



**Jason LeJeune**

Channel Manager

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December 18, 2023

David Vogel  
Information Systems Administrator  
County of San Bernardino  
Public Works Department  
222 W Hospitality Lane  
San Bernardino, CA 92415

Re: Rockwell Automation Authorized Distributors/Royal Industrial Solutions Riverside

Dear David:

Rockwell Automation extends and enhances its own significant automation capabilities by partnering with a network of authorized distributors in order to ensure we are able to meet our customers technical and logistics requirements. Just a few of the many benefits that customers enjoy working with their local authorized Allen-Bradley distributor include:

- Access to local distributor inventory (including for spares and replacement parts)
- Technical assistance from local distributor product specialists
- A knowledgeable staff that has access to factory training
- Rockwell Automation provided factory support of local distributor activities

This is to confirm that Royal Industrial Solutions Riverside currently is the only distributor appointed and authorized to sell Allen-Bradley Standard Controls, Drives, PLC/MMI, Rockwell Software products and all services offerings in the geographic area in which your facility in San Bernardino is located. As a matter of Company policy, full factory product and sales support is made available only to the local authorized distributor, and it is Rockwell Automation's practice and policy to always promote and recommend the use of that distributor to customers in that geographic area.

Should you have any questions, please do not hesitate to contact Royal Industrial Solutions Riverside at (951) 683-6625 or our local Rockwell Automation sales office at (714) 938-9000.

Respectfully,

**Jason LeJeune**

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cc:

Tyler Brubaker, Royal Industrial Solutions

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