

THE INFORMATION IN THIS BOX IS NOT A PART OF THE CONTRACT AND IS FOR COUNTY USE ONLY



**Contract Number**

18-359A1

**SAP Number**

10007328

## Human Resources

**Department Contract Representative**  
**Telephone Number**

Amy Coughlin  
(909) 387-5787

**Contractor**

The Segal Company (Western States), Inc.

**Contractor Representative**  
**Telephone Number**

Robert D. Mitchell  
818-956-6744

**Contract Term**

July 1, 2018 – June 30, 2023

**Original Contract Amount**

**Amendment Amount**

**Total Contract Amount**

**Cost Center**

**WHEREAS**, the County of San Bernardino provides various group employee benefit plans including, but not limited to, medical, dental, vision, life insurance, accidental death and dismemberment, leaves and disability, and employee wellness programs for its employees (hereinafter called "Plans"); and

**WHEREAS**, the original term of the Contract between the County of San Bernardino, a political subdivision of the State of California, hereinafter referred to as "County" and The Segal Company (Western States), Inc., hereinafter referred to as "Consultant" commenced on July 1, 2018, and will expire on June 30, 2021; and

**WHEREAS**, Section D.1 of the Contract allows the extension of the Contract for one additional two year period by mutual agreement; and

**NOW, THEREFORE**, in consideration of the foregoing recitals, which are specifically incorporated into the body of this amendment and the mutual covenants, terms and conditions contained herein, the parties agree as follows:

- 1) Section D.1 is hereby amended by deleting the first paragraph of said subsection in its entirety and inserting the following in lieu thereof:

This Contract is effective as of July 1, 2018 and expires June 30, 2023, but may be terminated earlier in accordance with provisions of this Contract.

- 2) Exhibit 2 is hereby deleted in its entirety and replaced with the new Exhibit 2 which is attached hereto and incorporated herein by reference.
- 3) This Amendment may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Amendment. The parties shall be entitled to sign and transmit an electronic signature of this Amendment (whether by facsimile, PDF or other email transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Amendment upon request.
- 4) All other terms and conditions of the Contract remain unchanged.

COUNTY OF SAN BERNARDINO

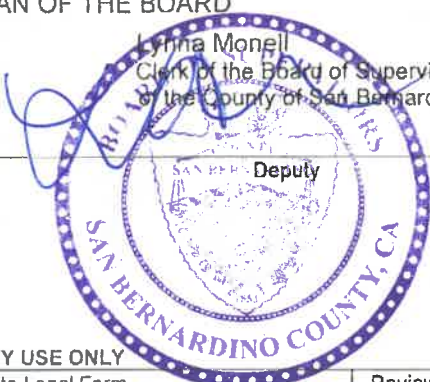
►   
Curt Hagman, Chairman, Board of Supervisors

Dated: JUN 22 2021

SIGNED AND CERTIFIED THAT A COPY OF THIS  
DOCUMENT HAS BEEN DELIVERED TO THE  
CHAIRMAN OF THE BOARD

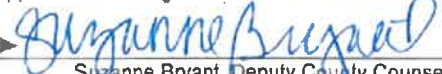
By   
Lynna Monell  
Clerk of the Board of Supervisors  
of the County of San Bernardino

By \_\_\_\_\_  
Deputy



FOR COUNTY USE ONLY

Approved as to Legal Form

►   
Suzanne Bryant, Deputy County Counsel

Date 5-18-2021

Reviewed for Contract Compliance

► 

Date 5/20/2021

Reviewed/Approved by Department

► 

Date 5/27/2021

The Segal Company (Western States), Inc.

(Print or type name of corporation, company, contractor, etc.)

By ►   
(Authorized signature - sign in blue ink)

Robert D. Mitchell

Name \_\_\_\_\_  
(Print or type name of person signing contract)

Title Vice President

(Print or Type)

Dated: 5/28/2021Address 500 N. Brand Blvd., Suite 1400Glendale, CA 91203-3338

**EXHIBIT 2**  
**Employee Benefits Health and Welfare**  
**Consulting and Actuarial Services**  
**The Segal Company (Western States) Inc.**  
**Rate Schedule**

The Consultant agrees to bill the County, for consulting and actuarial services under the master agreement, at the hourly rates contained in this Exhibit. Before Consultant substitutes or replaces specific individuals assigned to the account, or delegates an assignment to an individual not listed in this Exhibit, the Consultant and County will mutually agree on the hourly rate of such individuals, in advance of services rendered.

Name and Job Title of Consultant		Hourly Fee
1	Richard Ward, SVP, West Region Director	\$475
2	Jessica Kuhlman, Health Benefits Manager	\$395
3	Amanda Swanson, Senior Health Compliance Consultant	\$395
4	Daljit Johl, Pharmacy Benefits Consultant	\$395
5	Robert Mitchell, Vice President & Consultant	\$395
6	Johnny Wu, Health Benefits Consultant	\$350
7	Joanna Yip, Health Benefits Consultant	\$350