



Contract Number

SAP Number
4400031877

Probation Department

Department Contract Representative	Cesar Villalvazo
Telephone Number	(909) 387-6148
Contractor	Golden Star Technology, Inc.
Contractor Representative	Dennis Wang
Telephone Number	(562) 345-8700
Contract Term	June 24, 2026 through November 15, 2027
Original Contract Amount	\$946, 933
Amendment Amount	N/A
Total Contract Amount	\$946,933
Cost Center	481001000
Grant Number (if applicable)	N/A

IT IS HEREBY AGREED AS FOLLOWS:

WHEREAS, San Bernardino County (County) desires to contract with a contractor of choice to conduct updated audio/visual upgrades (Services), excluding any necessary rough in or infrastructure work, for various conference rooms at multiple Probation Department (Probation) facilities throughout the County; and

WHEREAS, the County conducted a competitive process (Request for Proposal No. ARMC122-ARMC-4367) to find Golden Star Technology, Inc. ("GST" or "Contractor") to provide these Services, and

WHEREAS, the County finds Contractor qualified to provide the Services; and

WHEREAS, the County desires that such Services be provided by Contractor and Contractor agrees to perform these services as set forth below;

NOW, THEREFORE, the County and Contractor mutually agree to the following terms and conditions:

A. DEFINITIONS

A.1 AV System: Audio Visual systems consisting of software, hardware, and/or equipment.

A.2 Probation: The department that is responsible for building stronger families and safer communities by improving the lives of those Probation serves through assessment, treatment, rehabilitative services and enforcement.

- A.3 Automated Systems Division (ASD): Probation's Information and Technology (IT) Division responsible for managing, maintaining, and developing the Department's technology infrastructure and digital assets.
- A.4 Rough In: The stage of a construction project where mechanical, electrical, and plumbing lines are installed within a building's framework.

B. CONTRACTOR RESPONSIBILITIES

B.1 General Description of Services:

- B.1.1** Provide professional design and consultation services within the confines of the disclosed budget for each conference room. Contractor design and consultation services shall pertain to the installation of the AV System only and shall exclude any necessary rough in or infrastructure work. Probation shall coordinate on and process any necessary approvals, exemptions or permits required to complete projects.
- B.1.2** Work with Probation's ASD team to develop and complete a cohesive design for each conference room for which Probation seeks AV System upgrades.
- B.1.3** Review and work within existing site conditions for all conference rooms.
- B.1.4** Remove and dispose of current AV systems/equipment in all conference rooms. Removal of existing rough in or infrastructure is excluded. Any construction work, including, but not limited to new rough in or infrastructure work which may be necessary, is also excluded from this Contract.
- B.1.5** Procure, deliver, install, configure, program, and connect completely all necessary equipment, hardware, software, accessories, and materials required to upgrade the AV Systems in the conference rooms in accordance with Exhibit A and B and any approved change orders to the Statement of Work. Installation must comply with all applicable laws, regulations, and codes, including, but not limited to the California Building Code (collectively, the "Laws"), and shall include supply, delivery, loading, unloading, interconnecting cabling between equipment within the rack, equipment setting out within the rack, cable management, equipment alignment and adjustment, anchoring, restraining, affixing, setting, and fastening equipment to walls, ceilings, floors, furniture, or any structure as required by the Laws. Any construction work, including, but not limited to new rough in or infrastructure work which may be necessary, is also excluded from this Contract.
- B.1.6** Perform the implementation and integration of the AV system upgrade, making all the appropriate connections to the broadcast, projection, and computer systems within each conference room.
- B.1.7** Perform testing to ensure complete functionality of the AV systems.
- B.1.8** Provide complete floor plans of all conference rooms, equipment manuals, and programming software at the completion of the services for each conference room.
- B.1.9** Label all cables and equipment and ensure no cables are left dangling.
- B.1.10** Clean up all debris, scrap, dust, and dirt associated with the AV System upgrades at the end of each day onsite.
- B.1.11** Ensure that installation is in strict accordance with the specifications and applicable drawings/designs for each Statement of Work.

- B.1.12** Attend status meetings with Probation as requested.
- B.1.13** Provide weekly status reports to Probation's ASD team during the life of the project.
- B.1.14** Unless otherwise requested by Probation or specified in a Statement of Work, utilize the applicable equipment, hardware, materials, and software specified in Exhibits A - GST SOW and Exhibit B - GST Costs and any approved Statement of Work for the AV System upgrades to the conference rooms.
- B.1.15** Participate in a post-installation walk through with Probation's ASD team. Develop and execute a list of any corrections needed for the AV Systems to operate as designed.
- B.1.14** Provide Probation employees training in the use, operation, and maintenance of the new AV System after completion of the project and provide Probation employees with any and all operating manuals and materials for the AV System. During the training, Contractor shall review basic system functionality and operations, which shall include demonstrations of features and settings. Such training shall be led by a technician or engineer who is familiar with the system.
- B.1.15** Provide a training plan listing the information necessary to operate the system.
- B.1.16** Provide all information and documentation requested by Probation for any work arising under this Contract which might require approval.
- B.1.17** Work collaboratively with Probation and any architect retained by the County to obtain approvals required for the completion of the projects.

B.2 No Guarantee of Minimum Amount of Services Requested of Contractor

Contractor acknowledges that there is no guarantee of a minimum amount of work or services that will be requested of Contractor under this Contract, except pursuant to the terms of a fully executed SOW when such representation is made in writing by the County

- B.3** Contractor shall provide a complete system warranty for one (1) year following the completion of all installation work in accordance with the terms of Exhibit C – GST Services Warranty. Contractor shall respond to service calls for warranty work within eight (8) hours by phone and be onsite no later than the next business day if necessary. Contractor shall offer County an additional two (2) year extended warranty in accordance with the terms of Exhibit D – GST Golden Care Warranty. In the event the County exercises its option to purchase the extended warranty, a SOW must be executed reflecting the specific date range of the extended warranty and the cost

- B.4** The locations for which Probation may seek Contractor to conduct AV System upgrades are identified in Appendix A.

C. GENERAL CONTRACT REQUIREMENTS

C.1 Recitals

The recitals set forth above are true and correct and incorporated herein by this reference.

C.2 Contract Amendments

Contractor agrees any alterations, variations, modifications, or waivers of the provisions of the Contract, shall be valid only when reduced to writing, executed and attached to the original Contract and approved by the person(s) authorized to do so on behalf of Contractor and County.

C.3 Contract Assignability

Without the prior written consent of the County, the Contract is not assignable by Contractor either in whole or in part.

C.4 Contract Exclusivity

This is not an exclusive Contract. The County reserves the right to enter into a contract with other contractors for the same or similar services. The County does not guarantee or represent that the Contractor will be permitted to perform any minimum amount of work, or receive compensation other than on a per order basis, under the terms of this Contract.

C.5 Attorney's Fees and Costs

If any legal action is instituted to enforce any party's rights hereunder, each party shall bear its own costs and attorney's fees, regardless of who is the prevailing party. This paragraph shall not apply to those costs and attorney's fees directly arising from a third-party legal action against a party hereto and payable under Indemnification and Insurance Requirements.

C.6 Background Checks for Contractor Personnel

Contractor shall ensure that its personnel (a) are authorized to work in the jurisdiction in which they are assigned to perform Services; (b) do not use legal or illegal substances in any manner which will impact their ability to provide Services to the County; and (c) are not otherwise disqualified from performing the Services under applicable law. If requested by the County and not in violation of applicable law, Contractor shall conduct a background check, at Contractor's sole expense, on all its personnel providing Services. If requested by the County, Contractor shall provide the results of the background check of each individual to the County. Such background check shall be in the form generally used by Contractor in its initial hiring of employees or contracting for contractors or, as applicable, during the employment-screening process but must, at a minimum, have been performed within the preceding 12-month period. Contractor personnel who do not meet the County's hiring criteria, in County's sole discretion, shall not be assigned to work on County property or Services, and County shall have the right, at its sole option, to refuse access to any Contract personnel to any County facility.

C.7 Change of Address

Contractor shall notify the County in writing, of any change in mailing address within ten (10) business days of the change.

C.8 Choice of Law

This Contract shall be governed by and construed according to the laws of the State of California.

C.9 Compliance with County Policy

In performing the Services and while at any County facilities, Contractor personnel (including subcontractors) shall (a) conduct themselves in a businesslike manner; (b) comply with the policies, procedures, and rules of the County regarding health and safety, and personal, professional and ethical conduct; (c) comply with the finance, accounting, banking, Internet, security, and/or other applicable standards, policies, practices, processes, procedures, and controls of the County; and (d) abide by all laws applicable to the County facilities and the provision of the Services, and all amendments and modifications to each of the documents listed in subsections (b), (c), and (d) (collectively, "County Policies"). County Policies, and additions or modifications thereto, may be communicated orally or in writing to Contractor or Contractor personnel or may be made available to Contractor or Contractor personnel by conspicuous posting at a County facility, electronic posting, or other means generally used by County to disseminate such information to its employees or contractors. Contractor shall be responsible for the promulgation and distribution of County Policies to Contractor personnel to the extent necessary and appropriate.

County shall have the right to require Contractor's employees, agents, representatives and subcontractors to exhibit identification credentials issued by County in order to exercise any right of access under this Contract.

C.10 Confidentiality

Contractor shall protect from unauthorized use or disclosure the names and other identifying information concerning persons receiving Services pursuant to this Contract, except for statistical information not identifying any participant. Contractor shall not use or disclose any identifying information for any purpose other than carrying out the Contractor's obligations under this Contract, except as may otherwise be required by law. This provision will remain in force even after the termination of the Contract.

C.11 Primary Point of Contact

Contractor will designate an individual to serve as the primary point of contact for the Contract. Contractor or designee must respond to County inquiries within two (2) business days. Contractor shall not change the primary contact without written acknowledgement to the County. Contractor will also designate a back-up point of contact in the event the primary contact is not available.

C.12 County Representative

The Chief Probation Officer or his/her designee shall represent the County in all matters pertaining to the services to be rendered under this Contract, including termination and assignment of this Contract, and shall be the final authority in all matters pertaining to the Services/Scope of Work by Contractor. If this contract was initially approved by the San Bernardino County Board of Supervisors, then the Board of Supervisors must approve all amendments to this Contract, unless otherwise delegated.

C.13 Damage to County Property

Contractor shall repair, or cause to be repaired, at its own cost, all damages to County vehicles, facilities, buildings or grounds caused by the willful or negligent acts of Contractor or its employees or agents. Such repairs shall be made immediately after Contractor becomes aware of such damage, but in no event later than thirty (30) days after the occurrence.

If the Contractor fails to make timely repairs, the County may make any necessary repairs. The Contractor, as determined by the County, shall repay all costs incurred by the County for such repairs, by cash payment upon demand, or County may deduct such costs from any amounts due to the Contractor from the County, as determined at the County's sole discretion.

C. 14 Debarment and Suspension

Contractor certifies that neither it nor its principals or subcontractors is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency. (See the following United States General Services Administration's System for Award Management website <https://www.sam.gov>). Contractor further certifies that if it or any of its subcontractors are business entities that must be registered with the California Secretary of State, they are registered and in good standing with the Secretary of State.

C.15 Drug and Alcohol Free Workplace

In recognition of individual rights to work in a safe, healthful and productive workplace, as a material condition of this Contract, the Contractor agrees that the Contractor and the Contractor's employees, while performing service for the County, on County property, or while using County equipment:

- C.15.1** Shall not be in any way impaired because of being under the influence of alcohol or an illegal or controlled substance.
- C.15.2** Shall not possess an open container of alcohol or consume alcohol or possess or be under the influence of an illegal or controlled substance.
- C.15.3** Shall not sell, offer, or provide alcohol or an illegal or controlled substance to another person, except where Contractor or Contractor's employee who, as part of the performance of normal job duties and responsibilities, prescribes or administers medically prescribed drugs.

The Contractor shall inform all employees that are performing service for the County on County property, or using County equipment, of the County's objective of a safe, healthful and productive work place and the prohibition of drug or alcohol use or impairment from same while performing such service for the County.

The County may terminate for default or breach of this Contract and any other Contract the Contractor has with the County, if the Contractor or Contractor's employees are determined by the County not to be in compliance with above.

C.16 Duration of Terms

This Contract, and all of its terms and conditions, shall be binding upon and shall inure to the benefit of the heirs, executors, administrators, successors, and assigns of the respective parties, provided no such assignment is in violation of the provisions of this Contract.

C.17 Employment Discrimination

During the term of the Contract, Contractor shall not discriminate against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, sexual orientation, age, or military and veteran status. Contractor shall comply with Executive Orders 11246, 11375, 11625, 12138, 12432, 12250, 13672, Title VI and Title VII of the Civil Rights Act of 1964, the California Fair Employment and Housing Act and other applicable Federal, State and County laws and regulations and policies relating to equal employment and contracting opportunities, including laws and regulations hereafter enacted.

C.18 RESERVED

C.19 Improper Influence

Contractor shall make all reasonable efforts to ensure that no County officer or employee, whose position in the County enables him/her to influence any award of the Contract or any competing offer, shall have any direct or indirect financial interest resulting from the award of the Contract or shall have any relationship to the Contractor or officer or employee of the Contractor.

C.20 Improper Consideration

Contractor shall not offer (either directly or through an intermediary) any improper consideration such as, but not limited to cash, discounts, service, the provision of travel or entertainment, or any items of value to any officer, employee or agent of the County in an attempt to secure favorable treatment regarding this Contract.

The County, by written notice, may immediately terminate this Contract if it determines that any improper consideration as described in the preceding paragraph was offered to any officer, employee or agent of the County with respect to the proposal and award process. This prohibition shall apply to any amendment, extension or evaluation process once a contract has been awarded.

Contractor shall immediately report any attempt by a County officer, employee or agent to solicit (either directly or through an intermediary) improper consideration from Contractor. The report shall be made to the supervisor or manager charged with supervision of the employee or the County Administrative Office. In the event of a termination under this provision, the County is entitled to pursue any available legal remedies.

C.21 Informal Dispute Resolution

In the event the County determines that service is unsatisfactory, or in the event of any other dispute, claim, question or disagreement arising from or relating to this Contract or breach thereof, the parties hereto shall use their best efforts to settle the dispute, claim, question or disagreement.

To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties.

C.22 Legality and Severability

The parties' actions under the Contract shall comply with all applicable laws, rules, regulations, court orders and governmental agency orders. The provisions of this Contract are specifically made severable. If a provision of the Contract is terminated or held to be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall remain in full effect.

C.23 Licenses, Permits and/or Certifications

Contractor shall ensure that it has all necessary licenses, permits and/or certifications required by the laws of Federal, State, County, and municipal laws, ordinances, rules and regulations. The Contractor shall maintain these licenses, permits and/or certifications in effect for the duration of this Contract. Contractor will notify County immediately of loss or suspension of any such licenses, permits and/or certifications. Failure to maintain a required license, permit and/or certification may result in immediate termination of this Contract.

C.24 Material Misstatement/Misrepresentation

If during the course of the administration of this Contract, the County determines that Contractor has made a material misstatement or misrepresentation or that materially inaccurate information has been provided to the County, this Contract may be immediately terminated. If this Contract is terminated according to this provision, the County is entitled to pursue any available legal remedies.

C.25 Mutual Covenants

The parties to this Contract mutually covenant to perform all of their obligations hereunder, to exercise all discretion and rights granted hereunder, and to give all consents in a reasonable manner consistent with the standards of "good faith" and "fair dealing".

C.26 Nondisclosure

Contractor shall hold as confidential and use reasonable care to prevent unauthorized access by, storage, disclosure, publication, dissemination to and/or use by third parties of, confidential information that is either: (1) provided by the County to Contractor or an agent of Contractor or otherwise made available to Contractor or Contractor's agent in connection with this Contract; or, (2) acquired, obtained, or learned by Contractor or an agent of Contractor in the performance of this Contract. For purposes of this provision, confidential information means any data, files, software, information or materials in oral, electronic, tangible or intangible form and however stored, compiled or memorialize and includes, but is not limited to, technology infrastructure, architecture, financial data, trade secrets, equipment specifications, user lists, passwords, research data, and technology data.

C.27 Notice of Delays

Except as otherwise provided herein, when either party has knowledge that any actual or potential situation is delaying or threatens to delay the timely performance of this contract, that party shall, within twenty-four (24) hours, give notice thereof, including all relevant information with respect thereto, to the other party.

C.28 Ownership of Documents

All documents, data, products, graphics, computer programs and reports prepared by Contractor pursuant to the Contract shall be considered property of the County upon payment for services (and products, if applicable). All such items shall be delivered to County at the completion of work under the Contract. Unless otherwise directed by County, Contractor may retain copies of such items.

C.29 RESERVED

C.30 Air, Water Pollution Control, Safety and Health

Contractor shall comply with all air pollution control, water pollution, safety and health ordinances and statutes, which apply to the work performed pursuant to this Contract.

C.31 Records

Contractor shall maintain all records and books pertaining to the delivery of services under this Contract and demonstrate accountability for contract performance. All records shall be complete and current and comply with all Contract requirements. Failure to maintain acceptable records shall be considered grounds for withholding of payments for invoices submitted and/or termination of the Contract.

All records relating to the Contractor's personnel, consultants, subcontractors, Services/Scope of Work and expenses pertaining to this Contract shall be kept in a generally acceptable accounting format. Records should include primary source documents. Fiscal records shall be kept in accordance with Generally Accepted Accounting Principles and must account for all funds, tangible assets, revenue and expenditures. Fiscal records must comply with the appropriate Office of Management and Budget (OMB) Circulars, which state the administrative requirements, cost principles and other standards for accountancy.

C.32 Relationship of the Parties

Nothing contained in this Contract shall be construed as creating a joint venture, partnership, or employment arrangement between the Parties hereto, nor shall either Party have the right, power or authority to create an obligation or duty, expressed or implied, on behalf of the other Party hereto.

C.33 Release of Information

No news releases, advertisements, public announcements or photographs arising out of the Contract or Contractor's relationship with County may be made or used without prior written approval of the County.

C.34 Representation of the County

In the performance of this Contract, Contractor, its agents and employees, shall act in an independent capacity and not as officers, employees, or agents of the San Bernardino County.

C.35 Strict Performance

Failure by a party to insist upon the strict performance of any of the provisions of this Contract by the other party, or the failure by a party to exercise its rights upon the default of the other party, shall not constitute a waiver of such party's right to insist and demand strict compliance by the other party with the terms of this Contract thereafter.

C.36 Subcontracting

Contractor shall obtain County's written consent, which County may withhold in its sole discretion, before entering into Contracts with or otherwise engaging any subcontractors who may supply any part of the Services to County. At County's request, Contractor shall provide information regarding the subcontractor's qualifications and a listing of a subcontractor's key personnel including, if requested by the County, resumes of proposed subcontractor personnel. Contractor shall remain directly responsible to County for its subcontractors and shall indemnify County for the actions or omissions of its subcontractors under the terms and conditions specified in Section G. All approved subcontractors shall be subject to the provisions of this Contract applicable to Contractor Personnel.

For any subcontractor, Contractor shall:

- 36.1** Be responsible for subcontractor compliance with the Contract and the subcontract terms and conditions; and

- 36.2** Ensure that the subcontractor follows County's reporting formats and procedures as specified by County.
- 36.3** Include in the subcontractor's subcontract substantially similar terms as are provided in Sections B. Contractor Responsibilities and C. General Contract Requirements.

Upon expiration or termination of this Contract for any reason, County will have the right to enter into direct Contracts with any of the Subcontractors. Contractor agrees that its arrangements with Subcontractors will not prohibit or restrict such Subcontractors from entering into direct Contracts with County.

C. 37 Subpoena

In the event that a subpoena or other legal process commenced by a third party in any way concerning the Goods or Services provided under this Contract is served upon Contractor or County, such party agrees to notify the other party in the most expeditious fashion possible following receipt of such subpoena or other legal process. Contractor and County further agree to cooperate with the other party in any lawful effort by such other party to contest the legal validity of such subpoena or other legal process commenced by a third party as may be reasonably required and at the expense of the party to whom the legal process is directed, except as otherwise provided herein in connection with defense obligations by Contractor for County.

C.38 Termination for Convenience

The County reserves the right to terminate the Contract, for its convenience, with or without cause, with a thirty (30) day written notice of termination. Such termination may include all or part of the services described herein. Upon such termination, payment will be made to the Contractor for services rendered and expenses reasonably incurred prior to the effective date of termination. Upon receipt of termination notice Contractor shall promptly discontinue services unless the notice directs otherwise. Contractor shall deliver promptly to County and transfer title (if necessary) all completed work, and work in progress, including drafts, documents, plans, forms, data, products, graphics, computer programs and reports.

C.39 Time of the Essence

Time is of the essence in performance of this Contract and of each of its provisions.

C.40 Venue

The parties acknowledge and agree that this Contract was entered into and intended to be performed in San Bernardino County, California. The parties agree that the venue of any action or claim brought by any party to this Contract will be the Superior Court of California, San Bernardino County, San Bernardino District. Each party hereby waives any law or rule of the court, which would allow them to request or demand a change of venue. If any action or claim concerning this Contract is brought by any third party and filed in another venue, the parties hereto agree to use their best efforts to obtain a change of venue to the Superior Court of California, San Bernardino County, San Bernardino District.

C.41 Conflict of Interest

Contractor shall make all reasonable efforts to ensure that no conflict of interest exists between its officers, employees, or subcontractors and the County. Contractor shall make a reasonable effort to prevent employees, Contractor, or members of governing bodies from using their positions for purposes that are, or give the appearance of being motivated by a desire for private gain for themselves or others such as those with whom they have family business, or other ties. Officers, employees, and agents of cities, counties, districts, and other local agencies are subject to applicable conflict of interest codes and state law. In the event the County determines a conflict of interest situation exists, any increase in costs, associated with the conflict of interest situation, may be disallowed by the County and such conflict may constitute grounds for termination of the Contract. This provision shall not be construed to prohibit employment of persons with whom Contractor's officers, employees, or agents have family, business, or other ties so long as the

employment of such persons does not result in increased costs over those associated with the employment of any other equally qualified applicant.

C.42 Former County Administrative Officials

Contractor agrees to provide, or has already provided information on former San Bernardino County administrative officials (as defined below) who are employed by or represent Contractor. The information provided includes a list of former County administrative officials who terminated County employment within the last five years and who are now officers, principals, partners, associates or members of the business. The information also includes the employment with or representation of Contractor. For purposes of this provision, "County administrative official" is defined as a member of the Board of Supervisors or such officer's staff, County Executive Officer or member of such officer's staff, County department or group head, assistant department or group head, or any employee in the Exempt Group, Management Unit or Safety Management Unit.

C.43 Disclosure of Criminal and Civil Procedures

The County reserves the right to request the information described herein from the Contractor. Failure to provide the information may result in a termination of the Contract. The County also reserves the right to obtain the requested information by way of a background check performed by an investigative firm. The Contractor also may be requested to provide information to clarify initial responses. Negative information discovered may result in Contract termination.

Contractor is required to disclose whether the firm, or any of its partners, principals, members, associates or key employees (as that term is defined herein), within the last ten years, has been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense arising directly or indirectly from the conduct of the firm's business, or whether the firm, or any of its partners, principals, members, associates or key employees, has within the last ten years, been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense involving financial misconduct or fraud. If the response is affirmative, the Contractor will be asked to describe any such indictments or charges (and the status thereof), convictions and the surrounding circumstances in detail.

In addition, the Contractor is required to disclose whether the firm, or any of its partners, principals, members, associates or key employees, within the last ten years, has been the subject of legal proceedings as defined herein arising directly from the provision of services by the firm or those individuals. "Legal proceedings" means any civil actions filed in a court of competent jurisdiction, or any matters filed by an administrative or regulatory body with jurisdiction over the firm or the individuals. If the response is affirmative, the Contractor will be asked to describe any such legal proceedings (and the status and disposition thereof) and the surrounding circumstances in detail.

