

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

November 18, 2025

FROM

ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center

SUBJECT

Amendment to Multiple Product Purchase Agreement with Integra LifeSciences Sales LLC for Supplies

RECOMMENDATION(S)

Approve **Amendment No. 1 to Multiple Product Purchase Agreement No. 25-04** with Integra LifeSciences Sales LLC, for products, supplies and equipment accessories, increasing the total not-to-exceed amount by \$30,000, from \$3,500,000 to \$3,530,000, to purchase airway balloons supplies and inflation devices, with no change to period of January 14, 2025 through January 13, 2028, with the option to extend for two additional one-year terms.
(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$30,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2025-26 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

The Multiple Product Purchase Agreement No. 25-04 (Agreement) with Integra LifeSciences Sales LLC (Integra) will allow for the purchase of airway balloons, inflation devices and related supplies utilized by ARMC physicians to expedite access to multiple air war dilation systems during trauma cases. These additional ear, nose, and throat (ENT) supplies were not included in the current Agreement.

ARMC previously purchased ENT products from Acclarent Inc. using Pricing Agreement No. 4400025048 approved by the Purchasing Agent. These ENT products are now being added to this Agreement to maximize cost savings, as Acclarent was recently acquired by Integra, and ARMC continues to use these products.

On January 14, 2025, (Item No. 11), as the result of a non-competitive procurement, the Board approved the Agreement with Integra, including non-standard terms, for neurological products,

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supplies and equipment accessories, in the not-to-exceed amount of \$3,500,000, for the contract period of January 14, 2025 through January 13, 2028, with the option to extend for two additional one-year terms.

ARMC recommends the approval of the Agreement with Integra, to provide for the safety, health and social services needs of County residents by expediting access to multiple airway dilation systems ARMC physicians are experienced in utilizing in traumas for more efficient patient care and safety.

PROCUREMENT

Not applicable.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Bonnie Uphold, Supervising Deputy County Counsel, 387-5455) on September 29, 2025; Purchasing (Veronica Pedace, Buyer III, 387-2464) on October 8, 2025; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on October 24, 2024; and County Finance and Administration (Jenny Yang, Administrative Analyst, 387-4884) on October 28, 2025.

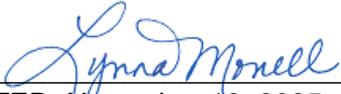
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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Curt Hagman Seconded: Joe Baca, Jr.
Ayes: Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.
Absent: Col. Paul Cook (Ret.)

Lynna Monell, CLERK OF THE BOARD

BY  _____
DATED: November 18, 2025



cc: ARMC - Goldfrach w/agree
 Contractor - c/o ARMC w/agree
 File - w/agree
CCM 11/24/2025