

**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS
OF SAN BERNARDINO COUNTY
AND RECORD OF ACTION**

October 26, 2021

FROM

WILLIAM L. GILBERT, Director, Arrowhead Regional Medical Center

SUBJECT

Amendment to Agreement with Medtronic USA, Inc. for Surgical Products

RECOMMENDATION(S)

Approve **Amendment No. 1 to Agreement No. 20-1101** with Medtronic USA, Inc., for the purchase of ventriculoperitoneal shunts, catheters and neurological accessories that are compatible with the Stealth Station™ System, increasing the contract amount by \$800,000, from \$450,000 to an amount not-to-exceed \$1,250,000, and extending the contract an additional four years, from December 31, 2021 through December 31, 2025, for a total contract period of November 18, 2020 through December 31, 2025.

(Presenter: William L. Gilbert, Director, 580-6150)

COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES

Operate in a Fiscally-Responsible and Business-Like Manner.

Provide for the Safety, Health and Social Service Needs of County Residents.

FINANCIAL IMPACT

Approval of the recommendation will not result in the use of Discretionary General Funding (Net County Cost). The additional cost of \$800,000 is funded by State Medi-Cal, Federal Medicare, private insurances, and other departmental revenue. Sufficient appropriation and revenue are included in the Arrowhead Regional Medical Center (ARMC) 2021-22 budget and will be included in future recommended budgets.

BACKGROUND INFORMATION

The amendment will allow the hospital to continue to purchase shunts, catheters and neurological accessories that are compatible with the Stealth Station™ System (System) for minimally invasive spinal, orthopedic and neurological procedures. The System provides advanced visualization to assist with locating anatomical structures for open surgical procedures and surgeries that are performed through the skin.

On November 17, 2020 (Item No. 14), the Board of Supervisors approved Agreement No. 20-1101 with Medtronic USA, Inc. for the contract period of November 18, 2020 through December 31, 2021, for an amount not-to-exceed \$450,000, for the purchase of ventriculoperitoneal shunts, catheters, and neurological accessories that are compatible with the System.

ARMC recommends approval of this amendment as the continued purchase of the products will provide for the safety and health needs of County residents by ensuring that surgeries that require precise anatomy location and probe positioning can be optimally performed.

**Amendment to Agreement with Medtronic USA, Inc. for Surgical
Products
October 26, 2021**

PROCUREMENT

Purchasing continues to support this non-competitive procurement based on the proprietary nature of the products and their compatibility with the Medtronic Stealth Station™ System.

REVIEW BY OTHERS

This item has been reviewed by County Counsel (Charles Phan, Deputy County Counsel, 387-5455) on October 1, 2021; Purchasing Department (Ariel Gill, Buyer, 777-0722) on October 12, 2021; ARMC Finance (Chen Wu, Finance and Budget Officer, 580-3165) on September 30, 2021; Finance (Yael Verduzco, Administrative Analyst, 387-5285) on October 8, 2021; and County Finance and Administration (Matthew Erickson, County Chief Financial Officer, 387-5423) on October 11, 2021.

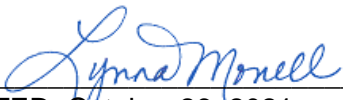
**Amendment to Agreement with Medtronic USA, Inc. for Surgical
Products
October 26, 2021**

Record of Action of the Board of Supervisors
San Bernardino County

APPROVED (CONSENT CALENDAR)

Moved: Joe Baca, Jr. Seconded: Col. Paul Cook (Ret.)
Ayes: Col. Paul Cook (Ret.), Janice Rutherford, Dawn Rowe, Curt Hagman, Joe Baca, Jr.

Lynna Monell, CLERK OF THE BOARD

BY 
DATED: October 26, 2021



cc: ARMC - Gilbert w/agree
Contractor - C/O ARMC w/agree
File - w/agree
CCM 10/28/2021