

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF THE COUNTY OF SAN BERNARDINO
AND RECORD OF ACTION**

November 5, 2019

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Agreement with Medarcus, LLC for SurePatient Registration and Data Quality Reporting

RECOMMENDATION(S)

Approve **Agreement No. 19-722** with Medarcus, LLC for SurePatient Registration and Data Quality Reporting in an amount not to exceed \$526,000 for the period of November 18, 2019 through November 17, 2021.

(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Improve County Government Operations.

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of Agreement with Medarcus, LLC (Medarcus) will not result in the use of Discretionary General Funding (Net County Cost) as the \$526,000 for the SurePatient Registration and Data Quality Reporting (SurePatient) licensing are funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Sufficient appropriation and revenue are included in the Arrowhead Regional Medical Center (ARMC) 2019-20 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

Medarcus is a pioneering healthcare product and service company leveraging applied research to provide patient safety, regulatory compliance and revenue recovery solutions. The SurePatient Registration and Data Quality Reporting products will allow ARMC to better identify patients at the first point of contact and reduce the number of duplicate medical records. SurePatient uses proprietary coding and technology to eliminate the need to review multiple screens within the Electronic Health Record (EHR) in order to better identify patients, and make it easier to identify previous visits in order to continue to reduce the number of duplicate medical records.

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Accurate and timely identification of patients aids in providing proper treatment quickly. Approval of this item will provide for the safety, health and social service needs of county residents.

PROCUREMENT

SurePatient is a non-competitive procurement as it contains proprietary coding only available through Medarcus, LLC. County Purchasing concurred with the non-competitive justification.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Bonnie Uphold, County Counsel, 387-5455) on October 11, 2019; Purchasing Department (Ricardo G. Salazar, Supervising Buyer, 386-8305) on October 11, 2019; Finance (Amanda Trussell, Principal Administrative Analyst, 387-4773) on October 18, 2019; and County Finance (Katrina Turturro, Deputy Executive Officer, 387-5423) on October 18, 2019.

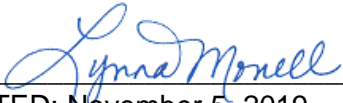
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Record of Action of the Board of Supervisors
County of San Bernardino

APPROVED (CONSENT CALENDAR)

Moved: Robert A. Lovingood Seconded: Janice Rutherford
Ayes: Robert A. Lovingood, Janice Rutherford, Dawn Rowe, Curt Hagman, Josie Gonzales

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: November 5, 2019



cc: ARMC- Gilbert w/agree
Contractor- C/O ARMC w/agree
File- w/agree
la 11/6/2019