For purposes of this provision "key employees" includes any individuals providing direct service to the County. "Key employees" do not include clerical personnel providing service at the firm's offices or locations.

C.44 Copyright

County shall have a royalty-free, non-exclusive and irrevocable license to publish, disclose, copy, translate, and otherwise use, copyright or patent, now and hereafter, all reports, studies, information, data, statistics, forms, designs, plans, procedures, systems, and any other materials or properties developed under this Contract including those covered by copyright, and reserves the right to authorize others to use or reproduce such material. All such materials developed under the terms of this Contract shall acknowledge the San Bernardino County as the funding agency and Contractor as the creator of the publication. No such materials, or properties produced in whole or in part under this Contract shall be subject to private use, copyright or patent right by Contractor in the United States or in any other country without the express written consent of County. Copies of all educational and training materials, curricula, audio/visual aids, printer material, and periodicals, assembled pursuant to this Contract must be filed with the County prior

to publication. To the extent this Contract is federally funded, Contractor shall provide any information necessary to the County in order to comply with Federal Acquisition Regulation 52.227-15. To the extent applicable, the provisions of Federal Acquisition Regulation 52.227-14 Rights in Data - General shall apply.

C.45 Artwork, Proofs and Negatives

All artwork, proofs, and/or negatives in either print or digital format for anything produced under the terms of this Contract are the property of the County. These items must be returned to the County within ten (10) days, upon written notification to the Contractor. In the event of a failure to return the documents, the County is entitled to pursue any available legal remedies. In addition, the Contractor will be barred from all future solicitations, for a period of at least six (6) months.

C.46 RESERVED

C.47 Prevailing Wage Laws

By its execution of this Contract, Contractor certifies that it is aware of the requirements of California Labor Code Sections 1720 et seq. and 1770 et seq. as well as California Code of Regulations, Title 8, Section 16000 et seq. ("Prevailing Wage Laws"), which require the payment of prevailing wage rates and the performance of other requirements on certain "public works" and "maintenance" projects. Section 1720 of the California Labor Code states in part: "For purposes of this paragraph, 'construction' includes work performed during the design, site assessment, feasibility study, and other preconstruction phases of construction including, but not limited to, inspection and land surveying work..." If the Services/Scope of Work are being performed as part of an applicable "public works" or "maintenance" project, as defined by the Prevailing Wage Laws, and if the total compensation is \$1,000 or more, Contractor agrees to fully comply with such Prevailing Wage Laws. Contractor shall make copies of the prevailing rates of per diem wages for each craft, classification or type of worker needed to execute the Services available to interested parties upon request, and shall post copies at the Contractor's principal place of business and at the project site. Contractor will also adhere to any other applicable requirements, including but not limited to, those regarding the employment of apprentices, travel and subsistence pay, retention and inspection of payroll records, workers compensation and forfeiture of penalties prescribed in the Labor Code for violations. Contractor shall defend, indemnify and hold the County, its elected officials, officers, employees and agents free and harmless from any claims, liabilities, costs, penalties or interest arising out of any failure or alleged failure to comply with Prevailing Wage Laws. See Attachment A, which is attached and incorporated by reference, for additional information regarding Prevailing Wage Laws. Contractor shall comply with all applicable terms and conditions in Attachment A. The applicable general prevailing wage determinations are on file with the County and are available to any interested party on request. Contractor shall post a copy of the applicable prevailing wage determinations at the job site.

C.48 California Consumer Privacy Act

To the extent applicable, if Contractor is a business that collects the personal information of a consumer(s) in performing Services pursuant to this Contract, Contractor must comply with the provisions of the California Consumer Privacy Act (CCPA). (Cal. Civil Code §§1798.100, et seq.). For purposes of this provision, "business," "consumer," and "personal information" shall have the same meanings as set forth at Civil Code section 1798.140. Contractor must contact the County immediately upon receipt of any request by a consumer submitted pursuant to the CCPA that requires any action on the part of the County, including but not limited to, providing a list of disclosures or deleting personal information. Contractor must not sell, market or otherwise disclose personal information of a consumer provided by the County unless specifically authorized pursuant to terms of this Contract. Contractor must immediately provide to the County any notice provided by a consumer to Contractor pursuant to Civil Code section 1798.150(b) alleging a violation of the CCPA, that involves personal information received or maintained pursuant to this Contract. Contractor must immediately notify the County if it receives a notice of violation from the California Attorney General pursuant to Civil Code section 1798.155(b).

C. 49 Executive Order N-6-22 Russia Sanctions

On March 4, 2022, Governor Gavin Newsom issued Executive Order N-6-22 (the EO) regarding Economic Sanctions against Russia and Russian entities and individuals. “Economic Sanctions” refers to sanctions imposed by the U.S. government in response to Russia’s actions in Ukraine (<https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information/ukraine-russia-related-sanctions>), as well as any sanctions imposed under state law (<https://www.dgs.ca.gov/OLS/Ukraine-Russia>). The EO directs state agencies and their contractors (including by agreement or receipt of a grant) to terminate contracts with, and to refrain from entering any new contracts with, individuals or entities that are determined to be a target of Economic Sanctions. Accordingly, should it be determined that Contractor is a target of Economic Sanctions or is conducting prohibited transactions with sanctioned individuals or entities, that shall be grounds for termination of this agreement. Contractor shall be provided advance written notice of such termination, allowing Contractor at least 30 calendar days to provide a written response. Termination shall be at the sole discretion of the County.

C.50 RESERVED

C.51 RESERVED

C.52 RESERVED

C.53 Prohibition on Contracting with Entities that Require Certain Internal Confidentiality Agreements or Statements-Representation (FAR 52.203-18).

In compliance with Federal Acquisition Regulation 52.203-18, Contractor shall not require employees or subcontractors of Contractor seeking to report waste, fraud, or abuse, to sign internal confidentiality agreements or statement prohibiting or otherwise restricting such employees or subcontractors from lawfully reporting such waste, fraud or abuse to a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information. To the extent Contractor has required employees or subcontractors to sign internal confidentiality agreements or statements in the past, Contractor shall notify current employees and subcontractors that those prohibitions and restrictions are no longer in effect. Contractor shall include this clause in all subcontracts.

C.54 Use of Biobased Products (FAR 52.223-1)

Contractor certifies that to the extent biobased products are purchased using Contract funds, Contractor shall comply with Federal Acquisition Regulation 52.223-1.

C.55 Service Contract Labor Standards (FAR 52.222-52, 52.222-53, 22.1003-4)

To the extent applicable, Contractor agrees to comply with and to provide any information necessary for the County to comply with Federal Acquisition Regulations 52.222-52, 52.222-53, and 22.1003-4.

C.56 RESERVED

D. TERM OF CONTRACT

This Contract is effective as of June 24, 2026 and expires November 15, 2027 but may be terminated earlier in accordance with provisions of this Contract.

E. COUNTY RESPONSIBILITIES

E.1 Provide Contractor with a primary point of contact to collaborate to maximize the success of the Contract.

E.2 Provide Contractor and its authorized agents reasonable access to all necessary data, database, documents, and information necessary for Contractor to perform services under this Contract.

E.3 Attend meetings as reasonably requested by Contractor.

- E.4** For the services provided under this Contract, County shall pay Contractor in accordance with Section F of this Contract.
- E.5** Probation shall work with Contractor to develop any additional change orders to the SOWs to accomplish the AV System upgrades desired by Probation for its conference rooms. Any resulting SOW is subject to approval by Probation.
- E.6** Probation, Real Estate Services (RES) or Project Facility Maintenance Department (PFMD) shall coordinate on and process any necessary approvals or permits required to complete the Services included in the SOW.

F. FISCAL PROVISIONS

- F.1** The maximum amount of payment under this Contract shall not exceed \$946,933. However, payment shall be made in accordance with the terms of the applicable SOW. The SOW shall set forth all costs associated with the proposed project, and, unless otherwise approved by the County, the hourly rates and costs for equipment, supplies, hardware, software, and materials in the SOW shall conform to Exhibits A, B and E, and shall be subject to availability of other funds to the County. The consideration to be paid to Contractor, as provided herein, shall be in full payment for all Contractor's services and expenses incurred in the performance hereof, including travel and per diem and shall be at the rates and fees set forth in Exhibit B and E.
- F.2** Invoices shall be issued with a net sixty (60) day payment term with the corresponding Purchase Order number stated on the invoice.
 - F2.1** Submit true, correct and itemized invoices to the following:

By email: APPurchasingInquiries.Probation@prob.sbcounty.gov
By mail:
 Probation Administration
 175 W. 5th Street, 3rd Floor
 San Bernardino, CA. 92415
 Attn: Accounts Payable
- F.3** Contractor shall accept all payments from County via electronic funds transfer (EFT) directly deposited into the Contractor's designated checking or other bank account. Contractor shall promptly comply with directions and accurately complete forms provided by County required to process EFT payments.
- F.4** County is exempt from Federal excise taxes and no payment shall be made for any personal property taxes levied on Contractor or on any taxes levied on employee wages. The County shall only pay for any State or local sales or use taxes on the services rendered or equipment and/or parts supplied to the County pursuant to the Contract.
- F.5** Costs for services under the terms of this Contract shall be incurred during the contract period except as approved by County. Contractor shall not use current year funds to pay prior or future year obligations.
- F.6** Funds made available under this Contract shall not supplant any federal, state or any governmental funds intended for services of the same nature as this Contract. Contractor shall not claim reimbursement or payment from County for, or apply sums received from County with respect to that portion of its obligations that have been paid by another source of revenue. Contractor agrees that it will not use funds received pursuant to this Contract, either directly or indirectly, as a contribution or compensation for purposes of obtaining funds from another revenue source without prior written approval of the County.

F.7 Contractor shall adhere to the County's Travel Management Policy (8-02 and 08-02SP1) when travel is pursuant to this Contract and for which reimbursement is sought from the County. In addition, Contractor is encouraged to utilize local transportation services, including but not limited to, the Ontario International Airport.

G. INDEMNIFICATION AND INSURANCE REQUIREMENTS

G.1 Indemnification

Contractor will indemnify, defend, and hold harmless County and its officers, employees, agents and volunteers, from any and all third party claims, costs (including without limitation reasonable attorneys' fees), and losses for infringement of any United States patent, copyright, trademark or trade secret (Intellectual Property Rights) by any goods or services. If a credible claim is made or threatened, including without limitation the filing of a lawsuit against County, or County receives a demand or notice claiming actual or potential infringement or misappropriation of any Intellectual Property Rights, County will use reasonable efforts to notify Contractor promptly of such lawsuit, claim or election. However, County's failure to provide or delay in providing such notice will relieve Contractor of its obligations only if and to the extent that such delay or failure materially prejudices Consultant's ability to defend such lawsuit or claim. County will give Contractor sole control of the defense (with counsel reasonably acceptable to County) and settlement of such claim; provided that Contractor may not settle the claim or suit absent the written consent of County unless such settlement (a) includes a release of all claims pending against County, (b) contains no admission of liability or wrongdoing by County, and (c) imposes no obligations upon County other than an obligation to stop using the goods or services that are the subject of the claim. In the event that Contractor fails to or elects not to defend County against any claim for which County is entitled to indemnity by Contractor, then Contractor shall reimburse County for all reasonable attorneys' fees and expenses within thirty (30) days from date of invoice or debit memo from County. After thirty (30) days, County will be entitled to deduct any unpaid invoice or debit memo amount from any amounts owed by County to Contractor. This shall not apply to any judgment or settlement amount, which amounts County shall be entitled to notify, invoice or debit Contractor's account at any time; and County, at its sole discretion, may settle the claim or suit.

If, in Contractor's opinion, any goods or services become, or are likely to become, the subject of a claim of infringement of Intellectual Property Rights, Contractor may, at its option: (i) procure for County the right to continue using the goods or receiving the services; (ii) replace or modify the goods or services to be non-infringing, without incurring a material diminution in performance or function; or (iii) if neither of the foregoing is feasible, in the reasonable judgment of Contractor, County shall cease use of the goods or services upon written notice from Contractor, and Contractor shall provide County with a pro-rata refund of the unearned fees paid by County to Contractor for such goods or services.

The Contractor also agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless the County and its authorized officers, employees, agents and volunteers from any and all claims, actions, losses, damages and/or liability arising out of this Contract from any cause whatsoever, including the acts, errors or omissions of any person and for any costs or expenses incurred by the County on account of any claim except where such indemnification is prohibited by law. This indemnification provision shall apply regardless of the existence or degree of fault of indemnities. The Contractor indemnification obligation applies to the County's "active" as well as "passive" negligence but does not apply to the County's "sole negligence" or "willful misconduct" within the meaning of Civil Code section 2782.

G.2 Additional Insured

All policies, except for Worker's Compensation, Errors and Omissions and Professional Liability policies shall contain additional endorsements naming the County and its officers, employees, agents and volunteers as additional named insured with respect to liabilities arising out of the performance of services hereunder. The additional insured endorsements shall not limit the scope of coverage for the County to vicarious liability but shall allow coverage for the County to the full

extent provided by the policy. Such additional insured coverage shall be at least as broad as Additional Insured (Form B) endorsement form ISO, CG 2010.11 85.

G.3 Waiver of Subrogation Rights

The Contractor shall require the carriers of required coverages to waive all rights of subrogation against the County, its officers, employees, agents, volunteers, contractors and subcontractors. All general or auto liability insurance coverage provided shall not prohibit the Contractor and Contractor's employees or agents from waiving the right of subrogation prior to a loss or claim. The Contractor hereby waives all rights of subrogation against the County.

G.4 Policies Primary and Non-Contributory

All policies required herein are to be primary and non-contributory with any insurance or self-insurance programs carried or administered by the County.

G.5 Severability of Interests

The Contractor agrees to ensure that coverage provided to meet these requirements is applicable separately to each insured and there will be no cross liability exclusions that preclude coverage for suits between the Contractor and the County or between the County and any other insured or additional insured under the policy.

G.6 Proof of Coverage

The Contractor shall furnish Certificates of Insurance to the County Department administering the Contract evidencing the insurance coverage at the time the Contract is executed, additional endorsements, as required shall be provided prior to the commencement of performance of services hereunder, which certificates shall provide that such insurance shall not be terminated or expire without thirty (30) days written notice to the Department, and Contractor shall maintain such insurance from the time Contractor commences performance of services hereunder until the completion of such services. Within fifteen (15) days of the commencement of this contract, the Contractor shall furnish a copy of the Declaration page for all applicable policies and will provide complete certified copies of the policies and endorsements immediately upon request.

G.7 Acceptability of Insurance Carrier

Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum "Best" Insurance Guide rating of "A- VII".

G.8 Deductibles and Self-Insured Retention

Any and all deductibles or self-insured retentions in excess of \$10,000 shall be declared to and approved by Risk Management.

G.9 Failure to Procure Coverage

In the event that any policy of insurance required under this contract does not comply with the requirements, is not procured, or is canceled and not replaced, the County has the right but not the obligation or duty to cancel the contract or obtain insurance if it deems necessary and any premiums paid by the County will be promptly reimbursed by the Contractor or County payments to the Contractor will be reduced to pay for County purchased insurance.

G.10 Insurance Review

Insurance requirements are subject to periodic review by the County. The Director of Risk Management or designee is authorized, but not required, to reduce, waive or suspend any insurance requirements whenever Risk Management determines that any of the required insurance is not available, is unreasonably priced, or is not needed to protect the interests of the County. In addition, if the Department of Risk Management determines that heretofore unreasonably priced or unavailable types of insurance coverage or coverage limits become reasonably priced or available, the Director of Risk Management or designee is authorized, but not required, to change the above insurance requirements to require additional types of insurance

coverage or higher coverage limits, provided that any such change is reasonable in light of past claims against the County, inflation, or any other item reasonably related to the County's risk.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this contract. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of the County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of the County.

- G.11** The Contractor agrees to provide insurance set forth in accordance with the requirements herein. If the Contractor uses existing coverage to comply with these requirements and that coverage does not meet the specified requirements, the Contractor agrees to amend, supplement or endorse the existing coverage to do so.

Without in anyway affecting the indemnity herein provided and in addition thereto, the Contractor shall secure and maintain throughout the contract term the following types of insurance with limits as shown:

- G.11.1** Workers' Compensation/Employer's Liability – A program of Workers' Compensation insurance or a state-approved, self-insurance program in an amount and form to meet all applicable requirements of the Labor Code of the State of California, including Employer's Liability with \$250,000 limits covering all persons including volunteers providing services on behalf of the Contractor and all risks to such persons under this contract.

If Contractor has no employees, it may certify or warrant to the County that it does not currently have any employees or individuals who are defined as "employees" under the Labor Code and the requirement for Workers' Compensation coverage will be waived by the County's Director of Risk Management.

With respect to Contractors that are non-profit corporations organized under California or Federal law, volunteers for such entities are required to be covered by Workers' Compensation insurance.

- G.11.2** Commercial/General Liability Insurance – The Contractor shall carry General Liability Insurance covering all operations performed by or on behalf of the Contractor providing coverage for bodily injury and property damage with a combined single limit of not less than one million dollars (\$1,000,000), per occurrence. The policy coverage shall include:
- a. Premises operations and mobile equipment.
 - b. Products and completed operations.
 - c. Broad form property damage (including completed operations).
 - d. Explosion, collapse and underground hazards.
 - e. Personal injury.
 - f. Contractual liability.
 - g. \$2,000,000 general aggregate limit.

- G.11.3** Automobile Liability Insurance – Primary insurance coverage shall be written on ISO Business Auto coverage form for all owned, hired and non-owned automobiles or symbol 1 (any auto). The policy shall have a combined single limit of not less than one million dollars (\$1,000,000) for bodily injury and property damage, per occurrence.

If the Contractor is transporting one or more non-employee passengers in performance of contract services, the automobile liability policy shall have a combined

single limit of two million dollars (\$2,000,000) for bodily injury and property damage per occurrence.

If the Contractor owns no autos, a non-owned auto endorsement to the General Liability policy described above is acceptable.

G.11.4 Umbrella Liability Insurance – An umbrella (over primary) or excess policy may be used to comply with limits or other primary coverage requirements. When used, the umbrella policy shall apply to bodily injury/property damage, personal injury/advertising injury and shall include a “dropdown” provision providing primary coverage for any liability not covered by the primary policy. The coverage shall also apply to automobile liability.

G.11.5 Professional Liability – Professional Liability Insurance with limits of not less than one million (\$1,000,000) per claim and two million (\$2,000,000) aggregate limits

or

Errors and Omissions Liability Insurance – Errors and Omissions Liability Insurance with limits of not less than one million (\$1,000,000) and two million (\$2,000,000) aggregate limits.

If insurance coverage is provided on a “claims made” policy, the “retroactive date” shall be shown and must be before the date of the state of the contract work. The claims made insurance shall be maintained or “tail” coverage provided for a minimum of five (5) years after contract completion.

G.11.6 Environmental Liability Insurance with a combined single limit of not less than five million (\$5,000,000) per claim or occurrence and a separate aggregate for the contract project. The required additional insured endorsement shall protect the County without any restrictions.

If insurance coverage is provided on a “claims made” policy, the “retroactive date” shall be shown and must be before the date of the start of the contract work. The claims made insurance shall be maintained or “tail” coverage provided for a minimum of five (5) years after contract completion.

G.11.7 **RESERVED**

G.11.8 **RESERVED**

H. RIGHT TO MONITOR AND AUDIT

H.1 The County, State and Federal government shall have absolute right to review and audit all records, books, papers, documents, corporate minutes, and other pertinent items as requested, and shall have absolute right to monitor the performance of Contractor in the delivery of services provided under this Contract. Contractor shall give full cooperation, in any auditing or monitoring conducted. Contractor shall cooperate with the County in the implementation, monitoring, and evaluation of this Contract and comply with any and all reporting requirements established by the County.

H.2 All records pertaining to services delivered and all fiscal, statistical and management books and records shall be available for examination and audit by County representatives for a period of three years after final payment under this Contract or until all pending County, State and Federal audits are completed, whichever is later.

I. CORRECTION OF PERFORMANCE DEFICIENCIES

- I.1** Failure by Contractor to comply with any of the provisions, covenants, requirements or conditions of this Contract shall be a material breach of this Contract.
- I.2** In the event of a non-cured breach, County may, at its sole discretion and in addition to any other remedies available at law, in equity, or otherwise specified in this Contract:
- a. Afford Contractor thereafter a time period within which to cure the breach, which period shall be established at the sole discretion of County; and/or
 - b. Discontinue reimbursement to Contractor for and during the period in which Contractor is in breach, which reimbursement shall not be entitled to later recovery; and/or
 - c. Withhold funds pending duration of the breach; and/or
 - d. Offset against any monies billed by Contractor but yet unpaid by County those monies disallowed pursuant to Item "b" of this paragraph; and/or
 - e. Terminate this Contract immediately and be relieved of the payment of any consideration to Contractor. In the event of such termination, the County may proceed with the work in any manner deemed proper by the County. The cost to the County shall be deducted from any sum due to the Contractor under this Contract and the balance, if any, shall be paid by the Contractor upon demand.

J. NOTICES

All written notices provided for in this Contract or which either party desires to give to the other shall be deemed fully given, when made in writing and either served personally, or by facsimile, or deposited in the United States mail, postage prepaid, and addressed to the other party as follows:

San Bernardino County
Probation Department
175 W 5th Street, 3rd Floor
San Bernardino, CA 92415

Golden Star Technology, Inc.
12881 166th Street.
Cerritos, CA 90703

Notice shall be deemed communicated two (2) County working days from the time of mailing if mailed as provided in this paragraph.

K. ENTIRE AGREEMENT

This Contract, including all Exhibits and other attachments, which are attached hereto and incorporated by reference, and other documents incorporated herein, represents the final, complete and exclusive agreement between the parties hereto. Any prior agreement, promises, negotiations or representations relating to the subject matter of this Contract not expressly set forth herein are of no force or effect. This Contract is executed without reliance upon any promise, warranty or representation by any party or any representative of any party other than those expressly contained herein. Each party has carefully read this Contract and signs the same of its own free will.

L. ELECTRONIC SIGNATURES

This Agreement may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Agreement. The parties shall be entitled to sign and transmit an electronic signature of this Agreement (whether by facsimile, PDF or other mail transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Agreement upon request.

IN WITNESS WHEREOF, the San Bernardino County and the Contractor have each caused this Contract to be subscribed by its respective duly authorized officers, on its behalf.

SAN BERNARDINO COUNTY

►

Dawn Rowe, Chair, Board of Supervisors

Dated: _____
SIGNED AND CERTIFIED THAT A COPY OF THIS
DOCUMENT HAS BEEN DELIVERED TO THE
CHAIRMAN OF THE BOARD

Lynna Monell
Clerk of the Board of Supervisors
of the San Bernardino County

By _____
Deputy

Golden Star Technology, Inc.

(Print or type name of corporation, company, contractor, etc.)

