

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

March 28, 2023

FROM

LEONARD X. HERNANDEZ, Chief Executive Officer, County Administrative Office

SUBJECT

Amendment to Contract with EndPoint EMS Consulting LLC for Emergency Medical Services Consulting Services

RECOMMENDATION(S)

Approve **Amendment No. 1 to Contract No. 22-14** with EndPoint EMS Consulting LLC for continued Emergency Medical Services consulting services necessary for completion of the emergency ground ambulance and interfacility transport services procurement and negotiation of resulting contract, increasing the contract by \$85,296, from \$214,250 to a total amount not to exceed \$299,546, and extending the contract for an additional nine-month period, for a total contract term of January 3, 2022 through December 31, 2023.

(Presenter: Leonard X. Hernandez, Chief Executive Officer, 387-4811)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Improve County Government Operations.

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item may result in the use of additional Discretionary General Funding (Net County Cost). Any necessary budget adjustments will be presented in a future budget report to the Board of Supervisors (Board) for approval.

BACKGROUND INFORMATION

On January 11, 2022 (Item No. 14), the Board of Supervisors (Board) approved Contract No. 22-14 with EndPoint EMS Consulting LLC (EndPoint) for the development of an emergency ground ambulance and interfacility transport services procurement, negotiation of resulting contract(s) and Emergency Medical Services (EMS) consulting services, in a total amount not to exceed \$214,250 for the period of January 3, 2022 through March 31, 2023. The recommended amendment to Contract No. 22-14 will allow EndPoint to continue to provide the County with EMS consulting services necessary for completion of this procurement process.

Under the terms of the contract, EndPoint has assisted the County and the Inland Counties Emergency Medical Agency (ICEMA) in development of a Request for Proposals (RFP) for emergency ground ambulance and interfacility transport services, obtained the State EMS Authority review and approval of the RFP, has provided support throughout the procurement process, and continues to provide EMS consulting services to the County and ICEMA. As part of the RFP process, EndPoint facilitated stakeholder input meetings with the Emergency

**Amendment to Contract with EndPoint EMS Consulting LLC for
Emergency Medical Services Consulting Services
March 28, 2023**

Medical Care Committee on system enhancements and identified data from existing providers necessary for the development of the RFP. EndPoint will support the proposal review process, resulting in award of the new contract for emergency ground ambulance and interfacility transport services. EndPoint will also continue provision of general EMS consulting services to ICEMA, as needed.

PROCUREMENT

Contract No. 20-74 with EndPoint, approved by the Board on February 11, 2020 (Item No. 30), was the result of a successful competitive procurement. Contract No. 22-14 and the recommended amendment are a continuation of the EMS consulting services previously provided by EndPoint under competitively procured Contract No. 20-74.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Julie Surber, Principal Assistant County Counsel, 387-5455) on March 10, 2023; Purchasing (Leo Gomez, Purchasing Manager, 387-2063) on March 10, 2023; County Administrative Office (Pamela Williams, Chief of Administration, 387-4377) on March 9, 2023; Finance (Erika Rodarte, Administrative Analyst, 387-4919) on March 13, 2023; and County Finance and Administration (Matthew Erickson, County Chief Financial Officer, 387-5423) on March 13, 2023.

**Amendment to Contract with EndPoint EMS Consulting LLC for
Emergency Medical Services Consulting Services
March 28, 2023**

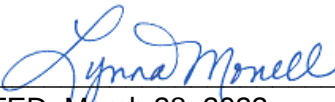
Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Curt Hagman

Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: March 28, 2023



cc: CAO - Mulhall-Daudel w/agree
Contractor - C/O CAO w/agree
File - w/agree

CCM 03/31/2023