

THE INFORMATION IN THIS BOX IS NOT A PART OF THE CONTRACT AND IS FOR COUNTY USE ONLY

**Contract Number**

18-356A1

**SAP Number**

10009781

## Human Resources

**Department Contract Representative**  
**Telephone Number**

Amy Coughlin  
 (909) 387-5787

**Contractor**  
**Contractor Representative**  
**Telephone Number**  
**Contract Term**  
**Original Contract Amount**  
**Amendment Amount**  
**Total Contract Amount**  
**Cost Center**

Keenan & Associates  
 Laurie LoFranco  
 (800) 654-8347 ext 1181  
 July 1, 2018 – June 30, 2023

**WHEREAS**, the County of San Bernardino provides various group employee benefit plans including, but not limited to, medical, dental, vision, life insurance, accidental death and dismemberment, leaves and disability, and employee wellness programs for its employees (hereinafter called "Plans"); and

**WHEREAS**, the original term of the Contract between the County of San Bernardino, a political subdivision of the State of California, hereinafter referred to as "County" and Keenan & Associates, hereinafter referred to as "Consultant" commenced on July 1, 2018, and will expire on June 30, 2021; and

**WHEREAS**, Section D of the Contract allows the extension of the Contract two additional one-year periods by mutual agreement; and

**NOW, THEREFORE**, in consideration of the foregoing recitals, which are specifically incorporated into the body of this amendment and the mutual covenants, terms and conditions contained herein, the parties agree as follows:

- 1) Section D is hereby amended by deleting the first paragraph of said subsection in its entirety and inserting the following in lieu thereof:

This Contract is effective as of July 1, 2018 and expires June 30, 2023, but may be terminated earlier in accordance with provisions of this Contract.

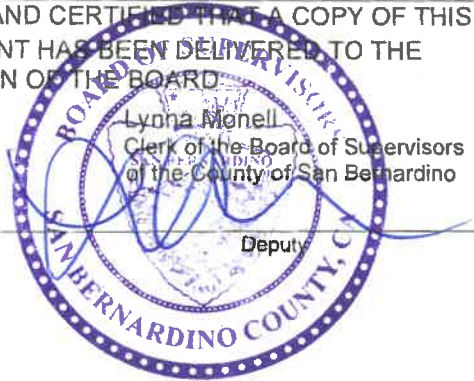
- 2) Exhibit 2 is hereby deleted in its entirety and replaced with the new Exhibit 2 which is attached hereto and incorporated herein by reference.
- 3) This Amendment may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Amendment. The parties shall be entitled to sign and transmit an electronic signature of this Amendment (whether by facsimile, PDF or other email transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Amendment upon request.
- 4) All other terms and conditions of the Contract remain unchanged.

## COUNTY OF SAN BERNARDINO

By   
Curt Hagman, Chairman, Board of Supervisors

Dated: **JUN 22 2021**

SIGNED AND CERTIFIED THAT A COPY OF THIS  
DOCUMENT HAS BEEN DELIVERED TO THE  
CHAIRMAN OF THE BOARD

By   
Lynna Monell  
Clerk of the Board of Supervisors  
of the County of San Bernardino  
Deputy

## Keenan &amp; Associates

(Print or type name of corporation, company, contractor, etc.)

By   
(Authorized signature - sign in blue ink)

Laurie LoFranco

Name \_\_\_\_\_  
(Print or type name of person signing contract)

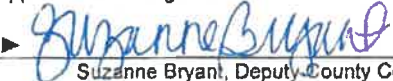
Title Municipalities Practice Leader  
(Print or Type)

Dated: 5/28/2021Address 4204 Riverwalk Parkway., Suite 200

Riverside, CA 92505

## FOR COUNTY USE ONLY

Approved as to Legal Form

By   
Suzanne Bryant, Deputy County Counsel

Date 5-18-2021

Reviewed for Contract Compliance

By Date 5/20/2021

Reviewed/Approved by Department

By Date 5/27/2021

**EXHIBIT 2**  
**Employee Benefits Health and Welfare**  
**Consulting and Actuarial Services**  
**Keenan & Associates**  
**Rate Schedule**

The Consultant agrees to bill the County, for consulting and actuarial services under the master agreement, at the hourly rates contained in this Exhibit. Before Consultant substitutes or replaces specific individuals assigned to the account or delegates an assignment to an individual not listed in this Exhibit, the Consultant and County will mutually agree on the hourly rate of such individuals, in advance of services rendered.

<b>Consultant Hourly Rate Schedule</b>	
<b>Name and Job Title of Consultant</b>	<b>Hourly Rate</b>
Bordan Darm, Consultant	\$375
Christine Hough, Actuary	\$425
Erin Robinson, Service Consultant	\$275
Laurie LoFranco, Practice Leader	\$425
Peter McNamara, Consultant	\$375
Tanya Cabot, Senior Service Representative	\$200
Dolly Damascus, Technical Analyst	\$175
Robin Rager, Wellness Consultant	\$300
Charlotte Doepker, VP Marketing	\$225
Robin Kerr, Communications Consultant	\$175
Nick Pettinato, Service Coordinator	\$150
Ralph Gowen, VP of IT	\$250
Amy Donovan, VP Legislative & Regulatory Affairs	\$300
Jovita Juanillo, Practice Leader	\$425
Eren Compton, Service Coordinator	\$150
Amanda Karr, Senior Technical Writer	\$150
Alex Artiga, Marketing Coordinator	\$150