

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF SAN BERNARDINO COUNTY  
AND RECORD OF ACTION**

October 5, 2021

**FROM**

**WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center**

**SUBJECT**

Agreement with Medtronic USA, Inc. for Purchase of Surgical Imaging System

**RECOMMENDATION(S)**

Approve **Agreement No. 21-740** with Medtronic USA, Inc., for the purchase of the O-arm Surgical Imaging System, for minimally invasive surgical procedures, in the amount of \$912,697.

(Presenter: William L. Gilbert, Director, 580-6150)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Operate in a Fiscally-Responsible and Business-Like Manner.**

**Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). The cost of \$912,697 will be funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Adequate appropriation and revenue have been included in the Arrowhead Regional Medical Center (ARMC) 2021-22 budget.

**BACKGROUND INFORMATION**

The purchase of the O-arm Surgical Imaging System from Medtronic USA, Inc. (Medtronic) will allow ARMC's surgeons to perform more intricate spine, orthopedic and neurological procedures. Visualization is critical during complex, minimally invasive procedures such as brain surgeries. The O-arm is a mobile x-ray system that provides more complete visualization for surgeons through real-time 2D and 3D imaging during operations. The hospital currently has the Medtronic Stealth Surgical Navigation System that provides advanced visualization for neurosurgery procedures, and works with external devices such as the O-arm.

ARMC recommends approval of this purchase to enhance patient care and expand much needed spine, orthopedic trauma and neurological procedure capabilities for the health and welfare of County residents.

**PROCUREMENT**

Purchasing approves this non-competitive procurement based on equipment/system compatibility as the O-arm System is the only mobile x-ray that is compatible with the Stealth Navigation System currently used at the hospital. Both the O-arm and Stealth Navigation Systems are Medtronic products.

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Per County Policy 11-04, non-competitive purchases of goods in excess of \$200,000 must be approved by the Board of Supervisors.

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5455) on September 16, 2021; Purchasing (Ariel Gill, Buyer III, 777-0722) on September 21, 2021; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on September 13, 2021; Finance (Yael Verduzco, Administrative Analyst, 387-5285) on September 16, 2021; and County Finance and Administration (Matthew Erickson, County Chief Financial Officer, 387-5423) on September 20, 2021.

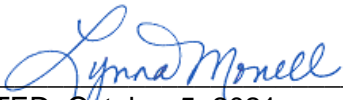
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Record of Action of the Board of Supervisors  
San Bernardino County

**APPROVED (CONSENT CALENDAR)**

Moved: Joe Baca, Jr. Seconded: Col. Paul Cook (Ret.)  
Ayes: Col. Paul Cook (Ret.), Janice Rutherford, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY   
DATED: October 5, 2021



cc: ARMC- Gilbert w/agree  
Contractor- C/O ARMC w/agree  
File- w/agree  
LA 10/8/2021