

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

April 8, 2025

FROM

ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center

SUBJECT

Contract with Golden Star Technology, Inc. to Upgrade the Wi-Fi Wireless Network Solution

RECOMMENDATION(S)

Approve **Contract No. 25-211** with Golden Star Technology, Inc., to upgrade the existing Wi-Fi wireless network solution, for an amount not to exceed \$779,730, for the contract term of April 8, 2025 through April 7, 2030.

(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$779,730 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2024-25 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

Approval of the contract to upgrade the Wi-Fi wireless network solution (Contract) with Golden Star Technology, Inc. (GST) will allow ARMC to upgrade the current Wi-Fi wireless network solution. ARMC's current Aruba Wi-Fi infrastructure has reached end of life and can no longer support ARMC's current and expanding needs. The upgrade to the Wi-Fi wireless network infrastructure will provide continued support, redundancy and expandability. The upgrade is comprised of hardware, such as access points, mounting systems and controllers, and includes management system software, and authentication services.

ARMC recommends the approval of the Contract to provide for the safety, health and social services needs of County residents by ensuring ARMC has the necessary wireless network solution to meet County healthcare needs.

PROCUREMENT

On October 18, 2024, Invitation to Bid (ITB) No. ARMC125-ARMC-5647 for Aruba Wi-Fi Upgrade was release. The ITB was released through the County's Electronic Procurement

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(ePro) network. Seven proposals were received in response to the ITB and are listed below. Proposed costs were reviewed. GST proposed the lowest cost and ARMC determined that GST best meets ARMC's needs and recommends award of the Contract.

Proposer	Locations
Convergeone, Inc	Rancho Cucamonga, CA
Data Center Warehouse	Laguna Hills, CA
GigaKOM	San Diego, CA
Golden Star Tech	Cerritos, CA
Kambrian	La Puente, CA
Mvation Worldwide Inc	Glen Cove, NY
Tech Network	Ames, IA

On February 20, 2025, a tentative award letter was sent to GST. On that same day, the unsuccessful agencies were notified in writing that they may protest the qualification review by submitting a formal protest letter to the Purchasing Department (Purchasing) within 10 calendar days of the non-selection letters. No protests were received.

Purchasing approves this procurement based on the formal, competitive solicitation referenced above.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Bonnie Uphold, Supervising Deputy County Counsel, 387- 5455) on March 13, 2025; Purchasing (Veronica Pedace, Buyer III, 387-2464) on March 14, 2025; Information Technology Department (Robert Pittman, Chief Information Security Officer, 388-5524) on March 26, 2025; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on March 14, 2025; Finance (Jenny Yang, Administrative Analyst, 387-4884) on March 20, 2025; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387- 5423) on March 20, 2025.

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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Curt Hagman

Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: April 8, 2025



cc: ARMC - Goldfrach w/agree
Contractor - c/o ARMC w/agree
File - w/agree

MBA 04/10/2025