure Storage, Inc.

Baseline Price List:Posted on Contractor's dedicated NASPO ValuePoint website

Band 3: Servers and Storage			
Band	Category Code	Category Description	Discount off Baseline List
3	3B	Band 3 - Minimum Discount	41.0%
3	3T	Band 3 - Third Party Product Minimum Discount	41.0%

Exhibit D: Price Schedule, Amendment 2

Volume-Based Discounts

Master Agreement:23020

Contractor Name:Pure Storage, Inc.

All Awarded Bands

**1. Per Transaction Multiple Unit Discount(s)**  
*Contractor provides a contractual volume discount program as follows based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Purchasing Entity, or multiple entities conducting a cooperative purchase.*

Applicable to hardware products only		
Min \$ Single Transaction	Max \$ Single Transaction	Per Transaction Multiple Unit Discount (off Baseline)
\$200,000.00	\$399,999.99	6.0%
\$400,000.00	\$599,999.99	14.0%
\$600,000.00	\$799,999.99	20.0%
\$800,000.00	no max	22.0%

**2. Cumulative Discount(s)**  
*Contractor provides a cumulative volume discount as follows based on dollars resulting from the cumulative purchases by all purchases made by Purchasing Entities for the duration of the Master Agreement.*

Threshold	Discount Level
\$15,000,000.00	1.0%
\$30,000,000.00	1.5%
\$45,000,000.00	2.0%
\$60,000,000.00	2.5%

**3. Other Discount(s)**  
*Additional discount(s) available.*

N/A
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Exhibit D: Price Schedule, Amendment 2

Services

Master Agreement: 23020  
Contractor Name: Pure Storage, Inc.

Each Purchasing Entity will determine if and how services will be offered in the Participating Addendum.

Travel for Services will be negotiated with each Participating Entity in the Participating Addendum.

All Awarded Bands		
Category Code	Description of Service	Percent Discount
S3	All Services	6.0%

Exhibit D: Price Schedule, Amendment 2

Lease Rates

Master Agreement: 23020  
Contractor Name: Pure Storage, Inc.

All Awarded Bands

Optional: Lease Rates

N/A
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Exhibit D: Price Schedule, Amendment 2

Prompt Payment Discount

Master Agreement:23020

Contractor Name:Pure Storage, Inc.

All Awarded Bands

		in 30
		in 15, Net 30
		in 10, Net 30
X		Net 30
	Other (specify):	