

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF SAN BERNARDINO COUNTY  
AND RECORD OF ACTION**

November 19, 2024

**FROM**

**ANDREW GOLDFRACH, ARMC Chief Executive Officer, Arrowhead Regional Medical Center**

**SUBJECT**

Agreement with American Textile Maintenance Company dba Medico Healthcare Linen Service for Linen Rental and Laundry Services

**RECOMMENDATION(S)**

Approve **Agreement No. 24-1095** with American Textile Maintenance Company dba Medico Healthcare Linen Service for linen rental and laundry services, for an amount not-to-exceed \$9,500,000, for the period of December 1, 2024 through November 30, 2029.  
(Presenter: Andrew Goldfrach, ARMC Chief Executive Officer, 580-6150)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Operate in a Fiscally-Responsible and Business-Like Manner.  
Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$9,500,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2024-25 budget and will be included in future recommended budgets.

**BACKGROUND INFORMATION**

The Agreement with American Textile Maintenance Company dba Medico Healthcare Linen Service (Medico) will allow ARMC to provide clean linen for patients and staff. Medico will provide rental linen and be responsible in maintaining certain inventory levels for ARMC use. Medico will also be responsible for pick-up of soiled linen/laundry and delivery of clean linen/laundry to multiple ARMC facilities. This service is necessary to provide clean linen for patients and staff for infection control.

ARMC recommends approval of the Agreement with Medico for the safety, health and services needs of County residents through ensuring that ARMC has an appropriate supply of clean linen for use at the hospital.

**PROCUREMENT**

**Agreement with American Textile Maintenance Company dba Medico  
Healthcare Linen Service for Linen Rental and Laundry Services  
November 19, 2024**

The County Administrative Office approved and authorized the release of Request for Proposals (RFP) No. ARMC124-ARMC-5431 on July 16, 2024. The RFP was posted on the County's Electronic Procurement Network (ePro).

Four proposals were received by the established deadline in response to the RFP. Proposals from the two bidders listed below met the minimum requirements and continued through the evaluation process.

<b>Agency</b>	<b>Agency Address</b>
Emerald SoCal, LLC	925 S 8 <sup>th</sup> St. Colton, CA 92324
American Textile Maintenance Company dba Medico Healthcare Linen Service	2654 Sequoia Drive South Gate, CA 90280

The evaluation committee, with representation from ARMC's Environmental Service Department, reviewed and evaluated the proposals based on the criteria released in the RFP. The criteria included Qualifications and Experience, Technical Review, References, and Cost.

Based on the evaluation criteria, the evaluation committee determined Medico best meets the needs of ARMC, and thus, recommends the award of the Agreement to Medico to provide the linen rental and laundry services. Award and denial letters were sent to all bidders, advising the non-selected bidder of the opportunity to submit a formal written protest based on the criteria in the RFP. No protests were received by the deadline.

The Purchasing Department supports this competitive procurement based on the solicitation mentioned above.

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Charles Phan, Supervising Deputy County Counsel, 387-5455) on October 1, 2024; Purchasing (Veronica Pedace, Buyer III, 387-2464) on October 22, 2024; ARMC Finance (Chen Wu, Finance Budget Officer, 580-3165) on October 25, 2024; Finance (Jenny Yang, Administrative Analyst, 387-4884) on October 28, 2024; and County Finance and Administration (Valerie Clay, Deputy Executive Officer, 387-5423) on November 1, 2024.

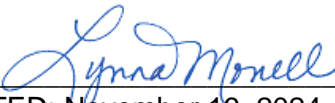
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Healthcare Linen Service for Linen Rental and Laundry Services  
November 19, 2024**

Record of Action of the Board of Supervisors  
San Bernardino County

**APPROVED (CONSENT CALENDAR)**

Moved: Curt Hagman Seconded: Joe Baca, Jr.  
Ayes: Col. Paul Cook (Ret.), Jesse Armendarez, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY  \_\_\_\_\_  
DATED: November 19, 2024



cc: ARMC - Goldfrach w/agree  
Contractor - c/o ARMC w/agree  
File - w/agree  
CCM 11/20/2024