



# San Bernardino County

## Legislation Text

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**File #: 3677, Agenda Item #: 24**

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**REPORT/RECOMMENDATION TO THE BOARD OF SUPERVISORS  
OF THE COUNTY OF SAN BERNARDINO  
AND RECORD OF ACTION**

**February 9, 2021**

**FROM**

**LEONARD X. HERNANDEZ, Chief Executive Officer, County Administrative Office**

**SUBJECT**

Amendment No. 1 to Contract for Emergency Medical Services Consulting Services

**RECOMMENDATION(S)**

Approve Amendment No. 1 to Contract No. 20-74 with EndPoint EMS Consulting LLC, effective February 12, 2021, adding research and development of a private/public partnership for emergency ambulance services by a third party to the current scope of work of consulting services for emergency medical services, increasing the total by \$48,625, from \$140,399 to a total not to exceed \$189,024 and extending the contract term, for a total contract term from February 12, 2020 through December 31, 2021.

(Presenter: Leonard X. Hernandez, Chief Executive Officer, 387-5425)

**COUNTY AND CHIEF EXECUTIVE OFFICER GOALS & OBJECTIVES**

**Improve County Government Operations.**

**Operate in a Fiscally-Responsible and Business-Like Manner.**

**Provide for the Safety, Health and Social Service Needs of County Residents.**

**FINANCIAL IMPACT**

Approval of this item will not result in the use of Discretionary General Funding (Net County Cost). Sufficient appropriation to fund the additional cost of \$48,625 exists in the County Administrative Office 2020-21 budget, and will be included in future recommended budgets as necessary.

**BACKGROUND INFORMATION**

On February 11, 2020 (Item No. 30), the Board approved a contract with EndPoint EMS Consulting LLC (EndPoint) for consulting services for emergency medical services in the amount of \$140,399, for the period February 12, 2020 through February 11, 2021. As part of the original scope of work with EndPoint, two Board of Supervisors' (Board) special meetings were held to conduct a study session regarding the provision of emergency and non-emergency ground ambulance service in the eight exclusive operating areas (EOA) under contract with American Medical Response: West End Rancho Cucamonga and Upland - EOA 1; Montclair and Chino - EOA 2; Ontario and Chino Hills - EOA 3; Fontana and Lytle Creek - EOA 4; Rialto - 9-1-1 calls in unincorporated areas; inter-facility calls in entire area - EOA 5; San Bernardino - EOA 6; Grand Terrace - EOA 7; Loma Linda - EOA 9. The two study sessions occurred on August 18, 2020 and on October 20, 2020.

During the first year of Endpoint's contract services, the EMS Stakeholder Group (fire agencies and the ambulance provider) expressed a strong desire to work collaboratively and explore opportunities of creating a

joint venture private/public partnership for emergency ambulance services. In response to this, the recommended amendment with EndPoint adds a new scope of work where EndPoint will serve as Project Manager at the direction of the County Administrative Office to oversee the research and development of a private/public partnership for emergency ambulance services by a third party. Endpoint will continue to provide additional EMS consultative services as needed in accordance with the original approved scope of work. The recommended Amendment No. 1 will also extend the term to complete the activities under the additional scope of work.

**PROCUREMENT**

Contract No. 20-74 is based on an approved competitive procurement, as it is the result of a Request for Proposal Award.

**REVIEW BY OTHERS**

This item has been reviewed by County Counsel (Penny Alexander-Kelley, Chief Assistant County Counsel, 387-5455) on February 2, 2021; County Administrative Office (Pamela Williams, Chief of Administration, 387-4377) on February 2, 2021; Finance (Stephenie Shea, Administrative Analyst, 387-4919) on February 3, 2021; and County Finance and Administration (Matthew Erickson, County Chief Financial Officer, 387-5423) on February 3, 2021.