



Contract Number

18-378 A-2

SAP Number

4400008411

Arrowhead Regional Medical Center

Department Contract Representative
Telephone Number

William L. Gilbert, Director
(909) 580-8150

Contractor

Konica Minolta Business Solutions
U.S.A., Inc.

Contractor Representative
Telephone Number

David Mount
(909) 801-5275

Contract Term

July 1, 2018 through June 30, 2023

Original Contract Amount

\$2,445,630

Amendment Amount

\$1,008,674

Total Contract Amount

\$3,454,304

Cost Center

AMENDMENT NO. 2

San Bernardino County on behalf of Arrowhead Regional Medical Center and Konica Minolta Business Solutions U.S.A., Inc. agree to amend the terms of the Agreement with an effective date of July 1, 2018 ("Contract"), as follows, effective on last date this Amendment No. 2 is executed by the parties:

1. Section F.2 of the Contract is deleted in its entirety and replaced with the following:

F.2 The maximum amount of payment under this Contract shall not exceed \$3,454,304, of which \$3,454,304 may be federally funded, and shall be subject to availability of other funds to the County. The consideration to be paid to Contractor, as provided herein, shall be in full payment for all Contractor's services and expenses incurred in the performance hereof, including travel and per diem.
2. Replace Attachment A to the Contract (as amended on December 18, 2018) with Attachment A to this Amendment to reflect the new rates as of March 1, 2022.
3. Replace Appendix I to the Contract (as amended on December 18, 2018) with Appendix I to this Amendment to add/update the list of print devices at ARMC to reflect 1,231 devices under this Contract.

4. Any additions and deletions of devices under the Contract shall be at the rate of \$37.00 per Color MFP and \$30.00 per B&W MFP, Thermal Printer, and Fax Machine.
5. All references to "County of San Bernardino" in the Contract shall be amended to read as "San Bernardino County".
6. All other terms and conditions of the Contract shall remain in full force and effect.
7. This Amendment No. 2 ("Amendment") may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Amendment. The parties shall be entitled to sign and transmit an electronic signature of this Amendment (whether by facsimile, PDF or other email transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Amendment upon request.

SAN BERNARDINO COUNTY

► 
Curt Hagman, Chairman, Board of Supervisors

Dated: **MAR 01 2022**

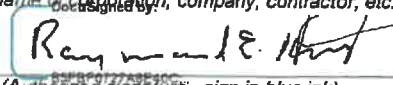
SIGNED AND CERTIFIED THAT A COPY OF THIS DOCUMENT HAS BEEN DELIVERED TO THE CHAIRMAN OF THE BOARD

By  Lynna Monell
Lynna Monell
Clerk of the Board of Supervisors
San Bernardino County

By _____ Deputy

KONICA MINOLTA BUSINESS SOLUTIONS USA, INC.

(Print or type name of corporation, company, contractor, etc.)

By ► 
(Authorized signature - sign in blue ink)

Name Ray Hertz
(Print or type name of person signing contract)

Title VP Service
(Print or Type)

Dated: 1/4/2022

Address _____

FOR COUNTY USE ONLY

Approved as to Legal Form

► 
Charles Phan, Deputy County Counsel

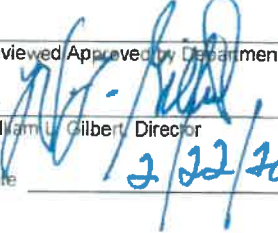
Date 2/22/2022

Reviewed for Contract Compliance

► _____

Date _____

Reviewed/Approved by Department

► 
William L. Gilbert, Director

Date 2/22/22



KONICA MINOLTA

KMBS Site Agreement

Page 1 of 2

Agreement Between Konica Minolta Business Solutions U.S.A., Inc. and:

Customer	SBCO Arrowhead Regional Medical Center	Sold to ID	228430
Address	400 N. Pepper Ave		
City	Colton	State	CA
Invoice Address	400 N. Pepper Ave	ZIP	92324
City	Colton	State	CA
Customer Email	accountspayable@armc.sbcounty.gov	ZIP	92324

Monthly Printer Pricing

Device Description	CPP Pricing	CPP Print Allowance (Volume)	Flat Rate (Price Per Device)	OneRate 2.1 (Price Per Device)	No. of Devices (Quantity)	Base Fee (Price)
Network Color					268	
Network Mono					774	
Local Color						
Local Mono						
Thermal/Label Printer On-Site Next Business Day Service*					189	
Thermal/Label Printer Advanced Overnight Replacement**						
Thermal/Label Printer Depot Service**						
Scanner						
MICR Printer						
Specialty						
Total Monthly Base Cost Upon Contract Signing						\$ 49,922.00

* On-Site Next Business Day Service for industrial models

** Advanced Overnight Replacement and Depot Service for desktop models

Flat rate monthly pricing will change as devices are added to the contract

For additional pricing, use separate attachment. For initial device inventory, see fleet report detail.

Agreement Effective Date	2/1/2022	Term	12 Months
P.O. Number (if Required)		PO Expiration Date	

Covered Sites – KMBS will provide services on supported products at the listed sites:

Address	Multiple ARMC Sites		Service/Supply Contact	
City			Subnet In	Email
State	ZIP		Subnet Out	Phone
Address			Service/Supply Contact	
City			Subnet In	Email
State	ZIP		Subnet Out	Phone
Address			Service/Supply Contact	
City			Subnet In	Email
State	ZIP		Subnet Out	Phone

For larger lists of covered sites, use separate document (Excel, Word, etc.) and attach.