By ► _____
(Authorized signature - sign in blue ink)

Name _____
Dennis Wang
(Print or type name of person signing contract)

Title _____
Chief Executive Officer
(Print or Type)

Dated: _____

Address _____
12881 166th Street
Cerritos, CA 90703

FOR COUNTY USE ONLY

Approved as to Legal Form
►

Maria Insixiengmay, Deputy County Counsel
Date _____

Reviewed for Contract Compliance
►

Date _____

Reviewed/Approved by Department
►

Tracy Reece, Chief Probation Officer
Date _____

APPENDIX A

PROBATION LOCATIONS WHERE SERVICES ARE TO BE PROVIDED:

Building No	Building Address	Location Name
1	104 W 4th Street, San Bernardino	Central Day Reporting & Re-Entry Support Center (DRC)
2	150 W 5th Street, San Bernardino	Juvenile Services
3	175 W 5th Street, San Bernardino	Administration
4	862 E Hospitality Lane, San Bernardino	Administration
5	401 N Arrowhead Avenue, San Bernardino	Central Adult Services and Day Reporting Center (DRC)
6	740 E Gilbert Street, San Bernardino	Successful Outcome Achieving Responsibility Less Restrictive Treatment Program (SOAR LRTP)
7	900 E Gilbert Street-CVJDAC, San Bernardino	Central Valley Juvenile Detention and Assessment Center (CVJDAC)
8	900-4 E Gilbert Street-YJC, San Bernardino	Youth Justice Center (YJC)
9	17830 Arrow Blvd, Fontana	West Valley - Juvenile and Adult Services - Day Reporting Center (DRC)
10	9478 Etiwanda Avenue, Rancho Cucamonga	Probation Training Center
11	1300 Mtn View Avenue, Barstow	Adult and Juvenile Services & Day Reporting Center (DRC)
12	63665 29 Palms Highway, Joshua Tree	Desert Juvenile and Adult Services
13	1111 Bailey Avenue, Needles	Needles
14	15345 Bonanza Road, Victorville	High Desert Juvenile Day Reporting Center (DRC)
15	15480 Ramona Avenue, Victorville	High Desert Adult Day Reporting Center (DRC)
16	8303 Haven Dr, Rancho Cucamonga	Rancho-Haven
17	21101 Dale Evans Parkway, Apple Valley	A Restorative Integration for Successful Engagement Secure Youth Treatment Facility (ARISE SYTF)
18	12421 Hesperia, Rd Ste 4-6, Victorville	Victorville Education Center
19	Other locations approved by Probation	

EXHIBIT A

GST STATEMENT OF WORK (SOW) – PROPOSALS

SOW for Project No. 1 – Chiefs AV Room (300A & 300B) – 3rd Floor

GST SOLUTION PROPOSAL

GST STATEMENT OF WORK:

OP196416 Chiefs AV Room 300A & 300B 3rd Floor

County of San Bernardino - Probation

Jose Ibarra

Jose.Ibarra@prob.sbcounty.gov

Quote # 174733

Version 5

Wednesday, June 10, 2026

Golden Star Technology

Jermaine Bryant

Email: jbryant@gstinc.com

Phone: (562) 345-8703

12881 166th Street

Cerritos, CA 90703

OP196416 Chiefs AV Room 300A & 300B 3rd Floor

Prepared by:

Golden Star Technology

Jermaine Bryant
jbryant@gstinc.com

(562) 345-8703

Prepared for:

County of San Bernardino - Probation

Jose Ibarra
Jose.Ibarra@prob.sbcounty.gov

268 W. Hospitality Ln, 4th Floor

San Bernardino, CA 92415

Quote Information:

Quote #: 174733

Version: 5

Quote Date: 06/10/2026

Expiration Date: 07/23/2026

Golden Star Technology

COMPANY OVERVIEW

Founded in 1985, Golden Star Technology (GST) is a leading provider of Information Technology (IT) and Audio Visual (AV) solution services throughout the technology integration industry. GST is highly versatile, offering a broad array of end-to-end AV solutions including system design, hardware procurement, programming and professional low voltage cabling services. With over 65 years of combined experience, GST's AV staff is trained and certified by leading equipment manufacturers. Our staff adhere to AVIXA's code of ethics and conduct Best Practices while maintaining their continued education through a variety of manufacturer training programs.

GST personnel's certifications include:

- Extron: EAVA, ECS, ECP, EDSP, XTP-E, and XTP-T
- AVIXA: CTS, CTS-I, and CTS-D
- Crestron: DMC-T-4K, DMC-D-4K, and DMC-E-4K

If additional information pertaining to partnerships and certifications, please reach out to your sales account representative for assistance.

AV - Proposed Services

SUMMARY

The County of San Bernardino – Probation has requested assistance in designing and installing an audio-visual (AV) solution under the PW rate. The project scope includes the implementation of AV equipment for the 3rd Floor Chief AV Room 300 (300A & 300B Divisible Rooms), featuring new wall-mounted TV displays, Video Conferencing System, Audio and Video Distribution System, and AV control system. All professional services will encompass the specified equipment listed below, along with cabling, connections, installation, and configuration. Please review the assumptions and exclusions outlined in the detailed scope of work, which consolidates information from emails, answered questions, site visits, and relevant system component requirements. GST appreciates the opportunity to provide this design and solution for your organization.

Place of Performance

3rd Floor Chief AV 300A/300B Divisible Rooms
862 E. Hospitality Lane
San Bernardino, CA 92408

SCOPE OF WORK - 3RD FLR CHIEF AV ROOM 300A / 300B

ROOM DESCRIPTION / FUNCTIONALITY

DIVISIBLE ROOM 300A / 300B

GST will furnish, install, integrate, program, test, and commission a complete audiovisual system for Chief AV Room 300A and Room 300B, configured as divisible rooms.

The system will support video conferencing, AV distribution, wired and wireless presentation, microphone systems, automated camera tracking, audio reinforcement, and centralized control for both separate-room and combined-room operation.

The system will include new 98" commercial displays, behind-display AV equipment mounting, Microsoft Teams Room systems, intelligent presenter and audience cameras, AV-over-IP source routing, wireless presentation, audio DSP processing, ceiling loudspeakers, wireless and lectern microphones, ceiling array microphones, lecterns, control processing, and managed AV networking.

All AV components will be mounted behind the displays using behind-display mounting solutions. When operating in Combined Mode, Room 300B shall function as the primary control and conferencing room, with system routing, audio behavior, camera functionality, and user control automatically adjusted based on room configuration.

DISPLAY SYSTEM

Room 300A and Room 300B will each be provided with two wall-mounted 98" 4K commercial displays positioned at the left and right front sections of each room to support presentations, video conferencing, and AV source viewing. GST will also provide behind-display mounting solutions to house AV components in a clean and serviceable manner.

The primary AV equipment location shall be behind the left display in Room 300B, which will serve as the primary room during combined-room operation. Equipment mounted at this location may include the Microsoft Teams Room UC engine, AV-over-IP encoders/decoders, wireless presentation equipment, amplifier, audio DSP, control

processor, and managed network switch. Room 300A will coordinate through the shared control processor for integrated combined-room and separate-room operation.

Featured Products

- Two (2) ea. 98" Commercial 4K UHD Displays per room; total = Four (4)
- Two (2) ea. TV Wall Mounts per room; total = Four (4)
- One (1) ea. Behind-Display Storage System as required per room; total = Two (2)
- One (1) ea. UC Engine Mounting Accessory as required per room; total = Two (2)
- One (1) ea. Component Storage Plate per room; total = Two (2)
- Behind-display mounting hardware and accessories as required; total = As Required

VIDEOCONFERENCE SYSTEM

Each room will include a Microsoft Teams Room system to provide a native Microsoft Teams Rooms experience. Each system will include a UC engine, touch controller, and integrated camera system to support video conferencing and room collaboration.

A grommet-style connectivity solution will be provided at each lectern to support wired laptop connectivity, display integration, BYOD use, and content sharing.

Each room will also include an automated camera system consisting of a rear-mounted presenter camera and front-mounted audience cameras. The rear presenter camera will support speaker tracking, auto-framing, and intelligent presenter coverage.

Featured Products **Cancel**

- One (1) ea. Microsoft Teams Room System per room; total = Two (2)
- One (1) ea. 10" Touch Screen Controller Wall mounted; total = Two (2)
- One (1) ea. Automated Camera System per room; total = Two (2)
- Two (2) ea. Presenter Camera ceiling-mounted at the rear of each room (300A & 300B); total = Two (2)
- Two (1) ea. Audience Cameras mounted at the front wall of each room above the left and right displays(300A & 300B); total = Four (4)

VIDEO DISTRIBUTION

GST will provide and install an AV-over-IP video distribution system to support wired and wireless content sharing throughout Rooms 300A and 300B. The system will include wireless presentation gateways at the lecterns, AV-over-IP encoders for local sources, and AV-over-IP decoders behind each display.

The system will allow users to share content from laptops and mobile devices, route sources to the appropriate displays, and support both separate-room and combined-room operating modes.

Featured Products

- One (1) ea. Wireless Presentation Gateway with adapter/dongle and cradle at each lectern; total = Two (2)
- One (1) ea. HDMI, USB-C, USB-A, and AC power connectivity location at each lectern; total = Two (2)
- One (1) ea. HDMI AV-over-IP Decoder behind each display; total = Four (4)
- One (1) ea. 22 " Confidence Monitor with articulating mount at each lectern; total= Two (2)
- One (1) ea. HDMI AV-over-IP Encoder mounted under each lectern
- One (1) ea. HDMI AV-over-IP Decoder mounted under each lectern; total = Two (2)
- One (1) ea. HDMI AV-over-IP Encoder wall plate at the front wall of each room; total = Two (2)
- AV-over-IP encoders/decoders as required for laptop, UC engine, wireless presentation, and system source integration; total = As Required

CONTROL SYSTEM

GST will install and program a control processor with customized control logic to automate operation of the AV systems in Rooms 300A and 300B. A wall partition sensor will detect whether the operable wall is open or closed and automatically support Combined Mode and Separate Mode operation.

When operating in Combined Mode, Room 300B shall serve as the primary conferencing and control room. Room 300A will coordinate through the shared control processor, and the touch panel interface will include manual override options for Combined Mode or Separate Mode operation as required.

Featured Products

- One (1) ea. Control Processor; total = One (1)
- One (1) ea. 10" Wall-Mounted Touch Screen Controller at each room entrance; total = Two (2)
- One (1) ea. Wall Partition Sensor; total = One (1)

AUDIO SYSTEM

GST will provide and install a complete audio system for Rooms 300A and 300B, including in-ceiling loudspeakers, amplifiers, DSP processing with AEC and network audio, wireless microphones, lectern microphones, and ceiling array microphones.

The audio system will support speech reinforcement, conferencing audio, program audio routing, and combined-room and separate-room operation. System control will be available through the room touch panels.

Featured Products

- Twelve (12) ea. In-Ceiling Speakers per room; total = Twenty-Four (24)
- One (1) ea. Audio Amplifier per room; total = Two (2)

- One (1) ea. Audio-over-IP Converter per room for DSP connection and audio processing; total = Two (2)
- One (1) ea. DSP Digital Matrix Processor per room; total = Two (2)
- Two (2) ea. Ceiling-Mounted Access Point Transceiver per room; total = Four (4)
- Two (2) ea. Handheld Microphone per room; total = Two (4)
- Two (2) ea. Bodypack Transmitter with Lavalier Microphone per room; total = Two (4)
- Fifteen (15) ea. 10" Gooseneck Microphone with desk base; total = Two (30)
- Two (2) ea. Ceiling Array Microphones per room; total = Four (4)

LECTERNS

GST will furnish and install one new lectern for each room. Each lectern will include an integrated equipment area, gooseneck microphone with desk base, and user-accessible connectivity for HDMI, USB-C, and AC power.

The lectern finish shall be reviewed and approved by the client prior to order placement.

Featured Products

- One (1) ea. Lectern with casters per room; total = Two (2)
- One (1) ea. User connectivity set for HDMI, USB-C, and power per lectern; total = Two (2)
- One (1) ea. 15" Gooseneck Microphone with wireless desk base at each lectern; total = Two (2)

NETWORK

GST will furnish and install managed PoE network switches to support the AV network and provide PoE connectivity for connected AV devices. The network switches will support AV-over-IP encoders/decoders, control devices, UC equipment, and related AV network components for Rooms 300A and 300B.

Each network switch will be mounted behind the designated display location together with the associated AV and control equipment. Final network configuration, VLAN requirements, firewall access, and connection to county network resources shall be coordinated with SB County IT.

Featured Products

- One (1) ea. Managed PoE Network Switch per room; total = Two (2)

OWNER-FURNISHED EQUIPMENT (OFE)

There are no Owner-Furnished Equipment (OFE) hardware items included in this proposal. All hardware required for the proposed AV system shall be furnished by GST unless otherwise noted.

Customer shall remain responsible for providing any required software licenses, Microsoft Teams Room accounts, user login credentials, network access, VLAN/firewall coordination, and platform access required for system

configuration, testing, and commissioning.

ELECTRICAL

Unless specifically included within GST's scope, all required AC power, conduit, pathways, backing, blocking, and electrical infrastructure shall be provided by SB County's Electrical Contractor.

GST RESPONSIBILITIES

- Furnish, install, program, test, and commission the proposed AV system for Rooms 300A and 300B
- Coordinate and configure system integration for video conferencing, AV routing, room modes, control, and audio functionality
- Provide cable dressing, labeling, system testing, and final verification
- Coordinate final device locations, control interface layout, and operational workflow with the customer during installation and commissioning
- Provide an end-user demonstration upon system completion

CLIENT / GC / EC RESPONSIBILITIES

- Provide required AC power, conduit, pathways, backing, blocking, and structural support prior to GST installation
- Provide required network access, VLAN/firewall coordination, Teams Room licensing, login credentials, and platform access for testing and commissioning
- Confirm final display, camera, lectern, control, and equipment mounting locations prior to installation
- Provide required software licenses, user accounts, and platform access not specifically included in GST's scope
- Complete required site preparation before GST installation activities

ASSUMPTIONS

- The new electrical circuits have sufficient capacity to power the new displays, lecterns, behind-display AV components, and AV equipment
- Required power, data, pathways, backing, blocking, and mounting conditions will be completed prior to GST installation activities
- Final display, camera, lectern, microphone, and control locations are subject to field verification and customer approval
- SB County will provide Teams Room licensing, login credentials, and any required network or platform

access for testing and commissioning

- Combined-room and separate-room operation will be coordinated with the customer during control system programming

SITE CONDITIONS

GST notes the following site conditions:

- SB County GC/EC shall perform electrical work and conduit installation as needed
- SB County IT shall coordinate network/VLAN/firewall requirements as needed
- Final installation locations are subject to field verification and customer approval

TRAINING

GST will provide a single training session up to one hour for end users and information technology (IT) staff. Any additional training may require additional costs and fees. GST will review basic system functionality and operations. This will include demonstrations of features and settings. This training does not include in-depth training on hardware, software, or applications. This training does not cover any customer provided equipment, software, or applications. Any additional training or knowledge transfer requested by the Client may require training to be provided by the manufacturer. GST will also provide all user manuals and manufacturer training materials as the project deliverables. A GST Technician or Engineer with system expertise will conduct this training.

DELIVERABLES

After completion of the project, GST will deliver the following items, subject to system design.

Deliverables:

- As-built Drawing/ Connection Diagram
- Equipment Owner's Manuals (included in the box)
- Equipment Warranty Information ((included in the box)

The items noted above are required for any future changes, updates, upgrades, repairs, and necessary maintenance. GST will not provide any non-related documents beyond what has been stated in the deliverables above. GST will NOT provide any software or software training along with deliverables; reach out to your GST account representative to reflect any additional AV professional services that you may require.

Note: availability of deliverables depends on system design and complexity.

PROJECT PARAMETERS

Other Project Notes

- Project Timeline
 - Project completion date to be determined by the Client and GST.
- Prevailing Wage rate used. If the project is not deemed to be Prevailing Wage, please provide project information to GST.

GST Installation Methodology

- GST will install the listed equipment based on industry best practices and manufacturer's instructions.
- All existing equipment that is not to be repurposed will be de-installed and removed. GST is not responsible for the functionality and conditions of the existing equipment prior-to and after GST's de-installation and removal.
- All wiring will be dressed, terminated, and labeled. If Client has specific labeling schematics, this must be provided prior to GST starting the project.

Project Timeline

This proposed project timeline will be defined and finalized when a GST Project Manager is assigned to your project. The GST Project Manager will oversee the GST installation team and client communication during the project. A GST Team Lead will be assigned to oversee the installation work and ensure that the systems are installed according to the design.

- Project Kickoff – project documents have been reviewed and finalized.
- Engineering – GST Engineers will design and verify that the AV system design meets the functional criteria
- Procurement Phase – GST procures and stages the products for this project. GST may pre-assemble and fabricate prior to site installation.
- Site Checks & Verification – GST
- Onsite Installation – GST team will install AV equipment.
- Control System Configuration & Programming – GST Programmers will program and configure the control system.
- Rack Systems
- Acceptance Testing & Review – After all AV systems are installed and programmed, GST will perform testing and adjustments to ensure the solution meets the established project criteria and functionality.
- Project Sign-off – GST will receive customer acceptance and sign-off on the project.
- Project Submittals – Upon project sign-off, GST will submit final documentation. This includes as-built drawings, signal flows, software, and IP addressing schedule.

EQUIPMENT LEAD TIMES

- AV furniture: typically 6-8 weeks after client approves and/or signs off on furnish and specified details
- AV product: typically 12-18 weeks after PO has been provided by client
- GST assigned PM will provide an implementation schedule pending all project needs

ASSUMPTIONS

Please note that some assumptions may not apply to this project

- Existing structures can support the weight of specified products, such as wall or ceiling mounted devices stated within GST Scope of Work.
- Existing items to be reused or repurposed are in working condition, the client is responsible for all repairs or services.
- Unless specified in the SOW, Client is responsible for all high voltage power placements and locations for all AV needs. GST PM will coordinate with all necessary requirements.
- Site end-users and location(s) are aware of solutions that provide "client responsibility to engage others".
- Client acknowledges GST does not fabricate, create, make, design and/or mass-produce the products recommended.
- Client understands the responsibility of manufacturer policies, warranty, and services.
- GST will be allowed to change or remove suggested products due to unforeseen events; products will be replaced as equally to uphold GST SOW and end-results.

- Any delays or interruptions from the Client or location can result with additional cost to redeploy technical staff to complete the project.
- GST assumes that all new cable pathway(s) are free and clear of debris and structure obstacles.
- Period of Performance ("POP") will be based around product availability and site readiness.

EXCLUSIONS

- No other items, professional services, products, or system functions will be provided beyond GST written Scope of Work.
- GST is not responsible for licensing of any UC Platforms. i.e., Skype, Microsoft Teams, Zoom, etc.
- Network concerns, issues or placing items on client's network will not be provided unless noted in the Scope of Work.
- Unless specified in the SOW, no painting and patching will be provided by GST.
- Unless specified in the SOW, no power outlets or circuits will be provided at this time.
- Existing items to be repurposed or reused must be in working condition.
- All custom A/V furniture or items are not returnable or exchangeable after client approval.
- GST is not liable nor responsible for incidental damage from removing existing ceiling tiles of existing products. However, GST will proceed with extreme caution.
- GST does not uphold manufacturer warranties, although GST can provide extended maintenance agreements and/or time and materials (T&M) services to maintain system components.

CUSTOMER REQUIREMENTS

- Coordinate the preparation of any hardware and/or software that is not included for this project. Ensure that existing hardware is fully functional and software/firmware is updated.
- Assure that the environment is 100% ready. If the environment is not 100% ready the scheduling of the implementation will not be finalized until it is.
- Customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite engineering services. If less than 24 hours is given the customer will be charged a half day of GST's engineers time at \$175/hr.
- Coordinate service deployment on third-party maintained hardware/software (if applicable).
- Assign a designated person from the Customer's staff who, on behalf of the Customer will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
- Ensure that all hardware, firmware, and software that the GST engineer will need in order to deliver this service are available.
- Allow GST full and unrestricted access to all locations where the service is to be delivered.
- Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc. that is required.
- Be responsible for all data backup and restore operations
- Provide one point-of-contact that will finalize decisions during the project. Provide necessary documentations, paperwork, schematics, line drawings, and information for GST to complete the project. Any delays in providing the necessary project documentation will delay the project.

EXHIBIT A

SOW for Project No. 2 – Conference Room 151 – 1st Floor

GST SOLUTION PROPOSAL

GST STATEMENT OF WORK:

OP189220 Conference Room 151- 1st Floor

County of San Bernardino - Probation

Jose Ibarra

Jose.Ibarra@prob.sbcounty.gov

Quote # 169549

Version 4

Wednesday, June 10, 2026

Golden Star Technology

Jermaine Bryant

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OP189220 Conference Room 151- 1st Floor

Prepared by:

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County of San Bernardino - Probation

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San Bernardino, CA 92415

Quote Information:

Quote #: 169549

Version: 4

Quote Date: 06/10/2026

Expiration Date: 07/23/2026

Golden Star Technology

COMPANY OVERVIEW

Founded in 1985, Golden Star Technology (GST) is a leading provider of Information Technology (IT) and Audio Visual (AV) solution services throughout the technology integration industry. GST is highly versatile, offering a broad array of end-to-end AV solutions including system design, hardware procurement, programming and professional low voltage cabling services. With over 65 years of combined experience, GST's AV staff is trained and certified by leading equipment manufacturers. Our staff adhere to AVIXA's code of ethics and conduct Best Practices while maintaining their continued education through a variety of manufacturer training programs.

GST personnel's certifications include:

- Extron: EAVA, ECS, ECP, EDSP, XTP-E, and XTP-T
- AVIXA: CTS, CTS-I, and CTS-D
- Crestron: DMC-T-4K, DMC-D-4K, and DMC-E-4K

If additional information pertaining to partnerships and certifications, please reach out to your sales account representative for assistance.

AV - Proposed Services

SUMMARY

The County of San Bernardino – Probation has requested assistance in designing and installing an audio-visual (AV) solution under the PW rate. The project scope includes the implementation of AV equipment for the 1st Floor Room 151, featuring new wall-mounted TV displays, Video Conferencing System, Audio and Video Distribution System, and AV control system. All professional services will encompass the specified equipment listed below, along with cabling, connections, installation, and configuration. Please review the assumptions and exclusions outlined in the detailed scope of work, which consolidates information from emails, answered questions, site visits, and relevant system component requirements. GST appreciates the opportunity to provide this design and solution for your organization.

Place of Performance

1st Floor Room 151
862 E. Hospitality Lane
San Bernardino, CA 92408

SCOPE OF WORK - 1ST FLOOR ROOM 151

ROOM 151

AUDIOVISUAL SYSTEM SCOPE OF WORK

ROOM DESCRIPTION / FUNCTIONALITY

Golden Star Technology, Inc. (GST) shall furnish, install, integrate, program, configure, test, and commission a complete audiovisual system for Room 151. The integrated AV solution is intended to support video conferencing, presentation distribution, professional audio reinforcement, broadcast production, live streaming, session recording, camera automation, and centralized room control.

The proposed system shall include front-of-room commercial displays, a Panasonic PTZ camera system, Microsoft Teams Room integration, AV-over-IP video distribution, professional audio DSP and microphone systems, broadcast production equipment, operator monitoring displays, audience confidence monitoring devices, a lectern, AV equipment rack, and a dedicated AV network infrastructure.

The completed system shall allow users and operators to:

- Conduct Microsoft Teams meetings and hybrid presentations
- Route presentation content to all room displays
- Control and recall PTZ camera presets
- Switch between multiple camera sources
- Monitor live video feeds and production sources
- Record and stream meetings and presentations
- Route selected broadcast camera feeds into the Microsoft Teams Room system
- Manage room AV functionality through centralized touch panel controls

DISPLAY SYSTEM

GST shall furnish and install three (3) 98-inch commercial-grade 4K UHD displays mounted at the front wall of Room 151. Displays shall be positioned in left, center, and right orientations to support room presentation, distributed content viewing, and video conferencing.

GST shall provide and install required display backing and mounting support as necessary for secure installation of the wall-mounted displays. AV-over-IP decoder devices and related display-side AV equipment shall be mounted behind or adjacent to the displays where applicable.

Featured Products

- Three (3) 98" Commercial 4K UHD Displays
- Three (3) Display Wall Mounts

GST Responsibilities

- Furnish and install required display mounting hardware and backing support as required.
- Install and secure commercial displays.
- Install display-side AV-over-IP decoder equipment.
- Terminate and test all display signal connections.
- Verify display operation, routing functionality, and overall system performance.

Client Responsibilities

- Provide dedicated AC power at each display location.
- Provide required conduit, pathways, structural backing, and wall reinforcement as required.

