

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

February 6, 2024

FROM

PETE MENDOZA, Director, Purchasing Department

SUBJECT

Contracts for Armed and Unarmed Security Guard Services

RECOMMENDATION(S)

1. Approve contracts for armed and unarmed security services, at fixed hourly rates listed in each contract in Attachment A, for the period of March 1, 2024, through February 28, 2027, with two one-year optional extension periods with the following contractors:
 - a. American Guard Services, Inc., **Agreement No. 24-138**
 - b. Inter-Con Security Systems, Inc., **Agreement No. 24-139**
 - c. Platinum Security, Inc., **Agreement No. 24-140**
 - d. Redwood Private Security, LP., **Agreement No. 24-141**
 - e. Universal Protection Service, LP dba Allied Universal Security Services., **Agreement No. 24-142**
2. Authorize the Purchasing Agent to execute the two one-year options to extend the term of the contracts listed in Recommendation No. 1, subject to County Counsel review, add, replace, delete classifications, and adjust rates including minimum wage, contractual cost of living increases or rate adjustments reflective of competitiveness in the marketplace.
3. Direct the Purchasing Agent to transmit amendments for armed and unarmed security guard contracts to the Clerk of the Board of Supervisors within 30 days of execution.
(Presenter: Pete Mendoza, Director, 387-2073)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of additional Discretionary General Funding (Net County Cost). Departments that require security guard services are responsible for ensuring adequate funding in their respective adopted budgets or to request additional discretionary general funding as necessary. The impact on each departmental budget is dependent upon the need for security services. The County's annual expenditure for armed and unarmed security services is approximately \$21,000,000.

BACKGROUND INFORMATION

The County has been using Universal Protection Service, LP dba Allied Universal Security Services (Allied) since 2019 and Platinum Security Services (Platinum) since 2020 when Platinum assumed responsibility for armed and unarmed security guard services at the County Superblock. The Superblock is defined as the area with its west border is Arrowhead Avenue,

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north border of Fifth Street, east border is Sierra Way and south border of Third Street in the City of San Bernardino. Within the Superblock, there are 10 County buildings and eight parking lots. The newly recommended contracts will provide for continuity of security services, and additional pools of security guards, to address the growing security need of departments countywide.

Over the course of the next several months, the Office of County Safety and Security (OCSS) will work with County departments in the transition to both existing and new security guard contractors. OCSS has scheduled a meeting with County departments to discuss the process to implement the new contracts. OCSS, along with the Purchasing Department (Purchasing), have scheduled post award meetings to meet with all five security guard contractors to provide the County’s expectations for the new contracts. Adding the additional security guard contractors will give the County additional resources in the event of an emergency or at times when security guard needs go beyond that of the normal day-to-day demand.

This item requests approval of three-year contracts with the five contractors mentioned in Recommendation No. 1 to provide security guard services at more than 100 County locations beginning on March 1, 2024, and authorizes the Purchasing Agent to execute the two one-year options to extend the contracts. Purchasing negotiated fixed hourly rates for security guards and equipment with annual increases based on market value. Under the terms of the recommended contracts, the County reserves the right to terminate the contracts for convenience with 30 days’ advance written notice.

PROCUREMENT

On July 19, 2023, a Request for Proposals (RFP) No. AGENCY23-PURC-5020 for armed and unarmed security guard services was released, and 15 proposals were received by the deadline.

Vendor	Location
Absolute International Security, Inc.	Irwindale, CA
Alltech Industries, Inc.	Monterrey Park, CA
American Global Security, Inc.	Chatsworth, CA
American Guard Services, Inc.	Gardena, CA
Citiguard, Inc.	West Hills, CA
DirectGuard Security, Inc.	Riverside, CA
Hollywood Elite Security, Inc.	Gardena, CA
Inter-con Security Systems, Inc.	Pasadena, CA
KKOL Inc. DBA GSG Protective Services	Colton, CA
Patrol Solutions, LLC	San Bernardino, CA
Platinum Security, Inc.	Los Angeles, CA
Power Security Solutions	Murrieta, CA
Redwood Private Security, LP	San Bernardino, CA
Truguard Private Security, Inc.	Riverside, CA
Universal Protection Service, LP dba Allied Universal Security Services	Irvine, CA

An evaluation panel comprised of representatives from the Sheriff/Coroner/Public Administrator, Human Services, Administration Support Division, and Department of Behavioral Health evaluated the proposals based on qualifications and experience, technical service plan and

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references. The evaluation panel established a short-list of eight vendors to give presentations. After a comprehensive evaluation of the presentations and proposals, the evaluation panel recommends the five vendors listed in Recommendation No. 1 for contract award as these vendors ranked highest overall and have been determined to best meet the security needs of the County. Purchasing did not receive any formal appeals for this solicitation.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Adam Ebright, Deputy County Counsel, 387-5455) on January 19, 2024; Sheriff's Bureau of Administration (Kelly Welty, Chief Deputy Director, 387-0640) on December 19, 2023; Behavioral Health (Lydia Bell, Administrative Manager, 386-9732) on December 22, 2023; Human Services Administration (Allen Simmons, Administrative Supervisor II, 388-0367) on December 28, 2023; Finance (Penelope Chang, Administrative Analyst, 387-4886) on December 28, 2023; and County Finance and Administration (Paloma Hernandez-Barker, Deputy Executive Officer, 387-5423) on December 29, 2023.

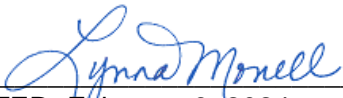
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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Curt Hagman
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: February 6, 2024



cc: Purchasing - Barajas w/agrees
Contractor c/o Purchasing w/agree
File - w/agree
MA 02/8/2024