Supported Equipment – Supported equipment inventory list is provided in Attachment Schedule A (Consult App-generated Asset Listing) or the supported equipment list below. If additional space is required, please complete a 'KMBS Site Agreement Schedule B'. KMBS will provide services on the products/models specified in Schedule A and/or B.

Device Type	Make	Model	Serial No.	Special Consideration
				See Appendix J

Customer Approval: Customer's signature below acknowledges Customer's consent to 'KMBS Standard Maintenance Terms and Conditions – Schedule A (Updated December 1, 2018)', available in hardcopy upon request or online at <https://kmbs.konicaminolta.us/MaintenanceTerms-N04D>, terms of which are incorporated into this agreement. Customer agrees to provide resources required by KMBS to fulfill the contracted services including physical space, network access and qualified personnel to assist where needed. Coverage listed on this agreement is contingent on acceptance by Konica Minolta Business Solutions U.S.A., Inc.

Comments

All Adds and Deletes to this Contract will be at \$37.00 per Color MFP & \$30.00 per B&W MFP, Thermal Printer and Fax Machine.

Customer Approval – please sign below

Name	
Signature	
Title	
Date	

KMBS Sales Executive – please sign below

Name	David Mount
Signature	<i>David Mount</i>
KMBS Employee ID	104584
Date	12/27/2021

KMBS Management Approval – please sign below

Name	Lyon Peraji
Signature	<i>Lyon Peraji</i>
Title	MVP
Date	2/14/2022

Footnotes: 1. Please review program documentation for full details and limitations. 2. KMBS standard offering is monthly flat rate or CPP base with quarterly coverage billing where applicable. Pricing is for the first twelve months of the term. 3. Thermal/Label Printer flat rate programs are for service/support and exclude papers, labels, and thermal print heads. 4. KMPF Advantage Lease Terms and Conditions take the place of and supersede Site Agreement Terms and Conditions.

APPENDIX I

ARMC Desktop B&W Printers	
HP LJ PRO M402DN	2
HP LASERJET P2015D	1
HP LASERJET P2035	12
HP LASERJET P3015N	1
HP LASERJET P4014	52
HP LASERJET P4015	53
HP LASERJET PRO M402N	122
HPLASERJET 4250DTN	1
BROTHER HL-5440	2
BROTHER MFC-8500	1
DELL 1130	2
DELL 2230	1
DELL 2350	1
DELL S2830	1
HP LASERJET 1000	1
HP LASERJET 1200	2
HP LASERJET 1300	1
HP LASERJET 1320	47
HP LASERJET 4000	1
HP LASERJET 4200	1
HP LASERJET 4250	8
HP LASERJET 4350	2
HP LASERJET 9050	1
HP LASERJET ENT 600	14
HP LASERJET ENTERPRISE 500	1
HP LASERJET ENTERPRISE M506DN	4
HP LASERJET ENTERPRISE M601n	84
HP LASERJET ENTP M607	4
HP LASERJET ENTRPRSE M608N	5
HP LASERJET M525f	1
HP LASERJET M602	21
HP LASERJET M604N	20
HP LASERJET M605N	1
HP LASERJET P2014	1
HP LASERJET P2015	35
HP LASERJET P2055DN	5
HP LASERJET P3015	12
HP LASERJET PRO 400	67
HP LASERJET PRO M428	5
HP LASERJET PRO MFP M426FDN	15
HP LASERJET PRO P1102W	4
HP LJ PRO M1536DNF	1
HP LJ 2055	27
ARMC Faxes and Thermal Printers	
CGI 500LPRINTER	49
CGI 600S PRINTER	49
DATAMAX M-4210	14
FASTMARK CHIMERA 700S	3
FASTMARK CHIMERA M5	3
FASTMARK CHIMERA M6	3
MURATEC F116	1
OKIDATA B721	1
ROCKWEST 513	12
ZEBRA AIT PRINTER ZD420	9
ZEBRA GX420D	4
ZEBRA S SERIES 105SL PLUS	3
ZEBRA ZM400	1
BROTHER INTELLIFAX 2840	2
BROTHER INTELLIFAX 4100	35
TOTAL	189

ARMC Desktop B&W Printers Continued	
HP LJ M404N	45
HP LJ MFP M521DN	1
HP LJ PRO 400	11
HP M402DNE	3
HP M404DN	27
HP M608	27
HP P2030	10
HP P2055	2
LEXMARK MS310D MONO	1
LEXMARK MS415DN MONO	1
LEXMARK MS521DN MONO	1
LEXMARK T642 MONO	1
SAMSUNG SF-760	1
TOTAL	774

ARMC Desktop Color Printers	
HP COLOR LASERJET M551	6
BROTHER HL-3170	1
COLOR LASERJET PRO M252DW	36
HP CLJ M454DN	24
HP CLJ MFP M479FDW	16
HP COLOR LASERJET 2600N	2
HP COLOR LASERJET 4600	1
HP COLOR LASERJET 4700	3
HP COLOR LASERJET CP1215	1
HP COLOR LASERJET CP2025DN	8
HP COLOR LASERJET CP4525DN	1
HP COLOR LASERJET M451	20
HP COLOR LASERJET M553N	10
HP COLOR LASERJET PRO M254DW	53
HP COLOR LASERJET PRO M255	8
HP COLOR LASERJET PRO M452NW	12
HP COLOR LASERJET PRO MFP M177FW	1
HP COLOR LASERJET PRO MFP M476DN	1
HP COLOR LASERJET PRO MFP M477FNW	2
HP M452DN	12
HP LASERJET PRO 200	34
HP LaserJet Pro 400	1
HP LASERJET PRO 500	2
HP LASERJET PRO CP 1525NW	2
LEXMARK C935	1
TOTAL	268