CAMERA SYSTEM

GST shall furnish and install a Panasonic PTZ camera system consisting of five (5) PTZ cameras and one (1) PTZ camera controller.

The camera system shall support live video conferencing, presentation capture, streaming, recording, and broadcast production workflows.

Four (4) PTZ cameras shall be ceiling-mounted throughout the room to capture presenter, audience, and wide-room viewing angles. One (1) PTZ camera shall be mounted above the center display to provide front-facing presenter and participant video capture.

The PTZ camera controller shall allow operators to select camera views, recall preset positions, and manually adjust pan, tilt, and zoom functionality.

Featured Products

- One (1) Panasonic AW-RP60GJ5 PTZ Camera Controller

- Five (5) Panasonic AW-UE20WP PTZ Cameras
- Four (4) Ceiling-Mounted PTZ Cameras
- One (1) Front Wall PTZ Camera Mounted Above Center Display

GST Responsibilities

- Furnish and install PTZ cameras and controller hardware.
- Configure camera network communication and control.
- Configure camera presets and basic automation functionality.
- Integrate camera feeds into the broadcast and conferencing systems.
- Test camera control, preset recall, and video routing functionality.

Client Responsibilities

- Provide AC power and/or network pathways for all camera locations.
- Provide conduit and cable pathways as required.

VIDEO CONFERENCING SYSTEM

GST shall furnish and integrate a Microsoft Teams Room video conferencing system for Room 151.

The Teams Room system shall include a Teams Room compute appliance, conferencing interface, and integration with the room broadcast video system such that the selected camera/program feed may be utilized as the active Teams camera source.

The lectern shall provide wired connectivity for laptop presentation and BYOD content sharing.

The Teams Room system shall support:

- Microsoft Teams meeting participation
- Room audio integration
- Camera integration
- Presentation content sharing
- AV routing integration
- Broadcast feed integration

Featured Products

- One (1) Microsoft Teams Room Integrator Kit
- One (1) 10" Touch Screen Controller at the wall
- One (1) 22" Confidence Monitor at the Lectern with Articulating Arm

- BYOD and Presentation Connectivity at Lectern

GST Responsibilities

- Coordinate AV system integration with the SB County Microsoft Teams environment.
- Configure Teams Room hardware provided by GST.
- Configure AV routing and camera integration for Teams operation.
- Perform required firmware, software, and device configuration.
- Test Teams audio, video, camera, and content sharing functionality.

Client Responsibilities

- Provide Microsoft Teams Room licenses and account credentials.
- Provide access to the County Teams platform for testing and commissioning.
- Provide required network approvals, firewall access, and IT coordination.

VIDEO DISTRIBUTION SYSTEM

GST shall furnish and install an AV-over-IP video distribution system to support room presentation routing, wireless presentation, broadcast integration, display routing, and conferencing integration.

The AV-over-IP system shall include encoders and decoders to distribute video signals between room sources, front displays, broadcast systems, operator monitoring displays, and the Microsoft Teams Room platform.

A wireless presentation gateway shall be installed at the lectern to support wireless content sharing from laptops and mobile devices.

The lectern shall also include wired user connectivity for direct laptop presentation.

Featured Products

- One (1) Wireless Presentation Gateway with Adapter/Dongle and Charging Cradle
- HDMI, USB-C, USB-A, and AC Power Connectivity at Lectern
- AV-over-IP Encoders and Decoders
- One (1) HDMI AV-over-IP Encoder Mounted Below Lectern
- AV-over-IP Decoders at Front Displays
- Rack-Mounted AV-over-IP Routing Equipment

GST Responsibilities

- Furnish and configure AV-over-IP distribution hardware.
- Configure source routing to displays, Teams Room systems, and broadcast destinations.

- Configure wireless presentation functionality.
- Test wired and wireless presentation operation.
- Verify AV routing and display functionality.

Client Responsibilities

- Provide network coordination and approvals as required.
- Provide conduit and pathways between lectern, rack, displays, and camera locations.

CONTROL SYSTEM

GST shall furnish, program, and commission a centralized AV control system for Room 151.

The control system shall provide user interface functionality for:

- System power control
- Display control
- Source selection and routing
- Audio level adjustment
- Camera preset recall
- Broadcast source control
- AV system operation and monitoring

A 10-inch touch screen controller shall be mounted near the room entrance for general room control.

A separate 10-inch touch panel located at the lectern shall support Teams Room and presentation operation.

A 22-inch touch display with graphics engine shall be installed in the IT work room and shall serve as the operator interface for AV routing, source monitoring, and broadcast system operation.

Featured Products

- One (1) Control Processor
- One (1) 10" Wall-Mounted Touch Panel
- One (1) 10" Lectern Touch Panel
- One (1) 22" Operator Touch Display with Graphics Engine

GST Responsibilities

- Furnish and install control system hardware.
- Program room control functionality.

- Configure camera preset and routing controls.
- Integrate audio DSP control functions.
- Perform control system testing and commissioning.

AUDIO SYSTEM

GST shall furnish and install a complete professional audio system for Room 151, including speakers, amplifiers, DSP processing, wireless microphones, lectern microphones, and ceiling array microphones.

The audio system shall support:

- Speech reinforcement
- Microsoft Teams conferencing audio
- Program audio playback
- Broadcast audio integration
- Presenter and audience microphone pickup

Featured Products

- Twenty (20) In-Ceiling Speakers
- One (1) Audio Amplifier
- One (1) Audio-over-IP Interface
- One (1) DSP Digital Signal Processor with AEC
- One (1) Ceiling-Mounted Wireless Access Point Transceiver
- Two (2) Handheld Wireless Microphone
- Two (2) Wireless Lavalier Microphone System
- One (1) 15" Gooseneck Lectern Microphone
- Three (3) 10" Gooseneck Table Microphones

GST Responsibilities

- Furnish and install all audio system components.
- Configure DSP routing, AEC processing, and microphone routing.
- Configure conferencing and program audio functionality.
- Tune audio system for room coverage and intelligibility.
- Test audio system operation and performance.

Client GC/EC Responsibilities

- Provide ceiling access and pathways as required.
- Provide required AC power for audio equipment locations.

BROADCAST SYSTEM

GST shall furnish and integrate a broadcast production system to support camera switching, streaming, recording, monitoring, and conferencing integration.

The broadcast production switcher shall serve as the primary camera and source switching platform for room production operations.

The system shall allow operators to:

- Select active camera sources
- Route selected camera feeds to streaming and recording systems
- Route selected camera feeds into Microsoft Teams meetings
- Monitor preview and program outputs
- Record and stream live sessions

An SDI-to-USB interface shall allow the selected program feed to be utilized as the active camera source within the Teams Room system.

Featured Products

- One (1) HD Production Switcher
- One (1) Broadcast Micro Panel
- One (1) Streaming and Recording Appliance
- One (1) HyperDeck Studio HD Plus
- One (1) SDI-to-USB 3 Interface
- Two (2) Mini Converter UpDownCross HD Units

GST Responsibilities

- Furnish and integrate broadcast switching equipment.
- Configure streaming and recording workflows.
- Configure routing between cameras, switcher, recorder, monitoring systems, and Teams Room systems.
- Test broadcast routing, recording, and streaming functionality.

Client Responsibilities

- Provide streaming platform credentials and licensing.
- Provide network access and IT approvals for streaming platforms.
- Provide streaming destination information as required.

MONITORS - AV WORK ROOM

GST shall furnish and install operator monitoring displays within the IT AV Work Room.

The primary monitoring display shall provide Multiview monitoring for camera sources, preview, program outputs, and broadcast monitoring windows.

A secondary desktop monitor shall support production control software, streaming interfaces, and general broadcast workstation operation.

Featured Products

- One (1) 55" Commercial Display with Articulating Mount
- One (1) 24" Desktop Monitor
- One (1) Owner-Furnished Equipment Monitor Provided by SB County

GST Responsibilities

- Furnish and install monitoring displays.
- Integrate monitoring displays with production systems.
- Configure Multiview monitoring functionality.
- Test monitoring and operator workflows.

IPAD CONFIDENCE MONITORING SYSTEM

GST shall furnish fourteen (14) Apple iPad 11-inch tablets for audience confidence monitoring during meetings, presentations, and live events.

The iPads shall be used to preview streamed video content utilizing customer-provided software applications such as VLC or equivalent streaming software.

GST shall also furnish and install one (1) wall-mounted charging and storage station for centralized charging and device storage.

Featured Products

- Fourteen (14) Apple iPad 11" Tablets
- One (1) Wall-Mounted Charging Station

GST Responsibilities

- Furnish iPads and charging station.
- Install charging/storage station.
- Coordinate basic charging and storage functionality.

Client Responsibilities

- Provide and maintain all iPad applications and software.
- Provide streaming software licensing and configuration.
- Provide user account management and MDM configuration.

AV FURNITURE AND STORAGE

AV EQUIPMENT RACK

GST shall furnish and install one (1) AV equipment rack within the IT work room.

The rack shall house rack-mounted AV components including:

- Audio amplifiers
- DSP processors
- AV-over-IP equipment
- Control processors
- Broadcast equipment
- Network equipment
- Supporting AV hardware

The rack shall include shelves, cable management, cooling, blank panels, power distribution, and utility accessories.

Featured Products

- One (1) 44RU AV Equipment Rack with Casters
- Rack Shelves and Cable Management Accessories
- Power Distribution Unit
- Cooling Fan Assembly
- Utility Drawer and Blank Panels

GST Responsibilities

- Furnish and install AV rack.

- Rack, dress, terminate, and label system cabling.
- Mount and integrate AV equipment.
- Provide rack power distribution accessories.

LECTERN

GST shall furnish and install one (1) lectern with flat work surface and integrated AV connectivity.

The lectern shall include:

- Laptop workspace
- Integrated user connectivity
- Wireless microphone base location
- HDMI, USB-C, USB-A, and AC power connectivity
- Integrated touch panel location

Final lectern finish and color selections shall be coordinated with and approved by the client prior to procurement.

Featured Products

- One (1) Lectern with Flat Work Surface (Approx. 32"W x 23"D x 46"H)
- Duplex Power Outlet with USB Charging
- Microphone Mount Opening
- Cable Grommet
- Locking Casters
- One (1) 10" Touch Panel

GST Responsibilities

- Furnish and install lectern.
- Integrate lectern AV connectivity.
- Coordinate final finish selection with client.

NETWORK SYSTEM

GST shall furnish and configure a managed AV network switch to support the isolated AV network infrastructure.

The AV network shall support:

- AV-over-IP video distribution

- PTZ camera communication
- Audio DSP communication
- Control system communication
- PoE device support

GST shall configure network addressing, VLAN coordination, and AV device communication as required for system functionality.

The AV network shall remain isolated from the County enterprise network unless otherwise directed and approved by SB County IT.

Featured Products

- One (1) 48-Port Managed Network Switch

GST Responsibilities

- Furnish and configure AV network switch.
- Configure AV VLAN and network communication.
- Configure IP addressing for AV devices.
- Coordinate network requirements with client IT staff.

Client Responsibilities

- Provide VLAN information and IP address ranges.
- Provide IT approvals and coordination.
- Confirm network isolation or enterprise network integration requirements.

ELECTRICAL REQUIREMENTS

Unless otherwise specified, all required AC power, branch circuits, electrical outlets, conduit, and related electrical infrastructure shall be provided by SB County or the County's Electrical Contractor.

Client Responsibilities

- Provide dedicated AC power for displays, lectern, AV rack, monitoring displays, cameras, and all AV equipment locations.
- Provide conduit, pathways, floor boxes, and wall boxes as required.
- Provide electrical infrastructure necessary to support all AV systems.

ASSUMPTIONS

- SB County or the County's Electrical Contractor shall provide all required AC power and electrical

infrastructure.

- Electrical systems shall provide adequate capacity for all AV equipment loads.
- SB County shall provide Microsoft Teams Room licenses, credentials, and platform access.
- SB County shall provide all required streaming platform credentials and licensing.
- SB County shall provide and maintain all customer-selected iPad software, applications, and MDM management.
- GST assumes all required conduit, pathways, structural support, backing, and blocking shall be completed prior to AV installation.
- GST assumes the AV network shall operate on an isolated AV VLAN unless otherwise directed by SB County IT.

SITE CONDITIONS

GST notes the following project conditions and coordination requirements:

- SB County GC/EC shall perform required electrical work and conduit installation.
- Final display, camera, lectern, rack, and monitor locations shall be coordinated with the client prior to installation.
- Wall and ceiling mounting conditions shall be field verified prior to installation.
- Any specialty structural reinforcement or building modifications not specifically identified within this scope shall be reviewed and approved prior to installation.
- Installation scheduling shall be coordinated with SB County to minimize disruption to facility operations.

TRAINING

GST will provide a single training session up to one hour for end users and information technology (IT) staff. Any additional training may require additional costs and fees. GST will review basic system functionality and operations. This will include demonstrations of features and settings. This training does not include in-depth training on hardware, software, or applications. This training does not cover any customer provided equipment, software, or applications. Any additional training or knowledge transfer requested by the Client may require training to be provided by the manufacturer. GST will also provide all user manuals and manufacturer training materials as the project deliverables. A GST Technician or Engineer with system expertise will conduct this training.

DELIVERABLES

After completion of the project, GST will deliver the following items, subject to system design.

Deliverables:

- As-built Drawing/ Connection Diagram
- Equipment Owner's Manuals (included in the box)
- Equipment Warranty Information ((included in the box)

The items noted above are required for any future changes, updates, upgrades, repairs, and necessary maintenance. GST will not provide any non-related documents beyond what has been stated in the deliverables above. GST will NOT provide any software or software training along with deliverables; reach out to your GST

account representative to reflect any additional AV professional services that you may require.

Note: availability of deliverables depends on system design and complexity.

PROJECT PARAMETERS

Other Project Notes

- Project Timeline
 - Project completion date to be determined by the Client and GST.
- Prevailing Wage rate used. If the project is not deemed to be Prevailing Wage, please provide project information to GST.

GST Installation Methodology

- GST will install the listed equipment based on industry best practices and manufacturer's instructions.
- All existing equipment that is not to be repurposed will be de-installed and removed. GST is not responsible for the functionality and conditions of the existing equipment prior-to and after GST's de-installation and removal.
- All wiring will be dressed, terminated, and labeled. If Client has specific labeling schematics, this must be provided prior to GST starting the project.

Project Timeline

This proposed project timeline will be defined and finalized when a GST Project Manager is assigned to your project. The GST Project Manager will oversee the GST installation team and client communication during the project. A GST Team Lead will be assigned to oversee the installation work and ensure that the systems are installed according to the design.

- Project Kickoff – project documents have been reviewed and finalized.
- Engineering – GST Engineers will design and verify that the AV system design meets the functional criteria
- Procurement Phase – GST procures and stages the products for this project. GST may pre-assemble and fabricate prior to site installation.
- Site Checks & Verification – GST
- Onsite Installation – GST team will install AV equipment.
- Control System Configuration & Programming – GST Programmers will program and configure the control system.
- Rack Systems
- Acceptance Testing & Review – After all AV systems are installed and programmed, GST will perform testing and adjustments to ensure the solution meets the established project criteria and functionality.
- Project Sign-off – GST will receive customer acceptance and sign-off on the project.
- Project Submittals – Upon project sign-off, GST will submit final documentation. This includes as-built drawings, signal flows, software, and IP addressing schedule.

EQUIPMENT LEAD TIMES

- AV furniture: typically 6-8 weeks after client approves and/or signs off on furnish and specified details
- AV product: typically 12-18 weeks after PO has been provided by client
- GST assigned PM will provide an implementation schedule pending all project needs

ASSUMPTIONS

Please note that some assumptions may not apply to this project

- Existing structures can support the weight of specified products, such as wall or ceiling mounted devices stated within GST Scope of Work.
- Existing items to be reused or repurposed are in working condition, the client is responsible for all repairs or services.
- Unless specified in the SOW, Client is responsible for all high voltage power placements and locations for all AV needs. GST PM will coordinate with all necessary requirements.
- Site end-users and location(s) are aware of solutions that provide "client responsibility to engage others".
- Client acknowledges GST does not fabricate, create, make, design and/or mass-produce the products recommended.
- Client understands the responsibility of manufacturer policies, warranty, and services.
- GST will be allowed to change or remove suggested products due to unforeseen events; products will be replaced as equally to uphold GST SOW and end-results.
- Any delays or interruptions from the Client or location can result with additional cost to redeploy technical staff to complete the project.
- GST assumes that all new cable pathway(s) are free and clear of debris and structure obstacles.
- Period of Performance ("POP") will be based around product availability and site readiness.

EXCLUSIONS

- No other items, professional services, products, or system functions will be provided beyond GST written Scope of Work.
- GST is not responsible for licensing of any UC Platforms. i.e., Skype, Microsoft Teams, Zoom, etc.
- Network concerns, issues or placing items on client's network will not be provided unless noted in the Scope of Work.
- Unless specified in the SOW, no painting and patching will be provided by GST.
- Unless specified in the SOW, no power outlets or circuits will be provided at this time.
- Existing items to be repurposed or reused must be in working condition.
- All custom A/V furniture or items are not returnable or exchangeable after client approval.
- GST is not liable nor responsible for incidental damage from removing existing ceiling tiles of existing products. However, GST will proceed with extreme caution.
- GST does not uphold manufacturer warranties, although GST can provide extended maintenance agreements and/or time and materials (T&M) services to maintain system components.

CUSTOMER REQUIREMENTS

- Coordinate the preparation of any hardware and/or software that is not included for this project. Ensure that existing hardware is fully functional and software/firmware is updated.
 - Assure that the environment is 100% ready. If the environment is not 100% ready the scheduling of the implementation will not be finalized until it is.
 - Customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite engineering services. If less than 24 hours is given the customer will be charged a half day of GST's engineers time at \$175/hr.
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 - Assign a designated person from the Customer's staff who, on behalf of the Customer will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
 - Ensure that all hardware, firmware, and software that the GST engineer will need in order to deliver this service are available.
 - Allow GST full and unrestricted access to all locations where the service is to be delivered.
-
- Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc. that is required.
 - Be responsible for all data backup and restore operations
 - Provide one point-of-contact that will finalize decisions during the project. Provide necessary documentations, paperwork, schematics, line drawings, and information for GST to complete the project. Any delays in providing the necessary project documentation will delay the project.

EXHIBIT A

SOW for Project No. 3 – AV Training Center Rancho

GST SOLUTION PROPOSAL

GST STATEMENT OF WORK:

OP196016- AV Training Center Rancho

County of San Bernardino - Probation

Jose Ibarra

Jose.Ibarra@prob.sbcounty.gov

Quote # 174474

Version 3

Thursday, June 11, 2026

Golden Star Technology

Jermaine Bryant

Email: jbryant@gstinc.com

Phone: (562) 345-8703

12881 166th Street

Cerritos, CA 90703

OP196016- AV Training Center Rancho

Prepared by:

Golden Star Technology

Jermaine Bryant
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(562) 345-8703

Prepared for:

County of San Bernardino - Probation

Jose Ibarra
Jose.Ibarra@prob.sbcounty.gov

268 W. Hospitality Ln. 4th Floor

San Bernardino, CA 92415

Quote Information:

Quote #: 174474

Version: 3

Quote Date: 06/10/2026

Expiration Date: 07/23/2026



Golden Star Technology

COMPANY OVERVIEW

Founded in 1985, Golden Star Technology (GST) is a leading provider of Information Technology (IT) and Audio Visual (AV) solution services throughout the technology integration industry. GST is highly versatile, offering a broad array of end-to-end AV solutions including system design, hardware procurement, programming and professional low voltage cabling services. With over 65 years of combined experience, GST's AV staff is trained and certified by leading equipment manufacturers. Our staff adhere to AVIXA's code of ethics and conduct Best Practices while maintaining their continued education through a variety of manufacturer training programs.

GST personnel's certifications include:

- Extron: EAVA, ECS, ECP, EDSP, XTP-E, and XTP-T
- AVIXA: CTS, CTS-I, and CTS-D
- Crestron: DMC-T-4K, DMC-D-4K, and DMC-E-4K

If additional information pertaining to partnerships and certifications, please reach out to your sales account representative for assistance.

AV - Proposed Services

SUMMARY

The County of San Bernardino – Probation has requested assistance in designing and installing an audio-visual (AV) solution under the PW rate. The project scope includes the implementation of AV equipment for the Training Room (Room 1 & 2 Divisible Rooms), featuring new wall-mounted TV displays, Video Conferencing System, Audio and Video Distribution System, and AV control system. All professional services will encompass the specified equipment listed below, along with cabling, connections, installation, and configuration. Please review the assumptions and exclusions outlined in the detailed scope of work, which consolidates information from emails, answered questions, site visits, and relevant system component requirements. GST appreciates the opportunity to provide this design and solution for your organization.

Place of Performance
Training Room RC
9478 Etiwanda Ave,
Rancho Cucamonga,
CA 91739

SCOPE OF WORK - TRAINING ROOM RC

ROOM DESCRIPTION / FUNCTIONALITY

TRAINING CENTER — ROOM 1 / ROOM 2

GST will furnish, install, integrate, program, test, and commission a complete audiovisual system for the Training Center, configured as a divisible room with Room 1 and Room 2.

The system will support video conferencing, AV distribution, wired and wireless presentation, camera coverage, broadcast/production operation, audio reinforcement, centralized control, and managed AV networking for both separate-room and combined-room operation.

The system will include new commercial displays, large-format mobile displays, Microsoft Teams Room systems, PTZ cameras, broadcast/production switching, AV-over-IP source routing, wireless presentation, surface-mount loudspeakers, amplification, control processing, managed AV networking, and a new wall-mounted AV equipment rack.

When operating in Combined Mode, Room 2 shall function as the primary control and conferencing room for the integrated Training Center environment, with system routing, audio behavior, camera functionality, production control, and user control automatically adjusted based on room configuration.

DISPLAY SYSTEM

Room 1 and Room 2 currently include existing 75" wall-mounted displays located at the soffit positions. GST will remove and replace the existing 75" displays with new 85" commercial displays. New fixed wall mounts and behind-display proximity storage panels will be provided to support clean and serviceable AV component mounting at each soffit display location.

GST will also provide two 98" commercial displays per room mounted on height-adjustable mobile carts to replace the existing mobile display/cart systems. The mobile displays will support flexible training layouts, supplemental viewing, presentations, and combined-room operation.

Featured Products

- Two (2) ea. Samsung QM85C 85" 4K Commercial Displays per room; total = Four (4)
- Two (2) ea. Chief XTM1U Fixed Display Wall Mounts per room; total = Four (4)
- Two (2) ea. Chief CSMP9X12 Proximity Storage Panels per room; total = Four (4)
- Two (2) ea. Samsung QM98C 98" 4K Commercial Displays per room; total = Four (4)
- Two (2) ea. Chief XPA1UB Height-Adjustable Mobile Display Carts per room; total = Four (4)
- Behind-display mounting hardware and accessories as required

VIDEOCONFERENCE SYSTEM

Each room will include a Microsoft Teams Room system to provide a native Microsoft Teams Rooms experience. Each system will include a UC engine, touch controller, and camera integration to support video conferencing and room collaboration.

A grommet-style connectivity solution will be provided at each lectern to support wired laptop connectivity, display integration, BYOD use, and content sharing. The conferencing system will coordinate with the camera, audio, and control systems to support separate-room and combined-room operating modes.

Featured Products

- One (1) ea. Microsoft Teams Room System per room; total = Two (2)
- One (1) ea. 10" Touch Screen Controller at the wall; total = Two (2)
- One (1) ea. UC Engine Mounting Accessory as required per room; total = Two (2)
- Conferencing cabling, mounting, and integration accessories as required; total = As Required

CAMERA SYSTEM

GST will provide and install a Panasonic PTZ camera system for the divisible Training Center. The camera system will support presenter, audience, and room-view coverage for trainings, presentations, video conferencing, streaming, recording, and broadcast production.

