

# Intterra

## Operations, PrePlanning, Incident Management & Reporting & Analytics



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Prepared by  
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## Why Intterra?

*Trusted by Some of the Best Fire Professionals in the U.S.*



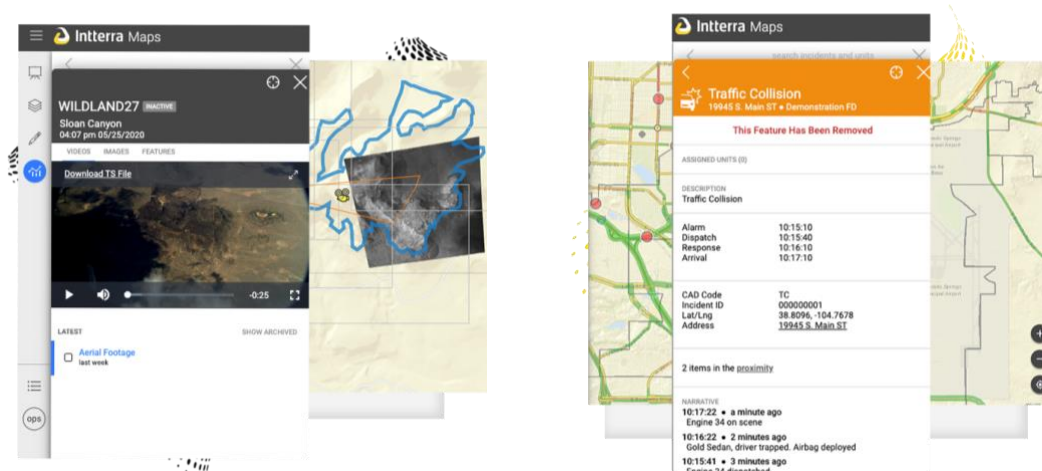
Fire agencies are gradually pivoting toward the digital transformation of data. Intterra's experience, dedication and thought leadership of staying ahead of the curve continues to prove their vision - that the collection and integration of information from various databases and sensor networks will continue to be adopted well past this decade. Intterra believes that the power of emerging information enables the fire industry a higher level of situational awareness, better decision making by providing this data in an easy to use forum. a broad scale view of a common operating picture which can be shared from the highest level of chain of the command all the way down or even from a regionalization perspective as low as to just a station level, ultimately allowing for better decision making.

Data sharing and a true common operating picture is the lynch-pin to highly effective emergency response among mutual aid cooperators. Being able to confidently provide any crew, anywhere, anytime the information they need to respond from a situational awareness perspective as well as with the most current pre-incident plans can make all the difference in the world.

Intterra makes that happen, in a firefighter-friendly interface that provides crews and the chain of command what they need, when they need it without "swivel chair" between applications. A company officer has 3-5 minutes enroute to prepare the crew to respond- that time should be spent digging through the preplan binder or looking for routing information to a call.

## Intterra Operations

*Real time situational awareness, better decisions, better support*



Intterra is a decision support engine for the fire service. From a company officer in a rig to the chief's desk, Intterra Operations is all about providing simple, intuitive access to real-time information they need to make decisions.

A company officer has to prepare his crew for the situation they'll face in an average of 3-5 minutes on the ride to the call. He can't do that if he's moving back and forth between applications looking for the data he needs to prepare his team to dismount and handle what's in front of them.

