

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

September 12, 2023

FROM

PETE MENDOZA, Interim Director, Purchasing Department

SUBJECT

Nursing, Therapy, and Clinical Staffing Contracts

RECOMMENDATION(S)

1. Approve contracts with the following 49 vendors for Nurse Registry, Travel Nursing, and Allied health personnel for County departments, at fixed rates as listed in Attachment B, for the period of October 1, 2023 through October 1, 2028.
 - a. 24-Hour Medical Staffing Services, LLC **Agreement No. 23-952**
 - b. Accountable Healthcare Staffing, Inc. **Agreement No. 23-953**
 - c. Aequor Healthcare Services, LLC **Agreement No. 23-954**
 - d. American Healthcare Staffing Association **Agreement No. 23-955**
 - e. Arise Carestaff **Agreement No. 23-956**
 - f. ATC Healthcare Services, LLC **Agreement No. 23-957**
 - g. Aya Healthcare, Inc. **Agreement No. 23-958**
 - h. Bayinfotech, LLC **Agreement No. 23-959**
 - i. BuzzClan, LLC **Agreement No. 23-960**
 - j. CareerStaff Unlimited, LLC **Agreement No. 23-961**
 - k. Cell Staff, LLC **Agreement No. 23-962**
 - l. Certified Nursing Registry, Inc. **Agreement No. 23-963**
 - m. Cross Country Staffing, Inc. dba Cross Country Healthcare Services **Agreement No. 23-964**
 - n. Diskriter, Inc. **Agreement No. 23-965**
 - o. EGA Associates, LLC **Agreement No. 23-966**
 - p. Eight Eleven Group, LLC dba Medasource **Agreement No. 23-967**
 - q. Elite Nursing Services, Inc. **Agreement No. 23-968**
 - r. FirstLocums, Inc. dba DirectShifts **Agreement No. 23-969**
 - s. Health Advocates Network, Inc. dba Staff Today **Agreement No. 23-970**
 - t. HealthCare Pros, Inc. **Agreement No. 23-971**
 - u. Healthcare Staffing Professionals, Inc. **Agreement No. 23-972**
 - v. HonestLove Global Professional Staffing, Limited **Agreement No. 23-973**
 - w. Inyon Solutions **Agreement No. 23-974**
 - x. JM Staffing dba JM Medi-Stat **Agreement No. 23-975**
 - y. KPG Healthcare LLC **Agreement No. 23-976**
 - z. LanceSoft, Inc. **Agreement No. 23-977**
 - aa. LocumTenens.com, LLC **Agreement No. 23-978**
 - bb. Master Staffing, Inc. **Agreement No. 23-979**
 - cc. Maxim Healthcare Staffing Services, Inc. **Agreement No. 23-980**
 - dd. Medely, Inc. **Agreement No. 23-981**
 - ee. Medical Referral Network International dba ESP Personnel **Agreement No. 23-982**

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- ff. MediPro Medical Staffing, LLC **Agreement No. 23-983**
 - gg. NuWest Healthcare **Agreement No. 23-984**
 - hh. Pacific Oasis Systems, Inc. **Agreement No. 23-985**
 - ii. Pioneer Healthcare Services **Agreement No. 23-986**
 - jj. ProLink Healthcare, LLC **Agreement No. 23-987**
 - kk. RMC Technologies (USA), Inc. **Agreement No. 23-988**
 - ll. ReadyTech-Go, Inc. dba RTG Medical **Agreement No. 23-989**
 - mm. Registry Network, Inc. **Agreement No. 23-990**
 - nn. RehabAbilities **Agreement No. 23-991**
 - oo. SHC Services, Inc. dba Supplemental Health Care **Agreement No. 23-992**
 - pp. Simply The Best Healthcare Staffing, Inc. **Agreement No. 23-993**
 - qq. TotalMed Staffing, Inc. **Agreement No. 23-994**
 - rr. Triage, LLC **Agreement No. 23-995**
 - ss. Tryfacta, Inc. **Agreement No. 23-996**
 - tt. VitaWerks, Inc. **Agreement No. 23-997**
 - uu. Westways Staffing Services, Inc. **Agreement No. 23-998**
 - vv. Worldwide Travel Staffing, Limited **Agreement No. 23-999**
 - ww. Wynden Stark, LLC dba GQR Global Markets **Agreement No. 23-1000**
2. Authorize the Purchasing Agent to add, replace and delete classifications, and adjust rates including minimum wage, contractual cost of living increases or rate adjustments reflective of competitiveness in the marketplace, to meet state mandates.
(Presenter: Pete Mendoza, Interim Director, 387-2073)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item may result in the use of Discretionary General Funding (Net County Cost). The County's annual expenditure for contracted nursing services is estimated at \$41,592,000. Departments that require these services are responsible for ensuring there is adequate funding in the respective approved budgets and future recommended budgets. The impact on each department budget and Discretionary General Funding (Net County Cost) fluctuates based on the need for services.

BACKGROUND INFORMATION

The recommended contracts will allow multiple County departments to supplement staffing for daily operations. The County departments who will use the contracts include, but are not limited to, Arrowhead Regional Medical Center (ARMC), the Sheriff/Coroner/Public Administrator – Health Services Division (Sheriff), the Probation Department – Health Services Division (Probation), the Department of Behavioral Health (DBH), and the Department of Public Health. Departments use contracted medical staff to cover vacancies and absences of regular staff, and in emergency situations to meet required staffing levels.

Contracted nursing services are vital to maintain nurse-to-patient ratios required by Assembly Bill 394 passed in 1999. Ratios in acute care hospitals and psychiatric hospitals reflect the maximum number of patients that may be assigned to a Registered Nurse during one shift. In addition, some nursing units, such as the Neonatal Intensive Care Unit and Labor and Delivery Unit, require specialized training provided by the contractor(s).

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PROCUREMENT

On March 29, 2023, Request for Proposal (RFP) No. AGENCY23-PURC-4933 for Nursing and Allied Positions Temporary Help Services was released through the County's Electronic Procurement (ePro) network. Fifty-five proposals were received by the submittal deadline, and all were found to be responsive. An evaluation panel consisting of representatives from ARMC Nursing Administration, Probation, Sheriff, and DBH evaluated the proposals based on qualifications and experience, technical criteria such as training, quality control, and risk management. The evaluation committee recommends awarding contracts to the 49 vendors listed in Recommendation No. 1 to establish a service pool for departments.

Under the terms of the recommended contracts, the County reserves the right to terminate the contracts for convenience with 30 days' advance written notice.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Adam Ebright, Deputy County Counsel, 387-5455) on August 9, 2023; Human Resources (Gina King, Deputy Director, 387-5560) on August 16, 2023; Finance (Ivan Ramirez, Administrative Analyst, 387-4020) on August 24, 2023; and County Finance and Administration (Paloma Hernandez-Barker, Deputy Executive Officer, 387-5423) on August 27, 2023.

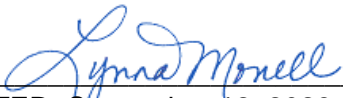
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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Curt Hagman
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: September 12, 2023



cc: Purchasing - Cloninger w/ agrees
Contractor c/o Purchasing w/ agree
File w/ agree
JLL 09/15/2023