Each room will include dedicated PTZ camera coverage with integrated operation for both divisible and combined room configurations. When the rooms are combined, the shared production system will allow the operator to control and route all cameras from Room 1 and Room 2.

Featured Products

- Two (2) ea. Panasonic AW-UE20WP PTZ Cameras per room; total = Four (4)
 - Camera mounting hardware and accessories as required per room
 - Camera cabling, signal extension, and installation accessories as required per room
-

BROADCAST / PRODUCTION SYSTEM

GST will provide and integrate one shared broadcast/production system for the divisible Training Center. The system will allow an operator to switch between camera views, select the active program feed, record sessions, stream content, and route the selected camera/program output to the Microsoft Teams Room system as required.

The production system will provide centralized camera switching, streaming, recording, operator monitoring, and program feed distribution for both separate-room and combined-room operating modes.

Featured Products

- One (1) ea. HD Production Switcher
- One (1) ea. Micro Panel
- One (1) ea. Streaming and Recording Appliance
- One (1) ea. HyperDeck Studio HD Plus
- One (1) ea. SDI-to-USB 3 Interface
- Two (2) ea. Mini Converter UpDownCross HD Units
- One (1) ea. RDL AV-NH1 Dante Network to Stereo Headphone Amplifier
- One (1) ea. Shure SRH440A Professional Studio Headphones
- Broadcast cabling, adapters, and integration accessories as required

VIDEO DISTRIBUTION

GST will provide and install an AV-over-IP video distribution system to support wired and wireless content sharing throughout Room 1 and Room 2. The system will include wireless presentation gateways at the lecterns, AV-over-IP encoders for local sources, AV-over-IP decoders behind each fixed display, and AV-over-IP decoders at each mobile cart display location.

The system will allow users to share content from laptops and mobile devices, route sources to the appropriate displays, and support both separate-room and combined-room operating modes.

Featured Products

- One (1) ea. Wireless Presentation Gateway with adapter/dongle and cradle at each lectern; total = Two (2)
- One (1) ea. HDMI, USB-C, USB-A, and AC power connectivity location at each lectern; total = Two (2)
- One (1) ea. HDMI AV-over-IP Decoder behind each fixed display location; total = Four (4)
- One (1) ea. 22 " Confidence Monitor with articulating mount at each lectern; total= Two (2)
- One (1) ea. HDMI AV-over-IP Encoder mounted under each lectern
- One (1) ea. HDMI AV-over-IP Decoder at each mobile cart display location; total =Four (4)
- One (1) ea. HDMI AV-over-IP Decode mounted under each lectern; total = Two (2)

- One (1) ea. HDMI AV-over-IP Encoder wall plate at the front wall of each room; total = Two (2)
- AV-over-IP encoders/decoders as required for laptop, UC engine, wireless presentation, production, and system source integration; total = As Required

CONTROL SYSTEM

GST will install and program a control processor with customized control logic to automate operation of the AV systems in Room 1 and Room 2. A wall partition sensor will detect whether the operable wall is open or closed and automatically support Combined Mode and Separate Mode operation.

When operating in Combined Mode, Room 2 shall serve as the primary conferencing and control room. Room 1 will coordinate through the shared control processor, and the touch panel interface will include manual override options for Combined Mode or Separate Mode operation as required.

Featured Products

- One (1) ea. Control Processor; total = One (1)
- One (1) ea. 10" Wall-Mounted Touch Screen Controller at each room entrance; total = Two (2)
- One (1) ea. Wall Partition Sensor

AUDIO SYSTEM

GST will provide and install a higher-output surface-mount audio system for Room 1 and Room 2. Each room will receive two 10" surface-mount loudspeakers to support speech reinforcement, conferencing audio, training audio, and program playback.

The loudspeaker system will be powered by a network amplifier to minimize rack space while providing dedicated amplifier channels for the four loudspeakers. The audio system will support independent room operation when the partition is closed and combined-room audio operation when the partition is open.

Featured Products

- Two (2) ea. Q-SYS AD-S10T 10" Surface-Mount Loudspeakers per room; total = Four (4)
- One (1) ea. Q-SYS CX-Q 4K4 4-Channel Q-SYS Network Amplifier; total = One (1)
- One (1) ea. Ceiling-Mounted Access Point Transceiver per room; total = Two (2)
- Two (2) ea. Handheld Microphones per room; total = Four (4)
- Two (2) ea. Bodypack Transmitter with Lavalier Microphone per room; total = Two (4)
- Three (3) 10" Gooseneck Table Microphones; total = Six (6)
- One (1) ea. 15" Gooseneck Microphone with desk base at each lectern; total = Two (2)

LECTERNS

GST will furnish and install one new lectern for each room. Each lectern will include an integrated equipment area, gooseneck microphone with desk base, and user-accessible connectivity for HDMI, USB-C, USB-A, and AC power.

The lectern finish shall be reviewed and approved by the client prior to order placement.

Featured Products

- One (1) ea. Lectern with casters per room; total = Two (2)
- One (1) ea. User connectivity set for HDMI, USB-C, USB-A, and power per lectern; total = Two (2)
- One (1) ea. Gooseneck Microphone with wireless desk base at each lectern; total = Two (2)

NETWORK

GST will furnish and install Crestron managed PoE network switches to support the AV network and provide PoE connectivity for AV devices. The network switches will support AV-over-IP encoders/decoders, control devices, UC equipment, touch panels, production system devices, and related AV network components for the Training Center.

GST will also reuse the existing Owner-Furnished Equipment (OFE) GSM230P 26-Port Network Switch where applicable. Final network configuration, VLAN requirements, firewall access, and connection to county network resources shall be coordinated with SB County IT.

Featured Products

- One (1) ea. Crestron CEN-SWPOE-48 Managed PoE Network Switch per room; total = Two (2)
- One (1) ea. OFE GSM230P 26-Port Network Switch; total = One (1)

AV RACK

GST will remove and replace the existing wall-mounted AV rack with a new Middle Atlantic 24RU wall-mounted AV equipment rack. The new rack will support the expanded AV system equipment for the Training Center, including the AV network switch, amplifier, control equipment, conferencing equipment, production system components, and related rack-mounted devices.

The larger wall-mounted rack will provide additional rack space for the new AV system while maintaining a wall-mounted installation. Final rack location, existing wall backing, power availability, ventilation, and service clearance shall be reviewed, coordinated with the customer, and field verified prior to installation.

Featured Products

- One (1) ea. Middle Atlantic DWR-24-22PD 24RU Wall-Mount Equipment Rack; total = One (1)
- Rack shelves, blank panels, lacing bars, power distribution, ventilation, and cable management accessories as required; total = As Required

OWNER-FURNISHED EQUIPMENT (OFE)

The existing GSM230P 26-Port Network Switch shall be considered Owner-Furnished Equipment (OFE) and

reused under the Network system where applicable. GST assumes the OFE network switch is functional, accessible, and suitable for the intended AV network use. Final reuse suitability shall be verified during installation and commissioning.

GST shall not be responsible for failures, limitations, or performance issues associated with Owner-Furnished Equipment determined to be defective, incompatible, improperly configured, or unsuitable for the intended application.

Customer shall remain responsible for providing any required software licenses, Microsoft Teams Room accounts, user login credentials, network access, VLAN/firewall coordination, streaming platform access, and platform access required for system configuration, testing, and commissioning.

ELECTRICAL

Unless specifically included within GST's scope, all required AC power, conduit, pathways, backing, blocking, and electrical infrastructure shall be provided by SB County's Electrical Contractor.

GST will reuse the existing power outlets at the soffit display locations where the existing 75" displays are currently installed, provided the outlets are functional, code-compliant, properly located, and suitable for the new 85" Samsung display installation.

GST will also reuse the existing power outlet at the AV rack location for the new wall-mounted AV rack, provided the existing outlet has sufficient capacity for the proposed AV equipment. Any additional power, relocation of outlets, or dedicated circuits required for the new AV equipment shall be provided by SB County's Electrical Contractor.

Required power shall be provided at display locations, lectern locations, mobile display charging/use locations, AV rack location, production system location, camera locations where required, and any other AV device locations requiring local power.

GST RESPONSIBILITIES

- Furnish, install, program, test, and commission the proposed AV system for the Training Center
- Remove the existing wall-mounted 12RU AV rack and replace it with the new 24RU wall-mounted AV equipment rack
- Reuse the existing GSM230P 26-Port Network Switch under the Network system where applicable
- Coordinate and configure system integration for video conferencing, AV routing, production switching, camera control, room modes, control, and audio functionality
- Provide cable dressing, labeling, system testing, and final verification
- Coordinate final device locations, control interface layout, production workflow, and operational workflow with the customer during installation and commissioning
- Configure Room 1 and Room 2 for separate-room and combined-room operation
- Provide an end-user demonstration upon system completion

CLIENT / GC / EC RESPONSIBILITIES

- Provide required AC power, conduit, pathways, backing, blocking, and structural support prior to GST installation
- Provide required wall backing, structural support, AC power, and service clearance for the new 24RU wall-mounted AV rack location prior to GST installation
- Provide any required new power outlets, dedicated circuits, outlet relocation, or electrical modifications if the existing soffit display power outlets or AV rack power outlet are not suitable for the proposed AV installation
- Provide required network access, VLAN/firewall coordination, Teams Room licensing, login credentials, streaming platform access, and platform access for testing and commissioning
- Provide required software licenses, user accounts, and platform access not specifically included in GST's scope
- Complete required site preparation before GST installation activities

ASSUMPTIONS

- The new electrical circuits have sufficient capacity to power the new displays, lecterns, mobile displays, AV rack equipment, production equipment, and related AV devices
- GST assumes the existing power outlets at the soffit display locations and AV rack location are functional, code-compliant, properly located, and have sufficient capacity to support the proposed AV equipment
- GST assumes the OFE GSM230P 26-Port Network Switch is functional, accessible, and suitable for the intended AV network use
- Any required outlet relocation, additional power, dedicated circuits, or electrical modifications shall be provided by SB County's Electrical Contractor
- Required power, data, pathways, backing, blocking, and mounting conditions will be completed prior to GST installation activities
- Final display, camera, lectern, microphone, speaker, rack, and control locations are subject to field verification and customer approval
- SB County will provide Teams Room licensing, login credentials, streaming account access, and any required network or platform access for testing and commissioning
- Combined-room and separate-room operation will be coordinated with the customer during control system programming

SITE CONDITIONS

GST notes the following site conditions:

- SB County GC/EC shall perform electrical work and conduit installation as needed
- SB County IT shall coordinate network/VLAN/firewall requirements as needed
- Final installation locations are subject to field verification and customer approval
- Existing soffit, wall, ceiling, and mounting conditions shall be field verified prior to installation
- Any required structural modifications, backing, or blocking shall be completed by others prior to GST installation activities

TRAINING

GST will provide a single training session up to one hour for end users and information technology (IT) staff. Any additional training may require additional costs and fees. GST will review basic system functionality and operations. This will include demonstrations of features and settings. This training does not include in-depth training on hardware, software, or applications. This training does not cover any customer provided equipment, software, or applications. Any additional training or knowledge transfer requested by the Client may require training to be provided by the manufacturer. GST will also provide all user manuals and manufacturer training materials as the project deliverables. A GST Technician or Engineer with system expertise will conduct this training.

DELIVERABLES

After completion of the project, GST will deliver the following items, subject to system design.

Deliverables:

- As-built Drawing/ Connection Diagram
- Equipment Owner's Manuals (included in the box)
- Equipment Warranty Information ((included in the box)

The items noted above are required for any future changes, updates, upgrades, repairs, and necessary maintenance. GST will not provide any non-related documents beyond what has been stated in the deliverables above. GST will NOT provide any software or software training along with deliverables; reach out to your GST account representative to reflect any additional A/V professional services that you may require.

Note: availability of deliverables depends on system design and complexity.

PROJECT PARAMETERS

Other Project Notes

- Project Timeline
 - Project completion date to be determined by the Client and GST.
- Prevailing Wage rate used. If the project is not deemed to be Prevailing Wage, please provide project information to GST.

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- GST will install the listed equipment based on industry best practices and manufacturer's instructions.
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- Coordinate service deployment on third-party maintained hardware/software (if applicable).
- Assign a designated person from the Customer's staff who, on behalf of the Customer will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
- Ensure that all hardware, firmware, and software that the GST engineer will need in order to deliver this service are available.
- Allow GST full and unrestricted access to all locations where the service is to be delivered.
- Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc. that is required.
- Be responsible for all data backup and restore operations
- Provide one point-of-contact that will finalize decisions during the project. Provide necessary documentations, paperwork, schematics, line drawings, and information for GST to complete the project. Any delays in providing the necessary project documentation will delay the project.

EXHIBIT B – GST COSTS

Costs for Project No. 1 – Chiefs AV Room (300A & 300B) – 3rd Floor



IT & AV Solutions for a Connected World

GSTINC.COM 800.833.0128

3rd Flr Chiefs Exec Rm 300A & 300B -Products

	Item	Description	Qty	Price	Ext Price	Tax
DISPLAYS:						
1	QM98C	Samsung 98" UHD Signage QM98C - 98" LCD - Vertical Alignment (VA) - 24 Hours/7 Days Operation - 3840 x 2160 - 8 ms - 500 Nit - 2160p - HDMI - USB - Wireless LAN - Bluetooth - Ethernet - Tizen 7.0 - Energy Star	4	\$3,900.93	\$15,603.72	8.75%
2	AS3LDP7	Chief Tempo PDU Bundle Flat Panel Wall Mount - For 49-86 Inch Displays - VESA Wall Mount - Black - Chief Tempo PDU Bundle Flat Panel Wall Mount - For Displays 49-86? - Black	4	\$796.04	\$3,184.16	8.75%
3	AS3A102	Chief Creston UC Bracket Accessory - For Tempo Flat Panel Wall Mount - Black - 8 lb Load Capacity	2	\$108.81	\$217.62	8.75%
4	CSSLP15X10	Chief Proximity Component Storage Slide-Lock Panel for AV Systems - Black - 50" Screen Support - 15 lb Load Capacity	4	\$154.89	\$619.56	8.75%
5	GST Display Kit	Display Installation kits	4	\$105.88	\$423.52	8.75%
CAMERA SYSTEM						
6	IV-CAM-I20-W	Crestron 1 Beyond i20 Intelligent PTZ Camera, 20x Optical Zoom, Bright White	2	\$5,727.27	\$11,454.54	8.75%
7	IVA-WMT-BRKT-1B-B	Crestron 1 Beyond Wall Mount Bracket, Black	4	\$65.91	\$263.64	8.75%
8	IV-CAM-P20-B	Crestron 1 Beyond p20 PTZ Camera, 20x Optical Zoom, Moon Gray	4	\$2,267.05	\$9,068.20	8.75%
9	IVA-CMT-BRKTJ-1B	1 Beyond J-Mount Ceiling Bracket	2	\$129.55	\$259.10	8.75%
10	26-728-50	USBA Pro P/50 - USB Type-A (male - female) SuperSpeed 5 Gbps Optical Cable 50' (15.2 m)- Plenum	2	\$392.05	\$784.10	8.75%
VIDEO SYSTEM:						
11	DM-NVX-384	Crestron DM NVX® 5K 4x1 AV-over-IP Switcher with HDMI® and USB-C® Connectivity	4	\$1,850.00	\$7,400.00	8.75%
12	PW-2420RU	Crestron AC Adapter - 50 W - 110 V AC, 220 V AC Input - 24 V DC Output - 2 A	2	\$100.00	\$200.00	8.75%

3rd Flr Chiefs Exec Rm 300A & 300B -Products

Item	Description	Qty	Price	Ext Price	Tax
13	DM-NVX-360 Crestron DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	8	\$1,359.09	\$10,872.72	8.75%
14	DM-NAX-AUD-IO Crestron DM NAX® Audio-over-IP Converter with Balanced/Unbalanced Line-Level Audio Input and Output	2	\$477.27	\$954.54	8.75%
15	DM-NVX-E20-2G-W-T Crestron DM NVX® 4K60 4:2:0 Network AV Encoder, Wall Plate, White Textured	2	\$715.91	\$1,431.82	8.75%
16	AM3-212 KIT Crestron AirMedia® Series 3 Kit with AM-3200-WF Receiver, two AM-TX3-100 Adaptors, and Cradle	2	\$2,346.59	\$4,693.18	8.75%
AUDIO SYSTEM:					
17	AMP-X300 Crestron Amplifier - 300 W RMS - 4 Channel - Black - 20 Hz to 20 kHz - 75 W	2	\$525.00	\$1,050.00	8.75%
18	SAROS ICI6T-W-T-EACH+ Saros® Integrator 6.5" 2-Way In-Ceiling Speaker, White Textured, Single	24	\$100.00	\$2,400.00	8.75%
19	TesiraForte X 1600 TesiraFORTÉ X 1600 Meeting Room DSP	2	\$4,459.41	\$8,918.82	8.75%
MICROPHONE SYSTEM:					
20	MXA920W-S Shure MXA920 Microphone for Speech, Conferencing, Camera, Sound Reinforcement, Meeting Room - White - 125 Hz to 20 kHz - Ceiling Mount	4	\$3,572.22	\$14,288.88	8.75%
21	MXWAPX8--Z10 Shure Access Point Transceiver	4	\$3,295.85	\$13,183.40	8.75%
22	MXW2X/SM58--Z10 Shure MXW2X/SM58 Handheld Transmitter with SM58 Capsule - 1.90 GHz Operating Frequency - 160 ft Operating Range	4	\$3,295.85	\$13,183.40	8.75%
23	MXW1X/O--Z10 Shure MXW1X Hybrid Bodypack Transmitter - 1.90 GHz Operating Frequency - 160 ft Operating Range	4	\$490.11	\$1,960.44	8.75%
24	WL185MB/C-TQG Shure WL185M Wired Microphone for Wireless Transmitter, Transportation - Black - Cardioid - Lavalier	4	\$115.51	\$462.04	8.75%
25	MXWNDX4 Shure MXWNDX Networked Charging Stations - Universal Adapter - For Transmitter, Bodypack Transmitter, Boundary Transmitter, Handheld Transmitter	2	\$805.51	\$1,611.02	8.75%

3rd Flr Chiefs Exec Rm 300A & 300B -Products

Item	Description	Qty	Price	Ext Price	Tax	
26	MX415RLP/C	MICROPHONE, GOOSENECK NO PREAMP	2	\$212.67	\$425.34	8.75%
27	MXW8X=-Z10	Shure Microphone - Gooseneck Base	2	\$561.36	\$1,122.72	8.75%
28	MX410RLP/C	Miniature Gooseneck Microphone with light ring, length 25.4 cm (10), without Surface Mount Preamp, cardioid, can be combined with MX400DP, MX400SMP	30	\$212.67	\$6,380.10	8.75%
29	MXW8X=-Z10	Shure Microphone - Gooseneck Base	32	\$561.36	\$17,963.52	8.75%
30	MXWNDX8G	Shure Networked Dock - 8 Bay - Gooseneck	4	\$1,246.88	\$4,987.52	8.75%
IPAD:						
31	MD3Y4LL/A	Apple iPad (11th Generation) Tablet - 11" - 6 GB - 128 GB Storage - Silver - A16 Bionic Penta-core (5 Core) - 500 Nit - 2360 x 1640 - In-plane Switching (IPS) Technology, Liquid Retina Display, True Tone Technology Display - 12 Megapixel Front Camera	14	\$369.94	\$5,179.16	8.75%
32	SUYD2LL/A	Apple AppleCare+ - 2 Year - Service - Technical	14	\$56.47	\$790.58	8.75%
33	VT0C14-01	Rocstor Volt C14 Intelligent Charging Station - 13" to 16" Screen Support - 14 Devices Supported - 16.14" Height x 16.10" Width x 30" Depth - Countertop, Wall Mountable - Steel, Metal, Plastic - Silver - For Notebook, Tablet, Chromebook, MacBook, MacBook	1	\$368.18	\$368.18	8.75%
34	VT0026-B1	Rocstor C14 Mounting Bracket for Charging Station - Black - TAA Compliant - Rugged - Steel - 1 Set	1	\$65.00	\$65.00	8.75%
35	Y10E013-B1	Rocstor Heavy Duty Casters - for Racks/Cabinets/Enclosures, Set of 4 Universal M6 2 -inch Caster Wheels Kit - 2 Wheels Locking - 50x73mm Pattern Casters - Swivel - Set of 4 replacement casters (M6 2-inch) for server rack - Bolt Pattern: 50 x 73 mm; Wheel S	1	\$27.08	\$27.08	8.75%
CONTROL SYSTEM:						
36	CP4N	4-Series Control System	1	\$1,590.91	\$1,590.91	8.75%
37	GLS-PART-CN	Crestron Cresnet Partition Sensor - Wireless IrDA	1	\$529.55	\$529.55	8.75%

3rd Flr Chiefs Exec Rm 300A & 300B -Products

	Item	Description	Qty	Price	Ext Price	Tax
38	TSW-1070-B-S	Crestron 10.1 in. Wall Mount Touch Screen, Black Smooth	2	\$1,820.45	\$3,640.90	8.75%
NETWORK:						
39	CEN-SWPOE-30	30 Port PoE+ Network Switch	2	\$1,969.32	\$3,938.64	8.75%
40	SFP-10G-SR	SFP+ Transceiver Module for DMF & DMCF Series, Duplex Multimode 850 nm	2	\$262.50	\$525.00	8.75%
41	N820-25M-OM4	Tripp Lite by Eaton 100G Duplex Multimode 50/125 OM4 LSZH Fiber Optic Cable (LC/LC) Aqua 25 m - Fiber Optic for Network Device - 12.50 GB/s - Patch Cable - 82.02 ft - 2 x LC Male Network - 2 x LC Male Network - 50/125 µm - Aqua	1	\$74.71	\$74.71	8.75%
CONFERENCING SYSTEM:						
42	UC-CX100-T-WM	Crestron Flex Advanced Video Conference System Integrator Kit with a Wall Mounted Control Interface for Microsoft Teams® Rooms	2	\$4,534.09	\$9,068.18	0%
43	UC-FLEXCARE-C	Crestron Flex Care - Extended Service - 1 Year - Service - Exchange-SKU#3002133	2	\$312.50	\$625.00	0%
44	SW-XIOC-PREMIUM-1YR-1-99	XiO Cloud Provisioning and Management Service, Premium Tier, 1-year subscription for 1-99 devices - 3002324	24	\$30.68	\$736.32	0%
LECTERN:						
45	TSW-1070-B-S	Crestron 10.1 in. Wall Mount Touch Screen, Black Smooth	2	\$2,096.59	\$4,193.18	8.75%
46	DWI D50	D50 Style Sit to Stand Lectern w/Articulating Arm	2	\$4,996.47	\$9,992.94	8.75%
47	GST Network Cabling Kit	Network Cable Pull Kits; Keystone, Wall Plate, Mud Ring, etc.	2	\$52.94	\$105.88	8.75%
48	B0BN7UT#ABA	HP 322ph 22" Class Full HD LCD Monitor - 16:9 - Black - 21.5" Viewable - In-plane Switching (IPS) Technology - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 5 ms - 100 Hz Refresh Rate - Speakers - Height, Tilt - HDMI - VGA - DisplayPort	2	\$111.68	\$223.36	8.75%
49	DM-NVX-D30	Crestron DM NVX™ 4K60 4:4:4 HDR Network AV Decoder	2	\$937.50	\$1,875.00	8.75%



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3rd Flr Chiefs Exec Rm 300A & 300B -Products

Item	Description	Qty	Price	Ext Price	Tax
				Subtotal:	\$198,917.19
				Tax Subtotal:	\$17,503.07

AV - Firm Fixed Price Services

Item	Description	Qty	Price	Ext Price	Tax
1	GST-SVC-FFP	1	\$73,957.55	\$73,957.55	0%
				Subtotal:	\$73,957.55
				Tax Subtotal:	\$0.00



