

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

June 28, 2022

FROM

GEORGINA YOSHIOKA, Interim Director, Department of Behavioral Health

SUBJECT

Contracts for Promotores de Salud/Community Health Worker Program

RECOMMENDATION(S)

Approve contracts with the following agencies for the provision of Promotores de Salud/Community Health Worker program services, in the combined amount of \$3,793,287, for the period of July 1, 2022 through June 30, 2025:

1. Asian American Resource Center, in the amount of \$375,000, **Contract No. 22-576.**
 2. Hearts & Lives, in the amount of \$420,000, **Contract No. 22-577.**
 3. Riverside – San Bernardino County Indian Health, Inc., in the amount of \$1,092,000, **Contract No. 22-578.**
 4. Uplift Family Services dba Pacific Clinics, in the amount of \$405,000, **Contract No. 22-579.**
 5. Victor Community Support Services, in the amount of \$1,501,287, **Contract No. 22-580.**
- (Presenter: Georgina Yoshioka, Interim Director, 388-0801)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Promote the Countywide Vision.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

This item does not impact Discretionary General Funding (Net County Cost). The amount of \$3,793,287 for the Promotores de Salud/Community Health Worker program services will be funded by the Mental Health Services Act (MHSA). Adequate appropriation and revenue have been included in the Department of Behavioral Health's (DBH) 2022-23 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

The Promotores de Salud/Community Health Worker program focuses on the prevention portion of the Prevention and Early Intervention component of MHSA. Services are culturally and linguistically specific and community-driven to reduce the stigma surrounding seeking behavioral health services for unserved, underserved, or inappropriately served populations. The program provides community education on mental health and substance use disorder topics, promotes behavioral health prevention and wellness, and connects community members to local resources. Program success is measured through program data. Agencies are required to administer quantitative and qualitative surveys to program participants with a minimum completion rate of 70% to ensure program goals are met. The target populations to be served include African American (AA), Asian and Pacific Islander (A/PI), Latino/LatinX (L/LX), Lesbian, Gay, Bisexual, Transgender, Queer/Questioning (LGBTQ), and Native American (NA). The

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recommended contracts with the agencies in the Recommendation will provide program services to approximately 30,665 unduplicated participants annually, at an estimated cost of \$41 per participant.

PROCUREMENT

On February 14, 2022, the County Administrative Office approved and authorized the release of a Request for Applications (RFA), Electronic Procurement Network (ePro) No. DBHE22-ADMN-4451, to solicit qualified agencies to provide Promotores de Salud/Community Health Worker services to the specified target populations. The RFA was publicly advertised through direct mailings to more than 600 community-based organizations, service providers, and other interested parties; advertised in local newspapers; and posted on ePro.

The mandatory application conference was held on March 8, 2022. Fifteen agencies attended the conference. Ten applications were received in response to the RFA, nine of which met the procurement requirements and continued in the evaluation process.

Proposing Agency	Proposed Target Population(s)	Proposed Region(s)	Proposed Annual Budget
African American Health Coalition	AA	Countywide	\$258,210
Asian American Resource Center	A/PI	Countywide	\$136,566
Bear Valley Community Healthcare District	AA, A/PI, L/LX, LGBTQ, NA	Mountain	\$188,026
Hearts & Lives	L/LX	Mountain	\$269,355
Riverside-San Bernardino Indian Health, Inc.	AA, LGBTQ, NA	Desert, Mountain, Central Valley, West Valley	\$513,280
Uplift Family Services dba Pacific Clinics	AA, A/PI, L/LX, LGBTQ, NA	Central Valley, East Valley	\$545,000
Valley Star Behavioral Health	L/LX	Central Valley, East Valley	\$403,000
Victor Community Support Services	L/LX, LGBTQ	Desert, Central Valley, West Valley, East Valley	\$772,600
Vision y Compromiso	L/LX	Central Valley, West Valley	\$741,600

The evaluation committee, comprised of five individuals with representation from the Human Services Program Development Division, Transitional Assistance Department, and DBH, reviewed and evaluated the applications based on the criteria referenced in the RFA, including but not limited to: demonstrated ability to serve the target population, provide required services as specified, serve unduplicated clients, provide services by the contract start date, experience, staffing levels and qualifications, provide training as required, ability to service specified areas, and perform program outcome evaluations.

Asian American Resource Center, Hearts & Lives, Riverside-San Bernardino County Indian Health, Inc., Uplift Family Services dba Pacific Clinics, and Victor Community Support Services are recommended for contract awards as their applications were found to meet the County's needs in servicing the target populations. These agencies have extensive knowledge of and

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experience working with the target populations, as well as providing outreach services and resources.

Agency	Recommended Target Population(s)	Recommended Region(s)	Recommended Annual Budget
Asian American Resource Center	A/PI	Countywide	\$125,000
Hearts & Lives	L/LX	Mountain	\$140,000
Riverside-San Bernardino Indian Health, Inc.	AA, LGBTQ, NA	Desert, Mountain, Central Valley, West Valley	\$364,000
Uplift Family Services dba Pacific Clinics	AA, A/PI, L/LX, LGBTQ, NA	Central Valley, East Valley	\$135,000
Victor Community Support Services	L/LX	Desert, Central Valley, West Valley, East Valley	\$500,429

The remaining agencies were not recommended for contract award due to lower ranking scores in programmatic and/or fiscal portions of the application. Unsuccessful agencies were notified by electronic mail that their applications were not recommended for contract award and of their ability to submit a formal written protest to the Purchasing Director based on the criteria in the RFA. No written protests were received.

DBH will monitor contract performance on a regular basis to ensure performance and compliance standards are met. Contractor invoices will be reviewed and approved by DBH Programs to ensure client counts are accurate prior to being forwarded to DBH Fiscal for payment. DBH Fiscal will verify signatures and service costs prior to issuing payment.

REVIEW BY OTHERS

This item has been reviewed by Behavioral Health Contracts (Ellayna Hoatson, Contracts Supervisor, 388-0858) on June 1, 2022; County Counsel (Dawn Martin, Deputy County Counsel, 387-5455) on June 2, 2022; Purchasing (Bruce Cole, Supervising Buyer, 387-2148) on June 3, 2022; Finance (Christopher Lange, Administrative Analyst, 386-8393) on June 3, 2022; and County Finance and Administration (Cheryl Adams, Deputy Executive Officer, 388-0238) on June 13, 2022.

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Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Janice Rutherford Seconded: Col. Paul Cook (Ret.)
Ayes: Col. Paul Cook (Ret.), Janice Rutherford, Dawn Rowe, Joe Baca, Jr.
Absent: Curt Hagman

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: June 28, 2022



cc: DBH - Phillips w/agrees
Contractor - C/O DBH w/agree
File - w/agree
CCM 07/18/2022