

**EXHIBIT 2
COST PROPOSAL**

GENERAL

This is a fixed ceiling, time and materials contract between the County of San Bernardino and HF&H Consultants, LLC (HF&H) for Solid Waste Consulting Services as provided in Exhibit 1, Scope of Work. The San Bernardino County Solid Waste Management Division (SWMD) may request HF&H to perform consulting services described in this Scope of Work through June 30, 2026, up to a time and materials budget of \$1,075,000. SWMD and HF&H shall discuss and confirm in writing the scope of individual tasks based on SWMD needs and available budget.

The total not to exceed compensation has been broken down into individual tasks. Each task may require more or less effort than initially estimated. The amount allocated for each task may be transferred among tasks, with the total time and materials budget expended on all tasks limited to the six-year \$1,075,000 total compensation.

BUDGET ESTIMATE

The estimated budget to perform the scope of services is shown in the table below. Costs may be shifted among tasks to meet the objectives of SWMD:

Task A: Annual calculation and rate schedule development for collection services provided in unincorporated areas	\$200,000
Task B: Audits of disposal tonnage, billings, fees and other related areas	\$55,000
Task C: WDA extension negotiations assistance	\$50,000
Task D: Analysis and support related to the WDAs, collection agreements and the system operations agreement	\$30,000
Task E: Financial advisory analysis and support	\$50,000
Task F: Disposal system analysis, gate fee evaluation	\$75,000
Task G: Meetings, briefings, and implementation issues	\$30,000
Task H: Reports on analysis, findings, and recommendations	\$40,000
Task I: Franchise Agreement negotiations to comply with State laws	\$200,000
Task J: Develop a plan to assist the County in complying with SB 1383 and various other applicable laws	\$250,000
Task K: Other solid waste analyses	<u>\$95,000</u>
Total Budget for All Tasks	\$1,075,000

Time and Materials

Hourly rates for professional and administrative personnel through December 31, 2025 are listed below, and will adjust by 3.0% on January 1, 2026. HF&H will bill the County once per month based on the number of hours worked and expenses incurred. Payment is due within 60 days of invoicing.

<u>Position</u>	<u>Rate</u>
Executive	\$325-\$365
Senior Project Manager	\$299-\$320
Manager	\$265-\$295
Senior Associate	\$220-\$260
Associate Analyst	\$195-\$210
Assistant Analyst	\$165-\$185
Administrative Staff	\$125-\$160
Intern Consultant	\$55

Expenses will be billed as follows:

Mileage	Prevailing IRS mileage rate
Outside document reproduction/couriers/postage	Actual
Telephone	No charge
Public conveyances and parking	Actual
Overnight mail and couriers, postage	Actual
All other out-of-pocket expenses	Actual