Golden Care Warranty Pricing-Year 1

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$9,063.55	\$9,063.55	0%

Subtotal: \$9,063.55

Tax Subtotal: \$0.00

Golden Care Warranty Pricing-Year 2

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$11,329.44	\$11,329.44	0%

Subtotal: \$11,329.44

Tax Subtotal: \$0.00

Golden Care Warranty Pricing-Year 3

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$13,595.33	\$13,595.33	0%

Subtotal: \$13,595.33

Tax Subtotal: \$0.00

Golden Care Warranty Pricing-Year 4

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$15,861.21	\$15,861.21	0%

Subtotal: \$15,861.21

Tax Subtotal: \$0.00

Golden Care Warranty Pricing-Year 5

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$18,127.10	\$18,127.10	0%

Subtotal: \$18,127.10

Tax Subtotal: \$0.00



E-Waste

	Item	Description	Qty	Price	Ext Price	Tax
1	E-Waste-4-14	More than 4 inches but less than 15 inches	4	\$4.00	\$16.00	0%
2	E-Waste-15-34	At least 15 inches but less than 35 inches	1	\$5.00	\$5.00	0%
3	E-Waste-35+	35 inches or more	4	\$6.00	\$24.00	0%

Subtotal: **\$45.00**
Tax Subtotal: **\$0.00**

Shipping

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-SHIPPING	SHIPPING CHARGE	1	\$650.00	\$650.00	0%
2	GST-SHIPPING	LECTERN FREIGHT CHARGE	1	\$450.00	\$450.00	0%

Subtotal: **\$1,100.00**
Tax Subtotal: **\$0.00**



Quote Summary

Description	Amount
3rd Flr Chiefs Exec Rm 300A & 300B -Products	\$198,917.19
AV - Firm Fixed Price Services	\$73,957.55
Golden Care Warranty Pricing-Year 1	\$9,063.55
Golden Care Warranty Pricing-Year 2	\$11,329.44
Golden Care Warranty Pricing-Year 3	\$13,595.33
Golden Care Warranty Pricing-Year 4	\$15,861.21
Golden Care Warranty Pricing-Year 5	\$18,127.10
E-Waste	\$45.00
Shipping	\$1,100.00

Subtotal: **\$341,996.37**
Estimated Tax: **\$17,503.07**
Total: **\$359,499.44**

EXHIBIT B – GST COSTS

Costs for Project No. 2 – Conference Room 151 – 1st Floor



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1st Flr Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax	
DISPLAYS:						
1	QM98C	Samsung 98" UHD Signage QM98C - 98" LCD - Vertical Alignment (VA) - 24 Hours/7 Days Operation - 3840 x 2160 - 8 ms - 500 Nit - 2160p - HDMI - USB - Wireless LAN - Bluetooth - Ethernet - Tizen 7.0 - Energy Star	3	\$3,900.93	\$11,702.79	8.75%
2	XTM1U	Chief Fusion X-Large Adjustable Display Wall Mount - For Displays 55-100" - Height Adjustable - 1 Display(s) Supported - 55" to 100" Screen Support - 250 lb Load Capacity	3	\$325.13	\$975.39	8.75%
3	CSSLP15X10	Chief Proximity Component Storage Slide-Lock Panel for AV Systems - Black - 50" Screen Support - 15 lb Load Capacity	3	\$154.89	\$464.67	8.75%
4	GST Display Kit	Display Installation kits	3	\$105.88	\$317.64	8.75%
CAMERA SYSTEM						
5	AW-UE20WP	Panasonic AW-UE20 4K Network Camera - Color - H.264, H.265, Motion JPEG - 3840 x 2160 - 3.90 mm- 46.80 mm Varifocal Lens - 12x Optical - MOS - HDMI - Wall Mount	5	\$1,647.06	\$8,235.30	8.75%
6	AW-RP60GJ5	COMPACT 3.5 LCD PTZ CONTROLLER	1	\$3,068.24	\$3,068.24	8.75%
7	535-2000-244W	Vaddio Thin Profile Wall Mount - For Vaddio ConferenceSHOT 10, ConferenceSHOT FX, and EasyIP 10 Cameras - White - White	1	\$84.19	\$84.19	8.75%
8	WV-Q105A	Panasonic Mounting Bracket for Network Camera	4	\$141.44	\$565.76	8.75%
BROADCAST SYSTEM						
9	QB55C	Samsung QBC Series 55" UHD 4K HDR Commercial Monitor	1	\$709.60	\$709.60	8.75%
10	TS318TU	Chief 18" Medium Wall Mount Monitor Arm - For Monitors 32-65" - Black - Height Adjustable - 32" to 65" Screen Support - 75 lb Load Capacity - 100 x 100, 600 x 400 - Yes	1	\$352.94	\$352.94	8.75%
11	BE43FX-H	Samsung 43inch/ 3840x2160/ 300nit/8ms	1	\$382.35	\$382.35	8.75%

1st Flr Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax
12	24BA650-B LG 24" Class Full HD LCD Monitor - 16:9 - Matte Black - 23.8" Viewable - In-plane Switching (IPS) Technology - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 5 ms - 100 Hz Refresh Rate - Speakers - Swivel, Height, Tilt, Pivot - USB Type-C - HDMI	1	\$254.07	\$254.07	8.75%
13	SWATEMSCN2/2ME 4/4K Blackmagic Design ATEM 4 M/E Constellation 4K - 40 x Inputs - 28 x Outputs - Audio Line In - Audio Line Out - SDI - USB - Camera Compatible	1	\$11,641.18	\$11,641.18	8.75%
14	SWPANELAA1ME10 Blackmagic Design ATEM Micro Live Stream Switcher Panel	1	\$900.00	\$900.00	8.75%
15	HYPERD/ST/DCHP Blackmagic Design HyperDeck Studio HD Plus	1	\$900.00	\$900.00	8.75%
16	CONVMUDCSTD/H D BlackMagic Design Mini Converter - UpDownCross HD	2	\$205.88	\$411.76	8.75%
17	HELO-PLUS AJA VIDEO Video Recorder - Functions: Video Streaming, Video Recording - MPEG-4, H.264 - SDI - USB	1	\$2,288.24	\$2,288.24	8.75%
18	SDI2USB3 INOGENI 3G-SDI to USB 3.0 Video Converter - Functions: Video Conversion - 1080p, 720p - 2 Channel(s) - 1920 x 1080 - 60 fps - Full HD - NTSC/PAL - SDI - USB - Mac, PC, Linux - Desktop Computer, Notebook - Windows 7 x64, Windows 7 Supported Operating System	1	\$582.35	\$582.35	8.75%
19	B48DC-FNSST/E3 M2OU7L 489s - 2x24 2RU 1/4 Inch Long-Frame Patchbay, Front Selectable TRS Audio	1	\$1,290.00	\$1,290.00	8.75%
20	LPC3602-110 1/4 Inch (Long Frame) 110 ohm Audio Patch Cables	12	\$33.53	\$402.36	8.75%
21	S64S-1MWNBK 12G+ Mini-WECO (Midsize) Video Patchbay, 2x32, 1 RU	1	\$1,576.76	\$1,576.76	8.75%
22	VPCM3600-75 36" MVJ twoe Video Patch Cord Black	12	\$40.59	\$487.08	8.75%
23	305P-MKII Studio Monitor Speakers	2	\$167.66	\$335.32	8.75%
24	TSD-2220-B 21.5" HD Touch Screen Display, Black	1	\$1,358.82	\$1,358.82	8.75%
25	DM-DGE-200-C Digital Graphics Engine 200 w/PinPoint UX & 4K DM 8G+® Input	1	\$1,852.94	\$1,852.94	8.75%

1st Flr Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax
26	STAND-V001R VIVO Premium Single 17 to 32 inch VESA Monitor and Touch Screen Desk Stand w/ Rotating Base - Black	1	\$41.16	\$41.16	8.75%
27	GST Panduit Kit Includes surface mount box, raceway and fittings	1	\$117.65	\$117.65	8.75%
VIDEO SYSTEM:					
28	DM-NVX-384 Crestron DM NVX® 5K 4x1 AV-over-IP Switcher with HDMI® and USB-C® Connectivity	2	\$1,915.29	\$3,830.58	8.75%
29	PW-2420RU Crestron AC Adapter - 50 W - 110 V AC, 220 V AC Input - 24 V DC Output - 2 A	2	\$103.53	\$207.06	8.75%
30	DM-NVX-360 Crestron DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	9	\$1,359.09	\$12,231.81	8.75%
31	DM-NAX-AUD-IO Crestron DM NAX® Audio-over-IP Converter with Balanced/Unbalanced Line-Level Audio Input and Output	1	\$477.27	\$477.27	8.75%
32	AM3-212 KIT Crestron AirMedia® Series 3 Kit with AM-3200-WF Receiver, two AM-TX3-100 Adaptors, and Cradle	1	\$2,346.59	\$2,346.59	8.75%
AUDIO SYSTEM:					
33	AMP-X300 Crestron Amplifier - 300 W RMS - 4 Channel - Black - 20 Hz to 20 kHz - 75 W	1	\$525.00	\$525.00	8.75%
34	RMK-AMP-X Mounting Kit for X-Series Amplifiers	1	\$54.55	\$54.55	8.75%
35	SAROS ICI6T-W-T-EACH+ Saros® Integrator 6.5" 2-Way In-Ceiling Speaker, White Textured, Single	20	\$100.00	\$2,000.00	8.75%
36	TesiraForte DAN VT DSP with DANTE	1	\$3,223.53	\$3,223.53	8.75%
MICROPHONE SYSTEM:					
37	MXWAPX8--Z10 Shure Access Point Transceiver	1	\$3,295.85	\$3,295.85	8.75%
38	MXW2X/SM58--Z10 Shure MXW2X/SM58 Handheld Transmitter with SM58 Capsule - 1.90 GHz Operating Frequency - 160 ft Operating Range	2	\$503.07	\$1,006.14	8.75%
39	MXW1X/O--Z10 Shure MXW1X Hybrid Bodypack Transmitter - 1.90 GHz Operating Frequency - 160 ft Operating Range	2	\$490.11	\$980.22	8.75%

1st Fir Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax
40	WL185MB/C-TQG Shure WL185M Wired Microphone for Wireless Transmitter, Transportation - Black - Cardioid - Lavalier	2	\$115.51	\$231.02	8.75%
41	MXWNDX4 Shure MXWNDX Networked Charging Stations - Universal Adapter - For Transmitter, Bodypack Transmitter, Boundary Transmitter, Handheld Transmitter	1	\$805.51	\$805.51	8.75%
42	MX415RLP/C MICROPHONE, GOOSENECK NO PREAMP	1	\$212.67	\$212.67	8.75%
43	MX410RLP/C Miniature Gooseneck Microphone with light ring, length 25.4 cm (10), without Surface Mount Preamp, cardioid, can be combined with MX400DP, MX400SMP	4	\$212.67	\$850.68	8.75%
44	MXW8X=-Z10 Shure Microphone - Gooseneck Base	5	\$561.36	\$2,806.80	8.75%
45	MXWNDX8G Shure Networked Dock - 8 Bay - Gooseneck	1	\$1,246.88	\$1,246.88	8.75%
iPad:					
46	MD3Y4LL/A Apple iPad (11th Generation) Tablet - 11" - 6 GB - 128 GB Storage - Silver - A16 Bionic Penta-core (5 Core) - 500 Nit - 2360 x 1640 - In-plane Switching (IPS) Technology, Liquid Retina Display, True Tone Technology Display - 12 Megapixel Front Camera	14	\$369.94	\$5,179.16	8.75%
47	SUYD2LL/A Apple AppleCare+ - 2 Year - Service - Technical	14	\$56.47	\$790.58	8.75%
48	VT0C14-01 Rocstor Volt C14 Intelligent Charging Station - 13" to 16" Screen Support - 14 Devices Supported - 16.14" Height x 16.10" Width x 30" Depth - Countertop, Wall Mountable - Steel, Metal, Plastic - Silver - For Notebook, Tablet, Chromebook, MacBook, MacBook	1	\$368.18	\$368.18	8.75%
49	VT0026-B1 Rocstor C14 Mounting Bracket for Charging Station - Black - TAA Compliant - Rugged - Steel - 1 Set	1	\$65.00	\$65.00	8.75%
50	Y10E013-B1 Rocstor Heavy Duty Casters - for Racks/Cabinets/Enclosures, Set of 4 Universal M6 2-inch Caster Wheels Kit - 2 Wheels Locking - 50x73mm Pattern Casters - Swivel - Set of 4 replacement casters (M6 2-inch) for server rack - Bolt Pattern: 50 x 73 mm; Wheel S	1	\$27.08	\$27.08	8.75%
CONTROL SYSTEM:					

1st Flr Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax
51	CP4N 4-Series Control System	1	\$1,837.50	\$1,837.50	8.75%
52	UC-CX100-T-WM Crestron Flex Advanced Video Conference System Integrator Kit with a Wall Mounted Control Interface for Microsoft Teams® Rooms	1	\$4,534.09	\$4,534.09	0%
53	UC-FLEXCARE-C Crestron Flex Care - Extended Service - 1 Year - Service - Exchange-SKU#3002133	1	\$312.50	\$312.50	0%
54	SW-XIOC-PREMIUM-1YR-1-99 XiO Cloud Provisioning and Management Service, Premium Tier, 1-year subscription for 1-99 devices - 3002324	16	\$30.68	\$490.88	0%
55	UCA-RMK-1U Crestron Rack Mount Kit for UC Engine Bracket Assembly - For Video Conferencing - Rack-mountable - Metal	1	\$39.77	\$39.77	8.75%
NETWORK:					
56	CEN-SWPOE-48 Crestron 48 Port PoE+ Managed Switch	1	\$3,326.14	\$3,326.14	8.75%
LECTERN:					
57	TSW-1070-B-S Crestron 10.1 in. Wall Mount Touch Screen, Black Smooth	2	\$1,820.45	\$3,640.90	8.75%
58	DWI D50 D50 Style Sit to Stand Lectern w/Articulating Arm	1	\$4,996.47	\$4,996.47	8.75%
59	GST Network Cabling Kit Network Cable Pull Kits; Keystone, Wall Plate, Mud Ring, etc.	1	\$52.94	\$52.94	8.75%
60	B0BN7UT#ABA HP 322ph 22" Class Full HD LCD Monitor - 16:9 - Black - 21.5" Viewable - In-plane Switching (IPS) Technology - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 5 ms - 100 Hz Refresh Rate - Speakers - Height, Tilt - HDMI - VGA - DisplayPort	1	\$111.68	\$111.68	8.75%
61	DM-NVX-D30 Crestron DM NVX™ 4K60 4:4:4 HDR Network AV Decoder	1	\$970.59	\$970.59	8.75%
EQUIPMENT STORAGE:					
62	ERK-4425-AV 44SP/25D CONFIG AV RACK	1	\$1,904.14	\$1,904.14	8.75%
63	PD-815SC-NS SLIM PWR STRIP8 OUTLET1	1	\$112.27	\$112.27	8.75%



1st Flr Room 151-Products

Item	Description	Qty	Price	Ext Price	Tax
64	LACE-13-OWP Middle Atlantic 3-1/4" Width, 13 Space w/ Tie Posts - Strip - 13U Rack Height - 6 Pack	1	\$125.39	\$125.39	8.75%
65	UQFP-4RT ULTRA QFP 4FN REM THRMIST	1	\$244.41	\$244.41	8.75%
66	UTR1 Middle Atlantic 1RU Rack Mounted Shelf - Small Device Mounting Shelf - 10in Depth - 19" 1U	2	\$35.72	\$71.44	8.75%
67	HPS Middle Atlantic Standard Rack Screw - Rack Screw - 10 - 0.75" - Truss - Philips - Black - 25 / Pack	1	\$8.07	\$8.07	8.75%
68	LACE-13-OP Middle Atlantic Cable Mount - Strip - 6 Pack	1	\$110.52	\$110.52	8.75%
69	LBP-1A Middle Atlantic LBP Series Horizontal Rack Cable Management Lace Bar - 10 Pack - Cable Lacing Bar - Black - Aluminum - 10 / Pack	1	\$37.84	\$37.84	8.75%
70	EB-1 Middle Atlantic 1RU Blank Rack Panel - Steel and Flanged Blank Panel - Flat Black Powder Coat - Steel - Black Powder Coat - 1U Rack Height	2	\$10.34	\$20.68	8.75%
71	EB-2 Middle Atlantic 2U Blank Panel - Black - 3.5" Height - 19" Width - 0.5" Depth	2	\$13.15	\$26.30	8.75%
72	UD3 Middle Atlantic Utility Rack Drawer - 3RU - 3U Rack Height x 19" Rack Width - Black - Steel	1	\$143.91	\$143.91	8.75%

Subtotal: \$117,179.15

Tax Subtotal: \$11,089.75

AV - Firm Fixed Price Services

Item	Description	Qty	Price	Ext Price	Tax
1	GST-SVC-FFP GST Firm Fixed Priced Service	1	\$57,500.09	\$57,500.09	0%

Subtotal: \$57,500.09

Tax Subtotal: \$0.00

Golden Care Warranty Pricing-Year 1

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$5,691.68	\$5,691.68	0%

Subtotal: **\$5,691.68**
 Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 2

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$7,114.60	\$7,114.60	0%

Subtotal: **\$7,114.60**
 Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 3

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$8,537.52	\$8,537.52	0%

Subtotal: **\$8,537.52**
 Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 4

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$9,960.44	\$9,960.44	0%

Subtotal: **\$9,960.44**
 Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 5

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$11,383.36	\$11,383.36	0%

Subtotal: **\$11,383.36**
 Tax Subtotal: **\$0.00**



E-Waste

	Item	Description	Qty	Price	Ext Price	Tax
1	E-Waste-4-14	More than 4 inches but less than 15 inches	2	\$4.00	\$8.00	0%
2	E-Waste-15-34	At least 15 inches but less than 35 inches	2	\$5.00	\$10.00	0%
3	E-Waste-35+	35 inches or more	4	\$6.00	\$24.00	0%

Subtotal: **\$42.00**

Tax Subtotal: **\$0.00**

Shipping

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-SHIPPING	SHIPPING CHARGE	1	\$650.00	\$650.00	0%
2	GST-SHIPPING	LECTERN FREIGHT CHARGE	1	\$450.00	\$450.00	0%

Subtotal: **\$1,100.00**

Tax Subtotal: **\$0.00**

Quote Summary

Description	Amount
1st Flr Room 151-Products	\$117,179.15
AV - Firm Fixed Price Services	\$57,500.09
Golden Care Warranty Pricing-Year 1	\$5,691.68
Golden Care Warranty Pricing-Year 2	\$7,114.60
Golden Care Warranty Pricing-Year 3	\$8,537.52
Golden Care Warranty Pricing-Year 4	\$9,960.44
Golden Care Warranty Pricing-Year 5	\$11,383.36
E-Waste	\$42.00
Shipping	\$1,100.00

Subtotal: **\$218,508.84**

Estimated Tax: **\$11,089.75**

Total: **\$229,598.59**

EXHIBIT B – GST COSTS

Cost for Project No. 3 – AV Training Center Rancho



GSTINC.COM 800.833.0128

Training Room-Products

Item	Description	Qty	Price	Ext Price	Tax
DISPLAYS:					
1	QM98C Samsung 98" UHD Signage QM98C - 98" LCD - Vertical Alignment (VA) - 24 Hours/7 Days Operation - 3840 x 2160 - 8 ms - 500 Nit - 2160p - HDMI - USB - Wireless LAN - Bluetooth - Ethernet - Tizen 7.0 - Energy Star	4	\$3,900.93	\$15,603.72	8.75%
2	QM85C Samsung 85" Diagonal Class (84.5" viewable) - QMC Series LED-backlit LCD display - digital signage - Tizen OS - 4K UHD (2160p) 3840 x 2160	4	\$2,600.62	\$10,402.48	8.75%
3	XPA1UB Chief Fusion Ultrawide X-Large Height Adjustable Mobile TV Cart - For Displays 55-100" - Black - 300 lb Capacity - 4 Casters - 44" Width x 14" Depth x 75" Height - Black - For 1 Devices	4	\$1,744.66	\$6,978.64	8.75%
4	XTM1U Chief Fusion X-Large Adjustable Display Wall Mount - For Displays 55-100" - Height Adjustable - 1 Display(s) Supported - 55" to 100" Screen Support - 250 lb Load Capacity	4	\$325.13	\$1,300.52	8.75%
5	CSSLP15X10 Chief Proximity Component Storage Slide-Lock Panel for AV Systems - Black - 50" Screen Support - 15 lb Load Capacity	4	\$154.89	\$619.56	8.75%
6	GST Display Kit Display Installation kits	4	\$105.88	\$423.52	8.75%
CAMERA SYSTEM					
7	AW-UE20WP Panasonic AW-UE20 4K Network Camera - Color - H.264, H.265, Motion JPEG - 3840 x 2160 - 3.90 mm- 46.80 mm Varifocal Lens - 12x Optical - MOS - HDMI - Wall Mount	4	\$1,647.06	\$6,588.24	8.75%
8	AW-RP60GJ5 COMPACT 3.5 LCD PTZ CONTROLLER	1	\$3,068.24	\$3,068.24	8.75%
9	535-2000-244W Vaddio Thin Profile Wall Mount - For Vaddio ConferenceSHOT 10, ConferenceSHOT FX, and EasyIP 10 Cameras - White - White	1	\$84.19	\$84.19	8.75%
10	WV-Q105A Panasonic Mounting Bracket for Network Camera	4	\$141.44	\$565.76	8.75%
BROADCAST SYSTEM					
11	BE43FX-H Samsung 43inch/ 3840x2160/ 300nit/8ms	1	\$305.14	\$305.14	8.75%

Training Room-Products

Item	Description	Qty	Price	Ext Price	Tax
12	24BA650-B LG 24" Class Full HD LCD Monitor - 16:9 - Matte Black - 23.8" Viewable - In-plane Switching (IPS) Technology - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 5 ms - 100 Hz Refresh Rate - Speakers - Swivel, Height, Tilt, Pivot - USB Type-C - HDMI	1	\$254.07	\$254.07	8.75%
13	SWATEMSCN2/2ME 4/4K Blackmagic Design ATEM 4 M/E Constellation 4K - 40 x Inputs - 28 x Outputs - Audio Line In - Audio Line Out - SDI - USB - Camera Compatible	1	\$11,641.18	\$11,641.18	8.75%
14	SWPANELAA1ME10 Blackmagic Design ATEM Micro Live Stream Switcher Panel	1	\$900.00	\$900.00	8.75%
15	HYPERD/ST/DCHP Blackmagic Design HyperDeck Studio HD Plus	1	\$900.00	\$900.00	8.75%
16	CONVMUDCSTD/H D BlackMagic Design Mini Converter - UpDownCross HD	2	\$205.88	\$411.76	8.75%
17	HELO-PLUS AJA VIDEO Video Recorder - Functions: Video Streaming, Video Recording - MPEG-4, H.264 - SDI - USB	1	\$2,288.24	\$2,288.24	8.75%
18	SDI2USB3 INOGENI 3G-SDI to USB 3.0 Video Converter - Functions: Video Conversion - 1080p, 720p - 2 Channel(s) - 1920 x 1080 - 60 fps - Full HD - NTSC/PAL - SDI - USB - Mac, PC, Linux - Desktop Computer, Notebook - Windows 7 x64, Windows 7 Supported Operating System	1	\$582.35	\$582.35	8.75%
19	TSD-2220-B 21.5" HD Touch Screen Display, Black	1	\$1,312.50	\$1,312.50	8.75%
20	DM-DGE-200-C Digital Graphics Engine 200 w/PinPoint UX & 4K DM 8G+® Input	1	\$1,789.77	\$1,789.77	8.75%
21	STAND-V001R VIVO Premium Single 17 to 32 inch VESA Monitor and Touch Screen Desk Stand w/ Rotating Base - Black	1	\$41.16	\$41.16	8.75%
22	SRH440A Shure Professional Studio Headphone - Stereo - Mini-phone (3.5mm) - Wired - 44 Ohm - 10 Hz to 22 kHz - Gold Plated Connector - Over-the-head - Binaural - Circumaural - 9.80 ft Cable - Black	1	\$83.12	\$83.12	8.75%
23	RU-SH1 Stereo Headphone Amplifier with WDG1R Table Top Wedge Chassis	1	\$209.41	\$209.41	8.75%

