

EXHIBIT B - COST PROPOSAL
San Berndarino County Public Works
Cost Proposal - 5 Pavement Maintenance Projects (\$1.5 million)
Job Order Contracts Program

Consultant: Fountainhead

DIRECT LABOR

| Classification | Name | Rate | Year 1 Hours | Year 2 Hours | Year 3 Hours | Overhead | Fee | Billing Rate | Year 1 Subtotal | Year 2 Subtotal | Year 3 Subtotal | Classification Subtotal | Classification Total |
|---------------------------------------|-------------------|-----------|--------------|--------------|--------------|-------------------------------|-------|--------------|-----------------|-----------------|-----------------|-------------------------|----------------------|
| Develop Program Schedule (3 Staff) | Victor Valdovinos | \$ 120.00 | 0 | 0 | 0 | 108.00% | 8.00% | \$ 269.57 | \$ - | \$ - | \$ - | \$ - | |
| | Javier Soto | \$ 105.00 | 30 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 7,076.16 | \$ - | \$ - | \$ 7,076.16 | |
| Unit Price Book (3 Staff) | Javier Soto | \$ 105.00 | 400 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 94,348.80 | \$ - | \$ - | \$ 94,348.80 | |
| | Javid Sharifi | \$ 102.00 | 120 | 0 | 0 | 108.00% | 8.00% | \$ 229.13 | \$ 28,304.64 | \$ - | \$ - | \$ 28,304.64 | |
| | Shayna Knowles | \$ 55.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 123.55 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | \$ 132,088.32 |
| Contracts (2 Staff) | Shayna Knowles | \$ 55.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 123.55 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| | Agustin Sanchez | \$ 45.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 101.09 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | \$ 18,869.76 |
| Forms and Documents | Austin Tayles | \$ 74.00 | 80 | 0 | 0 | 108.00% | 8.00% | \$ 166.23 | \$ 18,869.76 | \$ - | \$ - | \$ 18,869.76 | |
| Procurement Support (3 Staff) | Javier Soto | \$ 105.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| | Nicole Salem | \$ 71.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 159.49 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| | Claudia Mejia | \$ 62.00 | 80 | 0 | 0 | 108.00% | 8.00% | \$ 139.28 | \$ 18,869.76 | \$ - | \$ - | \$ 18,869.76 | \$ 37,739.52 |
| Technical Support (2 Staff) | Javier Soto | \$ 105.00 | 100 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 23,587.20 | \$ - | \$ - | \$ 23,587.20 | |
| | Javid Sharifi | \$ 100.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 224.64 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| Facilitation Support (1 Staff) | Javier Soto | \$ 105.00 | 60 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 14,152.32 | \$ - | \$ - | \$ 14,152.32 | \$ 14,152.32 |
| Training (4 Staff) | Javier Soto | \$ 105.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 235.87 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| | Javid Sharifi | \$ 100.00 | 40 | 0 | 0 | 108.00% | 8.00% | \$ 224.64 | \$ 9,434.88 | \$ - | \$ - | \$ 9,434.88 | |
| | Austin Talyes | \$ 74.00 | 16 | 0 | 0 | 108.00% | 8.00% | \$ 166.23 | \$ 3,773.95 | \$ - | \$ - | \$ 3,773.95 | |
| | Aycan Kara | \$ 74.00 | 16 | 0 | 0 | 108.00% | 8.00% | \$ 166.23 | \$ 3,773.95 | \$ - | \$ - | \$ 3,773.95 | \$ 26,417.66 |
| Subtotal Labor Hours: | | | 1,222 | 0 | 0 | Subtotal Direct Costs: | | | \$ 288,235.58 | \$ - | \$ - | | \$ 288,235.58 |

Sub-Consultants:

Sub-Total Sub-Consultants \$0

Other Costs

Printing \$ 20,000.00

Sub-Total Other Costs \$ 20,000.00

Total Labor Hours = 1,222 **Total Cost \$ 308,235.58**