

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

March 29, 2022

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Amendment to Custom Cost-Per-Reportable Agreement with Sysmex America Inc. for the Usage of a Hematology Automation System

RECOMMENDATION(S)

Approve **Amendment No. 2** to the Custom Cost-Per-Reportable **Agreement No. 21-355** with Sysmex America Inc., to increase the not-to-exceed contract amount by \$500,000, from \$1,373,102 to \$1,873,102, for the period of May 23, 2018 through May 22, 2023, for the continued usage of a Hematology Automation System.
(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of this item will not result in the use of Discretionary General Funding (Net County Costs). The additional cost of \$500,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenues. Funding sources may change in the future pending any legislative activity related to the repeal and/or replacement of the Affordable Care Act. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2021-22 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

Approval of this amendment will allow ARMC the continued use of the Sysmex America, Inc. (Sysmex) Hematology Automation System (System). The System is used for routine screening, diagnosis of hematological conditions including anemia and leukemia, diagnosis relating to the management of blood loss and transfusions, and diagnosis of sepsis. Continued increased demand for these types of diagnostic tests has resulted in the need to increase the agreement amount.

On October 31, 2017 (Item No. 10), the Board of Supervisors (Board) authorized the Purchasing Agent to issue Contract No. 4400003653, in the amount of \$1,073,102, with Sysmex for the rental costs, reagents, and maintenance of the System, for the period of October 31, 2017, through October 30, 2022.

On May 18, 2021 (Item No. 11), the Board approved Amendment No. 1 to the Custom Cost-Per-Reportable Agreement No. 21-355 (Contract No. 4400003653) with Sysmex to increase the contract amount by \$300,000, from \$1,073,102 to \$1,373,102, and to clarify the agreement term

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of May 23, 2018 through May 22, 2023, for the continued usage of the Hematology Automation System.

PROCUREMENT

This is a non-competitive procurement based on an existing agreement. County Purchasing supports the recommended amendment of the existing agreement.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5455) on February 18, 2022; Purchasing Department (Ariel Gill, Buyer, 777-0722) on February 22, 2022; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on March 8, 2022; and County Finance and Administration (Diana Atkeson, Deputy Executive Officer, 387-5423) on March 9, 2022.


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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Dawn Rowe
Ayes: Col. Paul Cook (Ret.), Janice Rutherford, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: March 29, 2022



cc: ARMC - Gilbert w/agree
Contractor - C/O ARMC w/agree
File - w/agree
CCM 03/31/2022