Training Room-Products

Item	Description	Qty	Price	Ext Price	Tax	
24	AV-NH1	RDL Network to Stereo Headphone Amplifier - Surface Mount - Metal for Headphone	1	\$562.35	\$562.35	8.75%
25	GST Panduit Kit	Includes surface mount box, raceway and fittings	1	\$117.65	\$117.65	8.75%
VIDEO SYSTEM:						
26	DM-NVX-384	Crestron DM NVX® 5K 4x1 AV-over-IP Switcher with HDMI® and USB-C® Connectivity	3	\$1,359.09	\$4,077.27	8.75%
27	PW-2420RU	Crestron AC Adapter - 50 W - 110 V AC, 220 V AC Input - 24 V DC Output - 2 A	3	\$525.00	\$1,575.00	8.75%
28	DM-NVX-360	Crestron DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	17	\$1,850.00	\$31,450.00	8.75%
29	DM-NAX-AUD-IO	Crestron DM NAX® Audio-over-IP Converter with Balanced/Unbalanced Line-Level Audio Input and Output	2	\$477.27	\$954.54	8.75%
30	AM3-212 KIT	Crestron AirMedia® Series 3 Kit with AM-3200-WF Receiver, two AM-TX3-100 Adaptors, and Cradle	2	\$2,346.59	\$4,693.18	8.75%
AUDIO SYSTEM:						
31	CXQ4K4	QSC CX-Q 4K4 Amplifier - 1000 W RMS - 4 Channel - 0.1% THD - 20 Hz to 20 kHz - Ethernet	1	\$2,969.32	\$2,969.32	8.75%
32	AD-S10T-WH	QSC AcousticDesign AD-S10T 2-way Indoor/Outdoor Surface Mount Speaker - 250 W RMS - White - 500 W (PMPO) - 10" Paper Woofer - 1" - 50 Hz to 19 kHz - 8 Ohm	4	\$702.27	\$2,809.08	8.75%
33	AD-YMS10-WH	QSC Mounting Bracket for Loudspeaker - White - Steel	4	\$154.77	\$619.08	8.75%
34	Tesira Forte X 400	TesiraFORTÉ X 400 Meeting Room DSP	2	\$3,086.47	\$6,172.94	8.75%
MICROPHONE SYSTEM:						
35	MXWAPX8--Z10	Shure Access Point Transceiver	2	\$3,295.85	\$6,591.70	8.75%
36	MXW2X/SM58--Z10	Shure MXW2X/SM58 Handheld Transmitter with SM58 Capsule - 1.90 GHz Operating Frequency - 160 ft Operating Range	2	\$503.07	\$1,006.14	8.75%

Training Room-Products

Item	Description	Qty	Price	Ext Price	Tax	
37	MXW1X/O=-Z10	Shure MXW1X Hybrid Bodypack Transmitter - 1.90 GHz Operating Frequency - 160 ft Operating Range	2	\$490.11	\$980.22	8.75%
38	WL185MB/C-TQG	Shure WL185M Wired Microphone for Wireless Transmitter, Transportation - Black - Cardioid - Lavalier	2	\$115.51	\$231.02	8.75%
39	MXWNDX8	Shure Charging Station - 15 V DC Input - Black - 1	1	\$1,157.22	\$1,157.22	8.75%
40	MX415RLP/C	MICROPHONE, GOOSENECK NO PREAMP	2	\$212.67	\$425.34	8.75%
41	MX410RLP/C	Miniature Gooseneck Microphone with light ring, length 25.4 cm (10), without Surface Mount Preamp, cardioid, can be combined with MX400DP, MX400SMP	6	\$212.67	\$1,276.02	8.75%
42	MXW8X=-Z10	Shure Microphone - Gooseneck Base	2	\$561.36	\$1,122.72	8.75%
43	MXWNDX4G	Shure Charging Station - Black - 1	2	\$890.62	\$1,781.24	8.75%
CONTROL SYSTEM:						
44	CP4N	4-Series Control System	1	\$1,837.50	\$1,837.50	8.75%
45	UC-CX100-T-WM	Crestron Flex Advanced Video Conference System Integrator Kit with a Wall Mounted Control Interface for Microsoft Teams® Rooms	2	\$4,534.09	\$9,068.18	8.75%
46	UC-FLEXCARE-C	Crestron Flex Care - Extended Service - 1 Year - Service - Exchange-SKU#3002133	2	\$312.50	\$625.00	0%
47	SW-XIOC-PREMIUM-1YR-1-99	XiO Cloud Provisioning and Management Service, Premium Tier, 1-year subscription for 1-99 devices - 3002324	24	\$30.68	\$736.32	0%
48	UCA-RMK-1U	Crestron Rack Mount Kit for UC Engine Bracket Assembly - For Video Conferencing - Rack-mountable - Metal	2	\$39.77	\$79.54	8.75%
49	TSW-1070-B-S	Crestron 10.1 in. Wall Mount Touch Screen, Black Smooth	2	\$1,950.00	\$3,900.00	8.75%
NETWORK:						
50	CEN-SWPOE-30	30 Port PoE+ Network Switch	2	\$3,326.14	\$6,652.28	8.75%

Training Room-Products

Item	Description	Qty	Price	Ext Price	Tax
51	SFP-10G-SR SFP+ Transceiver Module for DMF & DMCF Series, Duplex Multimode 850 nm	2	\$262.50	\$525.00	8.75%
52	SFP-1G-PC005 0.5m (2ft) Netgear Compatible 1G SFP Passive Direct Attach Copper Twinax Cable	1	\$16.47	\$16.47	8.75%
LECTERN:					
53	TS-1070-B-S Crestron (TS1070BS) AV Control Panels	2	\$1,950.00	\$3,900.00	8.75%
54	DWI D50 D50 Style Sit to Stand Lectern with Articulating Arm	2	\$4,996.47	\$9,992.94	8.75%
55	GST Network Cabling Kit Network Cable Pull Kits; Keystone, Wall Plate, Mud Ring, etc.	2	\$52.94	\$105.88	8.75%
56	B0BN7UT#ABA HP 322ph 22" Class Full HD LCD Monitor - 16:9 - Black - 21.5" Viewable - In-plane Switching (IPS) Technology - 1920 x 1080 - 16.7 Million Colors - 250 Nit - 5 ms - 100 Hz Refresh Rate - Speakers - Height, Tilt - HDMI - VGA - DisplayPort	2	\$111.68	\$223.36	8.75%
57	DM-NVX-D30 Crestron DM NVX™ 4K60 4:4:4 HDR Network AV Decoder	2	\$970.59	\$1,941.18	8.75%
EQUIPMENT STORAGE:					
58	DWR-24-22PD 24SP/22D WALLRACK W/PLEXI	1	\$1,140.35	\$1,140.35	8.75%
59	FWD-DWR-RR24 Middle Atlantic Forward Series 24RU Rack Rail for DWR and SR Series Racks - Steel - 2	1	\$87.20	\$87.20	8.75%
60	LL-DWR/SR-BP DWR/SR BACK PAN LL BKT	2	\$28.59	\$57.18	8.75%
61	PD-815SC-NS SLIM PWR STRIP8 OUTLET1	1	\$112.27	\$112.27	8.75%
62	LACE-13-OWP Middle Atlantic 3-1/4" Width, 13 Space w/ Tie Posts - Strip - 13U Rack Height - 6 Pack	1	\$125.39	\$125.39	8.75%
63	DWRSR-4-FK Middle Atlantic 190 CFM AC Fan Kit for DWR and SR Series Racks	1	\$157.26	\$157.26	8.75%
64	UTR1 Middle Atlantic 1RU Rack Mounted Shelf - Small Device Mounting Shelf - 10in Depth - 19" 1U	2	\$35.72	\$71.44	8.75%

**Training Room-Products**

	Item	Description	Qty	Price	Ext Price	Tax
65	HPS	Middle Atlantic Standard Rack Screw - Rack Screw - 10 - 0.75" - Truss - Philips - Black - 25 / Pack	1	\$8.07	\$8.07	8.75%
66	LACE-13-OP	Middle Atlantic Cable Mount - Strip - 6 Pack	1	\$110.52	\$110.52	8.75%
67	LBP-1A	Middle Atlantic LBP Series Horizontal Rack Cable Management Lace Bar - 10 Pack - Cable Lacing Bar - Black - Aluminum - 10 / Pack	1	\$37.84	\$37.84	8.75%
68	EB-1	Middle Atlantic 1RU Blank Rack Panel - Steel and Flanged Blank Panel - Flat Black Powder Coat - Steel - Black Powder Coat - 1U Rack Height	2	\$10.34	\$20.68	8.75%
69	EB-2	Middle Atlantic 2U Blank Panel - Black - 3.5" Height - 19" Width - 0.5" Depth	2	\$13.15	\$26.30	8.75%
70	UD3	Middle Atlantic Utility Rack Drawer - 3RU - 3U Rack Height x 19" Rack Width - Black - Steel	1	\$143.91	\$143.91	8.75%

Subtotal: **\$178,627.66**
Tax Subtotal: **\$15,510.80**

AV - Firm Fixed Price Services

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-SVC-FFP	GST Firm Fixed Priced Service	1	\$70,656.22	\$70,656.22	0%

Subtotal: **\$70,656.22**
Tax Subtotal: **\$0.00**

E-Waste

	Item	Description	Qty	Price	Ext Price	Tax
1	E-Waste-4-14	More than 4 inches but less than 15 inches	4	\$4.00	\$16.00	0%
2	E-Waste-15-34	At least 15 inches but less than 35 inches	2	\$5.00	\$10.00	0%
3	E-Waste-35+	35 inches or more	9	\$6.00	\$54.00	0%

Subtotal: **\$80.00**
Tax Subtotal: **\$0.00**

Shipping

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-SHIPPING	SHIPPING CHARGE	1	\$650.00	\$650.00	0%
2	GST-SHIPPING	LECTERN FREIGHT CHARGE	1	\$450.00	\$450.00	0%

Subtotal: **\$1,100.00**
Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 1

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$12,247.99	\$12,247.99	0%

Subtotal: **\$12,247.99**
Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 2

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$15,309.99	\$15,309.99	0%

Subtotal: **\$15,309.99**
Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 3

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$18,371.98	\$18,371.98	0%

Subtotal: **\$18,371.98**
Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 4

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$21,433.98	\$21,433.98	0%

Subtotal: **\$21,433.98**
Tax Subtotal: **\$0.00**

Golden Care Warranty Pricing-Year 5

	Item	Description	Qty	Price	Ext Price	Tax
1	GST-GCW-YEAR01	GST Golden Care Warranty - One Year	1	\$24,495.98	\$24,495.98	0%

Subtotal: **\$24,495.98**
Tax Subtotal: **\$0.00**



Quote Summary

Description	Amount
Training Room-Products	\$178,627.66
AV - Firm Fixed Price Services	\$70,656.22
E-Waste	\$80.00
Shipping	\$1,100.00
Golden Care Warranty Pricing-Year 1	\$12,247.99
Golden Care Warranty Pricing-Year 2	\$15,309.99
Golden Care Warranty Pricing-Year 3	\$18,371.98
Golden Care Warranty Pricing-Year 4	\$21,433.98
Golden Care Warranty Pricing-Year 5	\$24,495.98
Subtotal:	\$342,323.80
Estimated Tax:	\$15,510.80
Total:	\$357,834.60

EXHIBIT C – GST SERVICES WARRANTY

GST SERVICES WARRANTY

QUALITY OF SERVICES

GST warrants that its Services will be of professional quality (performed in a good and workmanlike manner) and will conform to generally accepted industry standards for such Services and to the requirements specified in this SOW. GST's personnel shall be competent and qualified to perform the tasks to which they are assigned. In the event of any breach of this warranty, GST, at its sole expense and without delay, shall re-perform the non-conforming Services to the applicable standard.

WORKMANSHIP WARRANTY

GST certifies that all equipment and materials furnished shall carry a ninety (90) day warranty on parts. GST guarantees to furnish any qualified personnel (during normal business hours, Monday to Friday, 8:00 am to 5:00 pm) to the installation site for the period of one (1) year from the date of installation to repair or replace defective items installed or provided by GST exclusively. If the item is determined to not be defective, GST will charge the customer for all time spent on the incident at a rate of \$175/hour. Determination if an item is defective or was changed, damaged, reconfigured, or altered by non GST personnel is under sole authority of GST. Any change, alteration, damage, or reconfiguration by non GST personnel voids one (1) year warranty. No response timeframe SLA guaranteed for warranty work. Further, all equipment purchased from GST in our installed system is subject to a manufacturer's warranty. Further, all equipment purchased from GST in our installed system is subject to a manufacturer warranty. GST will not honor any other warranty, implied or otherwise. In no event shall GST be liable, or in any way responsible for damages, or defects in the system, which were caused by neglect, vandalism, misuse, environmental damage or by repairs or attempted repairs performed by anyone other than a GST service technician. Nor shall GST be liable or in any way responsible for any incidental or consequential economic or property damage.

EXHIBIT D – GOLDEN CARE WARRANTY STATEMENT

Golden Care Warranty for Project No. 1 – Chiefs AV Room (300A & 300B) – 3rd Floor



GSTINC.COM 800.833.0128

GST Golden Care Warranty

GST Golden Care Warranty

GST Golden Care Warranty (GCW) covers all equipment that includes GST professional installation services purchased by the client from GST. GCW is an extended warranty that supports imperfections in workmanship and materials under the contracted year(s) from the date of project acceptance only. Warranty coverage shall include delivery, parts, labor, local transportation, and all other related repair/service costs.

GCW will repair and/or replace purchased components or hardware products that manifest as defective materials or workmanship during the GST warranty agreement period. All components or hardware products removed under the warranty period will become the property of GST. In the unlikely event that the product produces recurring malfunctions, GST "at its sole discretion" may elect to provide a replacement product that is similar or equivalent to the performance and specifications to maintain system function. Replaceable items or products shall be guaranteed against any defect due to faulty material and/or workmanship. No remanufactured or refurbished equipment will be provided.

GCW Service Level Agreement

Location/Area/Room(s):

• Training Room - Rancho Cucamonga

Coverage Term:

GST Golden Care Warranty ("GCW") coverage for Room 151 shall be provided as a renewable annual service agreement for up to five (5) consecutive one-year terms, ending in the year 2031, unless terminated or not renewed by either party.

The initial one-year GCW coverage term shall be purchased in conjunction with the turnkey proposal for Room 151 and will commence immediately upon customer acceptance of the audiovisual system installation.

Each subsequent renewal year shall be invoiced annually. Renewal invoices for continued coverage will be issued approximately three hundred thirty-five (335) days after the start of the active coverage term and shall be due on or before the three hundred sixty-fifth (365th) day to ensure uninterrupted warranty coverage.

GST shall respond within 4 hours from 1st initial contact. All onsite services will be performed by an authorized service technician within 16 normal business hours (2 working days) (8 am-5 pm M-F, excluding weekends and holidays). If equipment requires repair or removal, the client will be notified of the estimated repair time for any warranty or out-of-warranty repairs.

Proof of product purchase is a condition of warranty service. Serial numbers that have been altered, defaced, or removed can result in voiding the valuable GST Golden care warranty support at GST's discretion.

GCW Golden Care warranty will include:

1. A minimum of 2 scheduled preventive maintenance visits shall be provided by GST.
 - o The client is responsible for scheduling.
 - o 120 days (±15 days) after the commencement of the Warranty Period
 - o 240 days (±15 days) after the commencement of the Warranty Period
2. Preventative Maintenance shall include, but not be limited to, the following:
 - o Checking audio system settings (including mics, speakers, and minor adjustments).
 - o Examining control system functionality (pending control setup & automation).
 - o Any other maintenance and adjustments necessary to ensure that the audiovisual system is in proper working order.
3. GST will perform firmware updates to the purchased products only if needed and required to maintain the

overall operations of the audiovisual system.

4. One additional (1) hour of basic training on system use.

GST Exclusions

Golden Care warranty shall not apply:

1. Failures or defects that are caused by products not supplied by GST.
2. Failures or defects that result from accident, mishandling, abusive operation, negligence, improper installation, or inappropriate use as outlined in the manufacturer's manual.
3. Damage caused or repairs required because of the use of items not specified or approved by the manufacturer.
4. Any cosmetic damage to the surface or exterior that has been defaced or caused by normal wear and tear.
5. Any damage caused by external or environmental conditions, including but not limited to transmission line/power line voltage, liquid substance, or natural causes such as earthquake or fire.
6. Existing clients provide equipment (During or after implementation).
7. Any installation, setup, and/or programming changes not performed by GST.
8. Digital Signage content creation or services.
9. Digital Cable feeds, receivers, and/or fees
10. UC licensing or accounts fees (i.e., Zoom, MS Teams, Cisco WebEx, etc.)
 - o Issues with video Conferencing applications, settings, or functions need to be troubleshot with your IT Department first and determined before engaging GST support, and must have an associated Case # from MFG.
11. Changes, redesign, and/or reprogramming of system functions different from the original installation design.
12. Consumable items such as user cables, projector lamps, or batteries are not covered.
13. Firmware upgrades to the client's purchased software.
14. No loaner equipment or hot swap products will be provided.

GENERAL RESPONSIBILITIES

1. The customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite services. If less than 24 hours is given, the customer will be charged a half day of GST's engineer's time at \$175/hr.
2. Coordinate service deployment on third-party-maintained hardware/software (if applicable).
3. Assign a designated person from the Customer's staff who, on behalf of the Customer, will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
4. Allow GST full and unrestricted access to all locations where the service is to be delivered.
5. Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc., that are required.
6. Provide one point of contact that will finalize decisions during the delivery of services.

GST does not guarantee that the operation of this product will be uninterrupted or error-free. GST will not be responsible for or inherit damages that occur due to the client's failure to follow instructions intended for the

hardware product specified and the custom design intention required by the system scope of work. GST does not manufacture, mass-produce, create, or supply raw materials to create the required serviced product(s); therefore, it relies on the manufacturer's support for any repairs and/or replaceable items to complete GST services.

Golden Care Warranty for Project No. 2 – Conference Room 151 – 1st Floor

GST Golden Care Warranty

GST Golden Care Warranty

GST Golden Care Warranty (GCW) covers all equipment that includes GST professional installation services purchased by the client from GST. GCW is an extended warranty that supports imperfections in workmanship and materials under the contracted year(s) from the date of project acceptance only. Warranty coverage shall include delivery, parts, labor, local transportation, and all other related repair/service costs.

GCW will repair and/or replace purchased components or hardware products that manifest as defective materials or workmanship during the GST warranty agreement period. All components or hardware products removed under the warranty period will become the property of GST. In the unlikely event that the product produces recurring malfunctions, GST "at its sole discretion" may elect to provide a replacement product that is similar or equivalent to the performance and specifications to maintain system function. Replaceable items or products shall be guaranteed

against any defect due to faulty material and/or workmanship. No remanufactured or refurbished equipment will be provided.

GCW Service Level Agreement

Location/Area/Room(s):

- 1st Floor Training Room 151

Coverage Term:

GST Golden Care Warranty ("GCW") coverage for Room 151 shall be provided as a renewable annual service agreement for up to five (5) consecutive one-year terms, ending in the year 2031, unless terminated or not renewed by either party.

The initial one-year GCW coverage term shall be purchased in conjunction with the turnkey proposal for Room 151 and will commence immediately upon customer acceptance of the audiovisual system installation.

Each subsequent renewal year shall be invoiced annually. Renewal invoices for continued coverage will be issued approximately three hundred thirty-five (335) days after the start of the active coverage term and shall be due on or before the three hundred sixty-fifth (365th) day to ensure uninterrupted warranty coverage.

GST shall respond within 4 hours from 1st initial contact. All onsite services will be performed by an authorized service technician within 16 normal business hours (2 working days) (8 am-5 pm M-F, excluding weekends and holidays). If equipment requires repair or removal, the client will be notified of the estimated repair time for any warranty or out-of-warranty repairs.

This wording keeps the legal/business tone consistent while making the renewal and billing cadence very clear.

Proof of product purchase is a condition of warranty service. Serial numbers that have been altered, defaced, or removed can result in voiding the valuable GST Golden care warranty support at GST's discretion.

GCW Golden Care warranty will include:

1. A minimum of 2 scheduled preventive maintenance visits shall be provided by GST.
 - o The client is responsible for scheduling.
 - o 120 days (± 15 days) after the commencement of the Warranty Period
 - o 240 days (± 15 days) after the commencement of the Warranty Period
2. Preventative Maintenance shall include, but not be limited to, the following:
 - o Checking audio system settings (including mics, speakers, and minor adjustments).
 - o Examining control system functionality (pending control setup & automation).
 - o Any other maintenance and adjustments necessary to ensure that the audiovisual system is in proper working order.
3. GST will perform firmware updates to the purchased products only if needed and required to maintain the overall operations of the audiovisual system.
4. One additional (1) hour of basic training on system use.

GST Exclusions

Golden Care warranty shall not apply:

1. Failures or defects that are caused by products not supplied by GST.
2. Failures or defects that result from accident, mishandling, abusive operation, negligence, improper installation, or inappropriate use as outlined in the manufacturer's manual.

3. Damage caused or repairs required because of the use of items not specified or approved by the manufacturer.
4. Any cosmetic damage to the surface or exterior that has been defaced or caused by normal wear and tear.
5. Any damage caused by external or environmental conditions, including but not limited to transmission line/power line voltage, liquid substance, or natural causes such as earthquake or fire.
6. Existing clients provide equipment (During or after implementation).
7. Any installation, setup, and/or programming changes not performed by GST.
8. Digital Signage content creation or services.
9. Digital Cable feeds, receivers, and/or fees
10. UC licensing or accounts fees (i.e., Zoom, MS Teams, Cisco WebEx, etc.)
 - o Issues with video Conferencing applications, settings, or functions need to be troubleshot with your IT Department first and determined before engaging GST support, and must have an associated Case # from MFG.
11. Changes, redesign, and/or reprogramming of system functions different from the original installation design.
12. Consumable items such as user cables, projector lamps, or batteries are not covered.
13. Firmware upgrades to the client's purchased software.
14. No loaner equipment or hot swap products will be provided.

GENERAL RESPONSIBILITIES

1. The customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite services. If less than 24 hours is given, the customer will be charged a half day of GST's engineer's time at \$175/hr.
2. Coordinate service deployment on third-party-maintained hardware/software (if applicable).
3. Assign a designated person from the Customer's staff who, on behalf of the Customer, will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
4. Allow GST full and unrestricted access to all locations where the service is to be delivered.
5. Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc., that are required.
6. Provide one point of contact that will finalize decisions during the delivery of services.

GST does not guarantee that the operation of this product will be uninterrupted or error-free. GST will not be responsible for or inherit damages that occur due to the client's failure to follow instructions intended for the hardware product specified and the custom design intention required by the system scope of work. GST does not manufacture, mass-produce, create, or supply raw materials to create the required serviced product(s); therefore, it relies on the manufacturer's support for any repairs and/or replaceable items to complete GST services.

Golden Care Warranty for Project No. 3 – AV Training Center Rancho



GST Golden Care Warranty

GST Golden Care Warranty

GST Golden Care Warranty (GCW) covers all equipment that includes GST professional installation services purchased by the client from GST. GCW is an extended warranty that supports imperfections in workmanship and materials under the contracted year(s) from the date of project acceptance only. Warranty coverage shall include delivery, parts, labor, local transportation, and all other related repair/service costs.