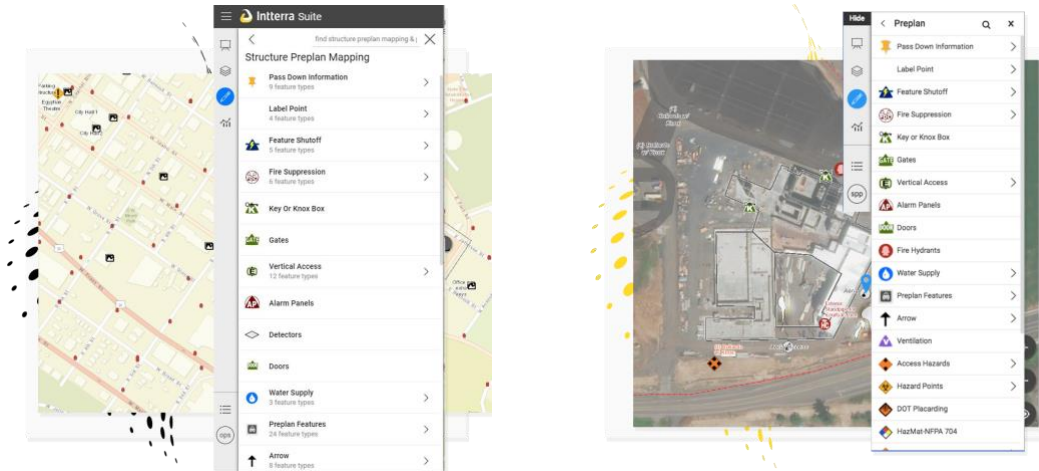
Intterra Operations is used all day, every day by the line. Its core mission is situational awareness; a common operating picture to minimize the "swivel chair" in an apparatus or with the Incident Commander. With the Operations module, your team is able to see the data they need in one place. Some examples of the data available include:

- CAD data
- AVL data
- Real-time incident routing
- Unit status updates in real time
- View all available/assigned resources
- Instant access to your agency GIS data layers such as Hydrants and Critical Infrastructure
- Regional data sharing for interoperability and mutual aid response.

And more...

## Intterra Preplanning

*Create Dynamic, Real-time Preplans – Never be out of date again*



Most solutions are not all-hazards capable like Intterra Preplanning is. From structure fires to wildland fires, active shooter events, or special events we make pre-planning simple, effective and usable by the line every day.

Special event planning of any kind is now simple, effective and shareable, from road closures for the local farmers market to complex large scale events like a Super Bowl. Special events can be pre-planned and scheduled by the phase of the event as well as road closures.

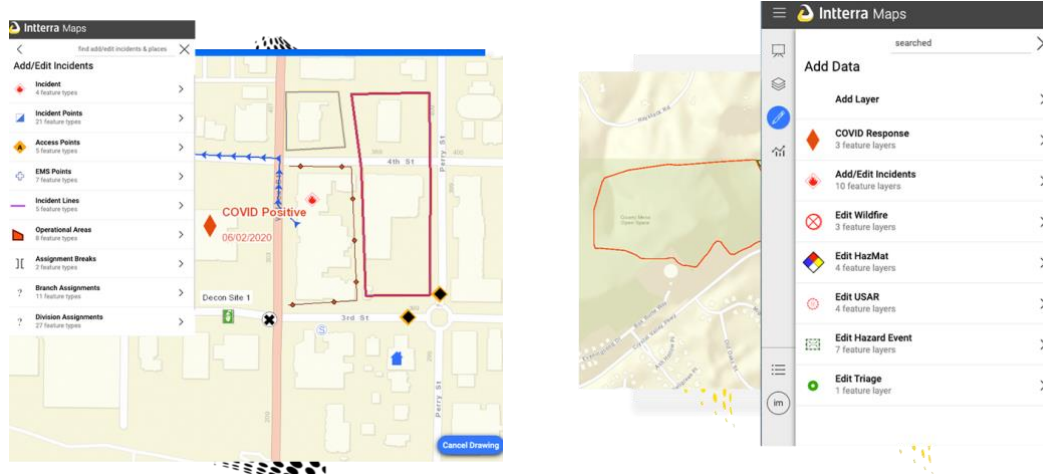
Existing pre-plan documents can be uploaded into the system, making sure that implementing Intterra preplanning leverages work already done, as well as other documents or media sources that might be useful to a responding crew.

Best of all, it's real-time SaaS, meaning the pre-plan data they capture right now, is instantly available to all users.

- Capture data with ease and simplicity
- Pre-structured forms simplify data capture
- Stay current with simple on the fly editing capabilities
- Instantly upload photographs
- Upload floor plans, IAP's HAZMAT lists or other pertinent data
- Easily share with mutual aid cooperators regionally.

# Intterra Incident Management

*Your all hazards common operating picture*



Intterra Incident Management is an all-hazards real-time tactical battle map for use during any kind of event: wildfires, floods, hurricanes, tornadoes, Urban Search & Rescue, and more.

Provide real-time information to the incident commander, a crew in the field, the dispatch center and the EOC seamlessly. Use the system to brief the media and the public with up to the minute details like evacuations and current status.

