



June 25, 2020

San Bernardino County Sheriff's Office – Coroner Division
 Attn: Dayna LaFond
 175 South Lena Road
 San Bernardino, CA 92415

Dear Dayna LaFond,

NMS Labs is pleased to continue working with the San Bernardino County Sheriff's Office – Coroner Division. The pricing listed below is in support of Forensic Toxicology Services Contract No. 16-705. This is the final one-year extension of the contract. The justification for pricing increases are detailed in the bullet points below:

- NMS increases our list prices by an average of 3% from 2019 to 2020
- Lab supply costs increased by 4.75% in 2019
- Base salaries went up an average of 2.8% in 2019 (not including promotions)
- Insurance costs increased approximately 6.2%

Account Number(s): 10664
 Price Code Number: SBCS

Pricing Effective Date: 10/1/2020
 Pricing Expiration Date: 9/30/2021

Acode	Description	Projected Volume	Current List Price	Client Price effective 10/1/2020
1005B	Carbon Monoxide Profile, Blood	45	\$178.00	\$151.00
1919FL	Electrolytes and Glucose Panel (Vitreous), Fluid (Forensic)	160	\$95.00	\$63.00
72101SL	Controlled Substances and Pharmaceuticals Panel - Dual GC/MS Scan, Solid			\$360.00
8051B	Postmortem, Basic, Blood (Forensic)	1200	\$231.00	\$129.00
8051FL	Postmortem, Basic, Fluid (Forensic)	5	\$353.00	\$200.00
8051SP	Postmortem, Basic, Serum/Plasma (Forensic)		\$231.00	\$139.00
8051TI	Postmortem, Basic, Tissue (Forensic)	115	\$414.00	\$260.00
8051U	Postmortem, Basic, Urine (Forensic)		\$231.00	\$129.00
8052B	Postmortem, Expanded, Blood (Forensic)	470	\$341.00	\$207.00
8052FL	Postmortem, Expanded, Fluid (Forensic)	5	\$560.00	\$525.00
8052SP	Postmortem, Expanded, Serum/Plasma (Forensic)		\$341.00	\$212.00
8052TI	Postmortem, Expanded, Tissue (Forensic)	15	\$620.00	\$537.00
8052U	Postmortem, Expanded, Urine (Forensic)		\$341.00	\$207.00
8061B	Postmortem, Basic w/o Alcohol, Blood (Forensic)	240	\$190.00	\$128.00
8061U	Postmortem, Basic w/o Alcohol, Urine (Forensic)		\$190.00	\$128.00
8062B	Postmortem, Expanded w/o Alcohol, Blood (Forensic)		\$300.00	\$200.00
8062U	Postmortem, Expanded w/o Alcohol, Urine (Forensic)		\$300.00	\$200.00

8092B	Postmortem, Expert, Blood (Forensic)		\$589.00	\$381.00
8092FL	Postmortem, Expert, Fluid (Forensic)		\$748.00	\$588.00
8092SP	Postmortem, Expert, Serum/Plasma (Forensic)		\$589.00	\$381.00
8092TI	Postmortem, Expert, Tissue (Forensic)		\$801.00	\$653.00
8092U	Postmortem, Expert, Urine (Forensic)		\$589.00	\$381.00

All other testing ordered during this effective period will be billed at 2020 List Price Fees. Prepaid Federal Express air bills will be provided for shipping samples to NMS Labs for testing. All samples will be kept for a period of twenty-four (24) months then discarded.

If you have any questions regarding this communication please contact me directly.

Sincerely,



Camilla Green – NMS Territory Manager, West
 (800) 522-6671 x1423
 215-824-6095 cell
 Camilla.green@nmslabs.com

cc: NMS Labs D365 Database