GCW will repair and/or replace purchased components or hardware products that manifest as defective materials or workmanship during the GST warranty agreement period. All components or hardware products removed under the warranty period will become the property of GST. In the unlikely event that the product produces recurring malfunctions, GST "at its sole discretion" may elect to provide a replacement product that is similar or equivalent to the performance and specifications to maintain system function. Replaceable items or products shall be guaranteed against any defect due to faulty material and/or workmanship. No remanufactured or refurbished equipment will be provided.

GCW Service Level Agreement

Location/Area/Room(s):

- Training Room – Rancho Cucamonga

Coverage Term:

GST Golden Care Warranty ("GCW") coverage for Room 151 shall be provided as a renewable annual service agreement for up to five (5) consecutive one-year terms, ending in the year 2031, unless terminated or not renewed by either party.

The initial one-year GCW coverage term shall be purchased in conjunction with the turnkey proposal for Room 151 and will commence immediately upon customer acceptance of the audiovisual system installation.

Each subsequent renewal year shall be invoiced annually. Renewal invoices for continued coverage will be issued approximately three hundred thirty-five (335) days after the start of the active coverage term and shall be due on or before the three hundred sixty-fifth (365th) day to ensure uninterrupted warranty coverage.

GST shall respond within 4 hours from 1st initial contact. All onsite services will be performed by an authorized service technician within 16 normal business hours (2 working days) (8 am-5 pm M-F, excluding weekends and holidays). If equipment requires repair or removal, the client will be notified of the estimated repair time for any warranty or out-of-warranty repairs.

Proof of product purchase is a condition of warranty service. Serial numbers that have been altered, defaced, or removed can result in voiding the valuable GST Golden care warranty support at GST's discretion.

GCW Golden Care warranty will include:

1. A minimum of 2 scheduled preventive maintenance visits shall be provided by GST.
 - o The client is responsible for scheduling.
 - o 120 days (± 15 days) after the commencement of the Warranty Period
 - o 240 days (± 15 days) after the commencement of the Warranty Period
2. Preventative Maintenance shall include, but not be limited to, the following:
 - o Checking audio system settings (including mics, speakers, and minor adjustments).
 - o Examining control system functionality (pending control setup & automation).
 - o Any other maintenance and adjustments necessary to ensure that the audiovisual system is in proper working order.
3. GST will perform firmware updates to the purchased products only if needed and required to maintain the overall operations of the audiovisual system.
4. One additional (1) hour of basic training on system use.

GST Exclusions

Golden Care warranty shall not apply:

1. Failures or defects that are caused by products not supplied by GST.
2. Failures or defects that result from accident, mishandling, abusive operation, negligence, improper installation, or inappropriate use as outlined in the manufacturer's manual.
3. Damage caused or repairs required because of the use of items not specified or approved by the manufacturer.
4. Any cosmetic damage to the surface or exterior that has been defaced or caused by normal wear and tear.
5. Any damage caused by external or environmental conditions, including but not limited to transmission line/power line voltage, liquid substance, or natural causes such as earthquake or fire.
6. Existing clients provide equipment (During or after implementation).
7. Any installation, setup, and/or programming changes not performed by GST.
8. Digital Signage content creation or services.
9. Digital Cable feeds, receivers, and/or fees
10. UC licensing or accounts fees (i.e., Zoom, MS Teams, Cisco WebEx, etc.)
 - o Issues with video Conferencing applications, settings, or functions need to be troubleshot with your IT Department first and determined before engaging GST support, and must have an associated Case # from MFG.
11. Changes, redesign, and/or reprogramming of system functions different from the original installation design.
12. Consumable items such as user cables, projector lamps, or batteries are not covered.
13. Firmware upgrades to the client's purchased software.

14. No loaner equipment or hot swap products will be provided.

GENERAL RESPONSIBILITIES

1. The customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite services. If less than 24 hours is given, the customer will be charged a half day of GST's engineer's time at \$175/hr.
2. Coordinate service deployment on third-party-maintained hardware/software (if applicable).
3. Assign a designated person from the Customer's staff who, on behalf of the Customer, will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
4. Allow GST full and unrestricted access to all locations where the service is to be delivered.
5. Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc., that are required.
6. Provide one point of contact that will finalize decisions during the delivery of services.

GST does not guarantee that the operation of this product will be uninterrupted or error-free. GST will not be responsible for or inherit damages that occur due to the client's failure to follow instructions intended for the hardware product specified and the custom design intention required by the system scope of work. GST does not manufacture, mass-produce, create, or supply raw materials to create the required serviced product(s); therefore, it relies on the manufacturer's support for any repairs and/or replaceable items to complete GST services.

Exhibit E – GST Hourly Rates

Role	Hourly Rate
Lead Installer	\$135.00 / Hour
Technician	\$127.00 / Hour
Programming Engineer	\$135.00 / Hour
Trainer	\$135.00 / Hour
Project Manager	\$135.00 / Hour

ATTACHMENT A

PREVAILING WAGE REQUIREMENTS

A. All or a portion of the Scope of Work in the Contract requires the payment of prevailing wages and compliance with the following requirements:

1. Determination of Prevailing Rates:

Pursuant to California Labor Code sections 1770, et seq., the County has obtained from the Director of the Department of Industrial Relations (DIR) pursuant to the Labor Code, the general prevailing rates of per diem wages and the prevailing rates for holiday and overtime work in the locality in which the Scope of Work is to be performed. Copies of said rates are on file with the County, will be made available for inspection during regular business hours, may be included elsewhere in the specifications for the Scope of Work, and are also available online at <https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>. The wage rate for any classification not listed, but which may be required to execute the Scope of Work, shall be commensurate and in accord with specified rates for similar or comparable classifications for those performing similar or comparable duties. In accordance with Labor Code section 1773.2, the Contractor shall post, at appropriate and conspicuous locations on the job site, a schedule showing all applicable prevailing wage rates and shall comply with the requirements of Labor Code sections 1773, et seq.

2. Payment of Prevailing Rates

Each worker of the Contractor, or any subcontractor, engaged in the Scope of Work, shall be paid not less than the general prevailing wage rate, regardless of any contractual relationship which may be alleged to exist between the Contractor or any subcontractor, and such worker.

3. Prevailing Rate Penalty

The Contractor shall, as a penalty, forfeit two hundred dollars (\$200.00) to the County for each calendar day or portion thereof, for each worker paid less than the prevailing rates as determined by the Director of the DIR for such work or craft in which such worker is employed by the Contractor or by any subcontractor in connection with the Scope of Work. Pursuant to Labor Code section 1775, the difference between such prevailing wage rates and the amount paid to each worker for each calendar day, or portion thereof, for which each worker was paid less than the prevailing wage rate, shall be paid to each worker by the Contractor.

4. Ineligible Contractors:

Pursuant to the provisions of Labor Code sections 1777.1 and 1771.1(o), the Labor Commissioner publishes and distributes a list of contractors ineligible to perform work as a contractor or subcontractor on a public works project. This list of debarred contractors is available from the DIR website at <https://www.dir.ca.gov/dlse/debar.html>. Any contract entered into between a contractor and a debarred subcontractor is void as a matter of law. A debarred subcontractor may not receive any public money for performing work as a subcontractor on a public works contract, and any public money that may have been paid to a debarred subcontractor by a contractor on the project shall be returned to the County. The Contractor shall be responsible for the payment of wages to workers as a debarred subcontractor who has been allowed to work on the Scope of Work.

5. Payroll Records:

a. Pursuant to Labor Code section 1776, the Contractor and each subcontractor, shall keep accurate certified payroll records, showing the name, address, social security number, work classification, straight time and overtime hours worked each day and week, and the actual per diem wages paid to each journeyman, apprentice, worker or other employee employed by them in connection with the Scope of Work. The payroll records enumerated herein shall be verified by a written declaration made under penalty of perjury that the information contained in the payroll record is true and correct and that the Contractor or subcontractor has complied with the requirements of the Labor Code sections 1771, 1811, and 1815 for any Scope of Work performed by his or her employees. The payroll records shall be available for inspection at all reasonable hours at the principal office of the Contractor on the following basis:

- i. A certified copy of an employee's payroll record shall be made available for inspection or furnished to such employee or his/her authorized representative on request;
- ii. A certified copy of all payroll records shall be made available for inspection or furnished upon request to the County and the Division of Labor Standards Enforcement of the DIR;
- iii. A certified copy of payroll records shall be made available upon request to the public for inspection or copies thereof made; provided, however, that a request by the public shall be made through either the County or the Division of Labor Standards Enforcement. If the requested payroll records have not been previously provided to the County or the Division of Labor Standards Enforcement, the requesting party shall, prior to being provided the records, reimburse the cost of preparation by the Contractor, subcontractor and the entity through which the request was made; the public shall not be given access to such records at the principal office of the Contractor;
- iv. The Contractor shall file a certified copy of the payroll records with the entity that requested such records within ten (10) days after receipt of a written request; and

- v. Copies provided to the public, by the County or the Division of Labor Standards Enforcement shall be marked or obliterated in such a manner as to prevent disclosure of an individual's name, address and social security number. The name and address of the Contractor or any subcontractor, performing a part of the Scope of Work shall not be marked or obliterated. The Contractor shall inform the County of the location of payroll records, including the street address, city and county and shall, within five (5) working days, provide a notice of a change of location and address.
- b. The Contractor shall have ten (10) days from receipt of the written notice specifying in what respects the Contractor must comply with the above requirements. In the event Contractor does not comply with the requirements of this section within the ten (10) day period, the Contractor shall, as a penalty to the County, forfeit one-hundred dollars (\$100.00) for each calendar day, or portion thereof, for each worker, until strict compliance is effectuated. Upon the request of the Division of Labor Standards Enforcement, such penalty shall be withheld from progress payments then due to the Contractor. A contractor is not subject to a penalty assessment pursuant to this section due to the failure of a subcontractor to comply with this section.
- c. At least monthly (at least once every 30 days), the Contractor and all subcontractors must submit electronic certified payroll records online to the Labor Commissioner, in a format prescribed by the Labor Commissioner. The County reserves the right to require Contractor and all subcontractors to submit certified payroll to the Labor Commissioner more frequently than monthly.
 - i. A contractor or subcontractor who fails to furnish electronic certified payroll records to the Labor Commissioner as required by Labor Code section 1771.4, is subject to a penalty by the Labor Commissioner of one hundred dollars (\$100) per day, until such payroll records are furnished, not to exceed a total penalty of five thousand dollars (\$5,000) per project.
 - ii. This requirement does not apply to public works projects \$25,000 or less when the project is for construction, alteration, demolition, installation or repair work, or if the public works project is \$15,000 or less when the project is for maintenance work. However, the Contractor must still keep accurate certified payroll records and retain those records, as specified in Labor Code section 1776, for at least three years after completion of the work.

6. Limits on Hours of Work:

Pursuant to Labor Code section 1810, eight (8) hours of labor shall constitute a legal day's work. Pursuant to Labor Code section 1811, the time of service of any worker employed at any time by the Contractor or by a subcontractor, upon the Scope of Work or upon any part of the Scope of Work, is limited and restricted to eight (8) hours during any one calendar day and forty (40) hours during any one calendar week, except as provided for under Labor Code section 1815. Notwithstanding the foregoing provisions, work performed by employees of Contractor or any subcontractor, in excess of eight (8) hours per day and forty (40) hours during any one week, shall be permitted upon compensation for all hours worked in excess of eight (8) hours per day at not less than one and one-half (1½) times the basic rate of pay.

7. Penalty for Excess Hours:

The Contractor shall pay to the County a penalty of twenty-five dollars (\$25.00) for each worker employed on the Scope of Work by the Contractor or any subcontractor, for each calendar day during which such worker is required or permitted to work more than eight (8) hours in any calendar day and forty (40) hours in any one calendar week, in violation of the provisions of the Labor Code, unless compensation to the worker so employed by the Contractor is not less than one and one-half (1½) times the basic rate of pay for all hours worked in excess of eight (8) hours per day.

8. Jobsite Notices

This project is subject to compliance, monitoring, and enforcement by the DIR. As required by the DIR, Contractor is required to post jobsite notices, as prescribed by regulation, regarding compliance monitoring and enforcement by the DIR.

9. Registration with the DIR (Labor Code section 1725.5)

- a. Contractor must be registered with the DIR to bid or submit a proposal on this project, unless the public works project is \$25,000 or less when the project is for construction, alteration, demolition, installation or repair work, or if the public works project is \$15,000 or less when the project is for maintenance work. No contractor or subcontractor may be listed on a bid proposal for a public works project unless registered with the DIR pursuant to Labor Code section 1725.5, with limited exceptions from this requirement for bid purposes only as allowed under Labor Code sections 1771.1(a) and 1725.5(f).
 - i. An inadvertent error in listing a subcontractor who is not registered pursuant to Labor Code section 1725.5 in a bid proposal shall not be grounds for filing a bid protest or grounds for considering the bid nonresponsive, provided that any of the following apply:
 - 1) The subcontractor is registered prior to the bid opening.
 - 2) Within 24 hours after the bid opening, the subcontractor is registered and has paid the penalty registration fee.
 - 3) The subcontractor is replaced by another registered subcontractor pursuant to Section 4107 of the Public Contract Code.

- b. Contractor must be registered with the DIR (unless an exception applies) to be awarded a contract or perform any work on this project. No contractor or subcontractor may be awarded a contract for a public work project or perform work on a public works project unless registered with the DIR pursuant to Labor Code section 1725.5 (unless an exception applies).
 - i. A contract entered into with any contractor or subcontractor in violation Labor Code section 1725.5 shall be subject to cancellation.
 - ii. If the Labor Commissioner determines that a contractor or subcontractor engaged in the performance of any public work contract without having been registered in accordance with Labor Code section 1771.1, the contractor or subcontractor is subject to civil penalties of one hundred dollars (\$100) for each day of work performed in violation of the registration requirement, not to exceed an aggregate penalty of eight thousand dollars (\$8,000), payable to the state. Contractor may also be subject to additional penalties, up to an additional \$10,000, for entering into a contract with an unregistered subcontractor.
 - iii. Where a contractor or subcontractor engages in the performance of any public work contract without having been registered with the DIR, the Labor Commissioner shall issue and serve a stop order prohibiting the use of the unregistered contractor or subcontractor on all public works until they are registered. The stop order shall not apply to work by registered contractors or subcontractors on the public work. Any employee of an unregistered contractor or subcontractor who is affected by a work stoppage ordered by the commissioner shall be paid at their regular hourly prevailing wage rate by that employer for any hours the employee would have worked but for the work stoppage, not to exceed 10 days. Failure of a contractor or subcontractor to observe a stop order issued and served upon them is guilty of a misdemeanor punishable by imprisonment in county jail up to 60 days or by a fine of up to ten thousand dollars (\$10,000), or both.
- c. To qualify for registration with the DIR, Contractor must meet all requirements listed in [Labor Code Section 1725.5](#).
- d. Registration with the DIR is not required if the public works project is \$25,000 or less when the project is for construction, alteration, demolition, installation, or repair work, or if the public works project is \$15,000 or less when the project is for maintenance work.

B. STATE PUBLIC WORKS APPRENTICESHIP REQUIREMENTS

1. State Public Works Apprenticeship Requirements:

- a. The Contractor is responsible for compliance with Labor Code section 1777.5 and the California Code of Regulations, title 8, sections 230 – 230.2 for all apprenticeable trades or crafts (denoted with “#” symbol next to craft name in DIR Prevailing Wage Determination), whether employed by the Contractor, subcontractor, vendor or consultant. Included in these requirements is (1) the Contractor’s requirement to provide notification (i.e. DAS-140) to the appropriate apprenticeship committees; (2) pay training contributions for each apprenticeable hour employed on the Contract to either the local training fund or the California Apprenticeship Council; and (3) utilize apprentices in a minimum ratio of not less than one apprentice hour for each five journeyman hours by completion of Contract work (unless an exemption is granted in accordance with Labor Code section 1777.5) or request for the dispatch of apprentices.
- b. Any apprentices employed to perform any of the Scope of Work shall be paid the prevailing rate of per diem wages for apprentices in the craft or trade for which such apprentice is employed, and such individual shall be employed only for the work of the craft or trade to which such individual is registered. Unless otherwise provided by a collective bargaining agreement, when the Contractor requests the dispatch of an apprentice to perform work on a public works project and requires the apprentice to fill out an application or undergo testing, training, an examination, or other preemployment process as a condition of employment, the apprentice shall be paid for the time spent on the required preemployment activity, including travel time to and from the required activity, if any, at the prevailing rate of per diem wages for apprentices in the trade to which he or she is registered. Unless otherwise provided by a collective bargaining agreement, Contractor is not required to compensate an apprentice for the time spent on preemployment activities if the apprentice is required to take a preemployment drug or alcohol test and he or she fails to pass that test.
- c. Only apprentices, as defined in Labor Code section 3077, who are in training under apprenticeship standards and written apprenticeship agreements under Labor Code sections 3070 et seq. are eligible to be employed for the Scope of Work. The employment and training of each apprentice shall be in accordance with the provisions of the apprenticeship standards and apprentice agreements under which such apprentice is training, or the rules and regulations of the California Apprenticeship Council.

2. Compliance with Labor Code section 1777.5 requires all public works contractors to:

- a. Submit Contract Award Information (DAS-140) to an applicable apprenticeship program that can supply apprentices to the site of the public work. The information submitted must include the contractor’s name, address, telephone number and state license number; the full name and address of the public work awarding body; the exact location of the public work site; the date of the contract award; an estimate of

- journeyman hours to be performed under the contract; the number of apprentices proposed to be employed; and the approximate dates the apprentices would be employed.
- b. Although there are a few exemptions (identified below), all Contractors, regardless of union affiliation, must submit contract award information when performing on a California public works project.
 - c. The DAS-140 is a notification “announcement” of the Contractor’s participation on a public works project— *it is not a request for the dispatch of an apprentice (to do this use DAS Form 142)*.
 - d. Contractors shall submit the contract award information (you may use form DAS 140) within 10 days of the execution of the prime contract or subcontract, but in no event later than the first day in which the Contractor has workers employed on the public work.
 - e. Contractors who are already approved to train apprentices (i.e. check “Box 1” on the DAS-140) shall only be required to submit the form to their approved program.
 - f. Contractors who are NOT approved to train apprentices (i.e. those that check either “Box 2” or “Box 3” on the DAS-140) shall submit the DAS-140 TO EACH of the apprenticeship program sponsors in the area of your public works project. For a listing of apprenticeship programs see <http://www.dir.ca.gov/Databases/das/pwaddrstart.asp>.
 - g. Employ Registered Apprentices
 - i. Labor Code section 1777.5 requires that a contractor performing work in an “apprenticeable” craft or trade must employ one (1) hour of apprentice work for every five (5) hours performed by a journeyman, not including overtime hours. If Contractor has agreed to be covered by an apprenticeship program’s standards, Contractor must employ the number of apprentices or the ratio of apprentices to journeymen stipulated in the applicable apprenticeship standards, which cannot be less than the 1 to 5 ratio required above.
 - ii. Contractor must attempt, to the greatest extent possible, to employ apprentices during the same time period that the journeyman in the same craft or trade are employed at the jobsite. This ratio shall be met prior to the Contractor’s completion of work on the project. “Apprenticeable” crafts or trades are denoted with a pound symbol “#” in front of the craft or trade name on the prevailing wage determination.
 - iii. All Contractors who do not fall within an exemption category (see below) must request for dispatch of an apprentice from an apprenticeship program (for each apprenticeable craft or trade) by giving the program actual notice of at least 72 hours (business days only) before the date on which apprentices are required.
 - iv. Contractors may use the “DAS-142” form for making a request for the dispatch of an apprentice.
 - v. Contractors who are participating in an approved apprenticeship training program and who did not receive sufficient number of apprentices from their initial request must request dispatch of apprentices from ALL OTHER apprenticeship committees in the project area in order to fulfill this requirement.
 - vi. Contractor should maintain and submit proof (when requested) of its DAS-142 submittal to the apprenticeship committees (e.g. fax transmittal confirmation). A Contractor has met its requirement to employ apprentices only after it has successfully made a dispatch request to all apprenticeship programs in the project area.
 - vii. Apprentices employed to fulfill the requirements of Labor Code section 1777.5 must be registered apprentices who are training under apprenticeship standards that include the work processes that the Contractor will perform on the project. Where a Contractor employs apprentices under the rules and regulations of the California Apprenticeship Council, apprentices must, at all times work under the direct supervision of a Journeyman (Cal. Code Regs., tit 8, § 230.1).
 - h. Make Training Fund Contributions
 - i. Contractors performing in apprenticeable crafts or trades on public works projects, must make training fund contributions to the California Apprenticeship Council, in the amount established by the Director of the Department of Industrial Relations as the prevailing amount for apprenticeship training contributions in the area of the public works site.
 - ii. Contractors may use the “CAC-2” form for submittal of their training fund contributions.
 - iii. Contractors may take as a credit for payments to the Council any amounts paid by the contractor to an approved apprenticeship program that can supply apprentices to the site of the public works project.
 - iv. Training fund contributions are due and payable on the 15th day of the month for work performed during the preceding month.
 - i. Submit a Verified Statement within 60 Days of Conclusion of Work Under the Contract
 - i. Each contractor and subcontractor must submit a verified statement of the journeyman and apprentice hours performed on the contract, which information shall be public and retained by the apprenticeship programs for 12 months.

3. Exemptions to Apprenticeship Requirements:

- a. The following are exempt from having to comply with California apprenticeship requirements. These types of contractors do not need to submit a DAS-140, DAS-142, make training fund contributions, or utilize apprentices:
 - i. Contractors performing in non-apprenticeable crafts. "Apprenticeable" crafts are denoted with a pound symbol "#" in front of the craft name on the prevailing wage determination.
 - ii. When the Contractor has a direct contract with the public agency that is under \$30,000.
 - iii. When the project is 100% federally-funded and the funding of the project does not contain any city, county, and/or state monies (unless the project is administered by a state agency in which case the apprenticeship requirements apply).
 - iv. When the project is a private project not covered by the definition of public works as found in Labor Code section 1720 et seq.

4. Exemption from Apprenticeship Ratios:

- a. The Administrator of Apprenticeship may grant a certificate exempting the Contractor from the 1-to-5 ratio set forth in this Section if Contractor can show that he or she employs apprentices in a particular craft or trade in the state on all of his or her contracts on an annual average of not less than one hour of apprentice work for every five hours of labor performed by journeymen
- b. An apprenticeship program has the discretion to grant a certificate to a participating contractor or contractor association which shall be subject to the approval of the Administrator of Apprenticeship, exempting the Contractor from the 1-to-5 ratio set forth in this Section when it finds that any one of the following conditions are met:
 - i. Unemployment for the previous three-month period in such area exceeds an average of fifteen percent (15%); or
 - ii. The number of apprentices in training in such area exceeds a ratio of 1-to-5 in relation to journeymen; or
 - iii. There is a showing that the apprenticeable craft or trade is replacing at least one-thirtieth (1/30) of its journeymen annually through apprenticeship training, either on a statewide basis or on a local basis; or
 - iv. Assignment of an apprentice to any work performed under the Contract documents would create a condition which would jeopardize such apprentice's life or the life, safety or property of fellow employees or the public at large, or if the specific task to which the apprentice is to be assigned is of such a nature that training cannot be provided by a journeyman.
- c. When an exemption from subsection b. above is granted to an organization which represents contractors in a specific trade on a local or statewide basis, the member contractors will not be required to submit individual applications for approval to local joint apprenticeship committees, provided they are already covered by the local apprenticeship standards.

5. Contractor's Compliance:

- a. The responsibility for compliance with this Section for all apprenticeable trades or crafts is solely and exclusively that of the Contractor. Violations of Labor Code section 1777.5 are subject to penalties pursuant to Labor Code section 1777.7, as determined by the Labor Commissioner.