

Xybix Systems, Inc.
 8207 SouthPark Circle
 Littleton CO 80120
 Phone: 303-683-5656
 Fax: 303-683-5454
 meghand



Quote Number: 34944

Quote Date: 8/14/2024
 Revision: B
 Orig Create Date: 8/14/2024
 Expires: 11/12/2024
 Opp #: 0030326

Quote

Terms: 1.5% 20 Days, NET 30 Days

Page: 1 of 3

| | |
|--|---|
| <p>QUOTE TO: Acct: SANCONRICA San Bernardino County County PFMD, Attn: Scott Hughes 385 N. Arrowhead San Bernardino CA 92415 USA Phone: (909) 356-2344 Email:</p> | <p>SHIP TO: San Bernardino County - CONFIRE Training 153 S. Lena San Bernardino, CA 92415 USA Salesperson: DOUG HERMAN Phone: Email: dough@xybix.com</p> |
|--|---|

CMAS Contract # 4-22-03-1035
 Product Line: Eagle Line w/axys
 Install Type: Prevailing Wage
 Tax on Product Only
 * Honoring Discount Structure (52%) based on the purchase of all corresponding OPPS: 0029009, 0029010, 0029011, 0029012, 0023806

 08.14.2024: R1 - Ship-To, Bill-To naming updated. MND
 08.02.2024: R0 - Drawing Creation. MND

| Line | Part Num | Desc | Qty | U/M | List Ea. | Disc. % | Disc. Price | Net Price |
|---|-----------|---|-----|----------|------------|---------|-------------|------------|
| 2.00 | 14498-3D. | Adj. Table Worksurface - Straight XM8 - 72W x 44D - Cable Management Included | 2 | 3.00 EA | \$2,119.00 | 52.00 % | \$1,017.12 | \$3,051.36 |
| OPEN MARKET | | | | | | | | |
| 2.01 | 14486-3D. | Adj. Table Worksurface - Corner XM8 - 72L x 72R - Cable Management Included | 1 | 2.00 EA | \$3,119.00 | 52.00 % | \$1,497.12 | \$2,994.24 |
| OPEN MARKET | | | | | | | | |
| 3.00 | 15701 | L4 Table Base | 3 | 3.00 EA | \$5,324.00 | 52.00 % | \$2,555.52 | \$7,666.56 |
| 3.01 | 15844 | L5S Table Base for 72X72 Corner Worksurface | 4 | 2.00 EA | \$9,494.00 | 52.00 % | \$4,557.12 | \$9,114.24 |
| OPEN MARKET | | | | | | | | |
| 4.00 | 16745. | Monitor Mount 3 - Rollervision - Straight XM8 - 72W x 44D | 5 | 3.00 EA | \$4,192.00 | 52.00 % | \$2,012.16 | \$6,036.48 |
| 16674 - Std VESA Mount Qty = 3 Total: \$1,293.00 - OPEN MARKET | | | | | | | | |
| OPEN MARKET | | | | | | | | |
| 4.01 | 16744. | Monitor Mount 3 - Rollervision - Corner XM8 - 72L x 72R | 6 | 2.00 EA | \$4,192.00 | 52.00 % | \$2,012.16 | \$4,024.32 |
| 16674 - Std VESA Mount Qty = 3 Total: \$1,293.00 - OPEN MARKET | | | | | | | | |
| OPEN MARKET | | | | | | | | |
| 5.00 | 13074 | Cable, TBD | 7 | 12.00 EA | \$129.00 | 52.00 % | \$61.92 | \$743.04 |

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| | | OPEN MARKET | | | | | | |
| 6.00 | 15848 | Grounding Kit Full Station R56 Compliant | 8 | 5.00 EA | \$1,819.00 | 52.00 % | \$873.12 | \$4,365.60 |
| | | OPEN MARKET | | | | | | |
| 6.01 | 17005 | Grounding Kit Install Tools | 9 | 1.00 EA | \$0.00 | 0.00 % | \$0.00 | \$0.00 |
| | | OPEN MARKET | | | | | | |
| 6.02 | 11792. | Power Bar - 10 Outlet | 13 | 6.00 EA | \$135.00 | 52.00 % | \$64.80 | \$388.80 |
| 7.00 | 16708. | Axys Control System with Fan Base Price: \$2,206.00 16707AXS - Heat - \$702.00 - OPEN MARKET 16709AXS - Task Lights - \$281.00 - OPEN MARKET 16711AXS - Footwell Lighting - \$270.00 - OPEN MARKET 16712AXS - Down Bias Lighting - \$166.00 - OPEN MARKET 16713AXS - Arc Lighting - \$552.00 - OPEN MARKET 16772AXS - Axys Status Light 4 HI - \$2,166.00 - OPEN MARKET | 14 | 5.00 EA | \$6,343.00 | 52.00 % | \$3,044.64 | \$15,223.20 |
| | | OPEN MARKET | | | | | | |
| 7.01 | 15560 | Acrylic Cleaning Kit | 15 | 1.00 EA | \$166.00 | 52.00 % | \$79.68 | \$79.68 |
| | | OPEN MARKET | | | | | | |
| 8.00 | 16909 | Shelf, Under Surface, With Power, 1 AC Outlet, 1 USB Charge, 1 USB-C Charge, Metal, Black | 20 | 5.00 EA | \$379.00 | 52.00 % | \$181.92 | \$909.60 |
| | | OPEN MARKET | | | | | | |
| 90.00 | 16139 | Installers Kit Eagle Line | 21 | 5.00 EA | \$0.00 | 0.00 % | \$0.00 | \$0.00 |
| 99.00 | Other | Other Charges & Services | 22 | 1.00 EA | \$0.00 | 0.00 % | \$0.00 | \$0.00 |
| | | Line (22) - Miscellaneous Charge - | | | | | | |
| | | Description | | | | | Ext. Price | |
| | | 1.) Freight - Full Truck | | | | | 3,301.20 | |
| | | 2.) Install Prevailing Wage | | | | | 16,275.13 | |

| | | | |
|-------------------|--------------|-----------------------------------|--------------------|
| List Price Total: | \$113,744.00 | Lines Total: | \$54,597.12 |
| | | Line Miscellaneous Charges Total: | \$19,576.33 |
| | | Taxes Total: | \$4,777.25 |
| | | Quote Total: | \$78,950.70 |

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Note 1:
All quoted taxes are estimated. Any applicable taxes, fees, permits, etc. must be added to this quote.

Note 2:
Where installation is listed on quote it is based in non-union labor and on one trip for installation only. Client is responsible for coordination of Technicians and other Vendors/Contractors. Waiting time will be charged at the rate of \$75 per man hour straight time and \$115 per man hour for OT plus subsistence expenses.
Additionally, this quote is based upon a remodel in an existing space and/or new building - completely finished with a Certificate of Occupancy. Any project where the General Contractor is still on the job is subject to additional charges.

We appreciate this opportunity to provide this quote. Our goal is to substantially improve working conditions for your valuable staff. We look forward to meeting with you to review this proposal in detail. In the meantime please don't hesitate to call us with any questions.