Intterra Incident Management allows for the capture of data in the field, making that information instantly available to all users. Damage assessments, fire lines, division and battalion assignments, bridge weight ratings, storm tracks - you name it, Intterra can help you manage it.

- Detailed incident maps you can edit in real time – from the EOC or in the field
- Briefing Tool for disseminating key information to cooperators, stakeholders, the media or the public
- Triage tool to make quick decisions
- Damage Assessments built into the same tool you use for managing the incident
- Real time, instantly shareable

## Intterra Reporting & Analytics

*Data-Driven decision support for your agency*



**“I don’t know what I don’t know.” - Fire Chief**

More and more of our Fire Chiefs say this is what keeps them up at night. Intterra Reporting & Analytics gives you transparent, reliable visibility into your department’s data.

Becoming data-driven doesn’t mean doing reporting for the sake of reporting; it means having easy access to data sets you need whether you are focused on accreditation, ISO audits, budget justification, or performance accountability. Intterra provides more than just a spreadsheet of incomprehensible numbers filled with outliers to scrub out- it's an interactive tool that allows the entire department to not only understand the data but more importantly to understand why the data matters.

Company officers or battalion chiefs can drill into metrics immediately rather than waiting for the monthly or quarterly reports that take dozens of man-hours to produce. From department-level overviews to granular data about any given apparatus on a shift, Intterra Reporting & Analytics has you covered.

Most reporting tools are complex and hard to use. You have to know exactly what you're looking for, then go write a query. In most cases, you'll get back a spreadsheet with outliers and some bad data that has to be manually analyzed, filtered out, and then packaged. Intterra has three (3) levels of Reporting & Analytics Capability to choose from: Standard, Advanced and Custom.

**“Intterra takes all of that pain away, literally taking weeks of work and making it happen in seconds.”- Battalion Chief, CA department**





## Annual Subscription – 5 year agreement

(1) Intterra Annual subscription: Operations, Incident Management, PrePlanning, Advanced Reporting & Analytics

Year 1 Dates of Service 12/1/2021-11/30/2022	\$68,750.00
Year 2 Dates of Service 12/1/2022-11/30/2023	\$70,125.00
Year 3 Dates of Service 12/1/2023-11/30/2024	\$70,468.75
Year 4 Dates of Service 12/1/2024-11/30/2025	\$70,812.50
Year 5 Dates of Service 12/1/2025-11/30/2026	\$71,500.00

\*If a source system changes or an additional data feed is requested, you may be subject to a re-integration fee. For example: CAD or RMS system conversion. Standard CAD and RMS integration fees are \$4500.00 per feed.

\*Advanced reporting packages are applied using existing data sets; any supplemental data needs are accommodated with the addition of a Custom reporting package.

(2) Intterra Custom Reporting package retainer \$20,000.00

- *This is billed with year 1 dates of service, work may be performed at any time during the 5-year agreement at customer request*

\*Custom reporting services are scoped and agreed to prior to work being performed. Scope may include supplemental data integration. Work will be invoiced at the agreed to amount at the time of agreed to dashboard generation. An outyear maintenance fee (not to exceed 10% of the scoped, custom amount) will be applied to the annual R&A subscription renewal for the maintenance and usage for all following years of the Custom Reporting tools.

\*The ability to view FirstDue preplan data, in the Intterra Operations & PrePlans modules from a FirstDue hosted service, is included.

\*AVL data sharing to SCOUT 2.0 (CalOES) is delivered by Intterra on behalf of San Bernardino County Fire for the operational period of 2021-2022. Data sharing to other entities (Non-Intterra systems) may be subject to a fee.

Approved by (Intterra):

Robert Edson  
Chief Sales & Marketing Officer  
Dated : 8-15-2021

Approved by (Client):

Curt Hagman, Chairman  
Board of Directors  
Dated:



*Refer to supplemental contract details from subscription dated 12-12-2018*

*This Agreement may be executed in any number of counterparts, each of which so executed shall be deemed to be an original, and such counterparts shall together constitute one and the same Agreement. The parties shall be entitled to sign and transmit an electronic signature of this Agreement (whether by facsimile, PDF or other email transmission), which signature shall be binding on the party whose name is contained therein. Each party providing an electronic signature agrees to promptly execute and deliver to the other party an original signed Agreement upon request.*